

2018 WARDAUTO DEALER 500 INDEX



Dealership	Rank	Dealership	Rank	Dealership	Rank	Dealership	Rank	Dealership	Rank
Acura of Pleasanton	471	Dave Smith Motors	2	Herb Chambers BMW of Sudbury	116	Larry H. Miller Liberty Toyota Scion Colorado Springs	247	Rick Case Automall	35
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BMW of Murietta	179	Fred Anderson Toyota of Asheville	250	I-10 MAC HAIK CDJR	460	Mullinax Ford of Lake Park	188	Stockton #12 Honda	458
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Bob Baker Volkswagen/Subaru	403	Future Ford Lincoln Hyundai of Concord	252	Jason Lewis Chrysler Dodge Jeep Ram	453	Nissan of South Atlanta	491	Suburban Ford of Ferndale	446
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Bommarito Ford	261	Gilman Honda of San Antonio	285	Jim Koons - Sterling Ford	137	Ocean Honda Of Port Richey	441	Sunland Park Chrysler Dodge Jeep Ram	445
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Bommarito Toyota	488	Gordie Boucher Ford Lincoln Mazda of Janesville	474	Jim Koons - White Marsh	109	Penske Chevrolet	416	Temple Mac Haik Dodge Chrysler Jeep	383
Boucher Chevrolet	467	Gordon Chevrolet	232	Jim Koons Arlington Toyota	318	Penske Honda	160	Terry Labonte Chevrolet	385
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Cadillac of Novi	180	Hendrick Acura	482	Kuni Honda	267	Performance Toyota	234	Toyota of Huntington Beach	291
Capitol Honda	211	Hendrick BMW	57	Kuni Lexus of Greenwood Village	260	Peter Pan BMW	115	Toyota of Las Vegas	123
Capitol Toyota	162	Hendrick BMW Northlake	361	Kuni Lexus of Portland	85	Phil Long Ford	194	Toyota of Orange	9
Cardinale - Coast BMW Nissan	243	Hendrick Buick GMC Cadillac	268	Land Rover Denver	405	Phil Long Ford of Chapel Hills	299	Toyota of Pharr	99
Cardinale GMC, Nissan - Audi of Monterey	72	Hendrick Chevrolet	174	Land Rover San Diego	248	Phil Long Ford of Denver	77	Toyota of Riverside	56
CardinaleWay Acura - Mazda	293	Hendrick Chevrolet Buick GMC Cadillac Southport	274	Land Rover South Dade	235	Piercy Toyota	78	Toyota of Surprise	487
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CardinaleWay Mazda - Arizona	148	Larry H. Miller American Toyota Scion Albuquerque	144	Landmark Ford Lincoln	218	Porsche North Scottsdale	186	Toyota Scion of Turnersville	310
CarSense - Chester Springs	314	Larry H. Miller Chevrolet Murray	288	Larry H. Miller American Toyota Scion Albuquerque	144	Porsche of Beachwood	434	Toyota/Scion of Fayetteville	280
CarSense - Hatfield	396	Larry H. Miller Chrysler Dodge Jeep Ram 104th	161	Porsche of Stevens Creek	404	Porsche of West Broward	236	Tustin Lexus	398
Central Florida Toyota	31	Larry H. Miller Chrysler Jeep Dodge Jeep Ram of Concord	192	Porsche of West Broward	236	Porsche San Diego	339	Universal Toyota	34
Chapman Bell Road Imports	469	Larry H. Miller Chrysler Jeep Dodge Jeep Ram of Concord	192	Prestige Imports	219	Princeton BMW	369	Vernon Auto Group	133
Chapman BMW I-10	129	Larry H. Miller Chrysler Jeep Dodge Jeep Ram of Concord	192	Puente Hills Toyota	101	Ray Catena Audi Freehold	147	Veterans Ford	428
Chapman BMW on Camelback	100	Larry H. Miller Chrysler Jeep Dodge Jeep Ram of Concord	192	Ray Catena Audi Freehold	147	Ray CATENA BMW/Mini	427	Victoria Mac Haik Ford	393
Chapman Chevrolet	135	Larry H. Miller Chrysler Jeep Dodge Jeep Ram of Concord	192	Ray Catena Infiniti	427	Ray Catena Jaguar/Land Rover	198	Victory Honda Of San Bruno	290
Chapman Chevrolet Chandler	334	Larry H. Miller Chrysler Jeep Dodge Jeep Ram of Concord	192	Ray Catena Land Rover	498	Ray Catena Lexus of Freshmont	332	Voss Chevrolet	308
Chapman Chrysler Jeep	325	Larry H. Miller Chrysler Jeep Dodge Jeep Ram of Concord	192	Ray Catena Lexus of Freshmont	332	Ray Catena Lexus of Monmouth	227	Warren Henry Infiniti	347
Chapman Ford	328	Larry H. Miller Chrysler Jeep Dodge Jeep Ram of Concord	192	Ray Catena Lexus of Monmouth	227	Ray Catena MB Freehold	350	Warren Henry Jaguar/Land Rover North Dade	45
Chapman Honda	195	Larry H. Miller Chrysler Jeep Dodge Jeep Ram of Concord	192	Ray Catena Mercedes Benz Of Union	118	Ray Catena Mercedes Benz Of Union	118	Weir Canyon Honda	251
Chapman Mercedes Benz of Tucson	481	Larry H. Miller Chrysler Jeep Dodge Jeep Ram of Concord	192	Ray Catena Motor Car	45	Ray Catena Porsche	496	Wide Chrysler Jeep Dodge Subaru	203
Chapman Scottsdale Autoplex	231	Larry H. Miller Chrysler Jeep Dodge Jeep Ram of Concord	192	Ray Catena Porsche	496	Ray Huffines Chevrolet	309	Wide East Towne Honda	352
Chapman's Las Vegas Dodge	199	Larry H. Miller Chrysler Jeep Dodge Jeep Ram of Concord	192	Ray Skillman Chevrolet	351	Ray Skillman Ford	85	Wide Honda	107
Classic Chevrolet	6	Larry H. Miller Chrysler Jeep Dodge Jeep Ram of Concord	192	Ray Skillman GMC Truck	20	Ray Skillman Ford	85	Wide Honda of Sarasota	394
Community Toyota Scion	395	Larry H. Miller Chrysler Jeep Dodge Jeep Ram of Concord	192	Ray Skillman Westside Imports	331	Red McCombs Ford	48	Wide Jaguar Maserati of Sarasota	333
Coral Springs Honda	76	Larry H. Miller Chrysler Jeep Dodge Jeep Ram of Concord	192	Red McCombs Ford	48	Red McCombs Ford	48	Wide Lexus of Sarasota	121
Coral Springs Nissan	187	Larry H. Miller Chrysler Jeep Dodge Jeep Ram of Concord	192	Rick Case Acura Hyundai	67	Rick Case Acura Hyundai	67	Wide Toyota	95
Crewer BMW/MINI	11	Larry H. Miller Chrysler Jeep Dodge Jeep Ram of Concord	192					Wolfchase Toyota	166
Criswell Chevrolet	70	Larry H. Miller Chrysler Jeep Dodge Jeep Ram of Concord	192					Zeigler BMW of Orland Park	374
Criswell Performance Cars	336	Larry H. Miller Chrysler Jeep Dodge Jeep Ram of Concord	192					Zeigler Chrysler Dodge Jeep - Grandville	382
Criswell Performance Imports	397	Larry H. Miller Chrysler Jeep Dodge Jeep Ram of Concord	192					Zeigler Chrysler Dodge Jeep - Schaumburg	98
Dale Earnhardt Jr. Buick GMC Cadillac	442	Larry H. Miller Chrysler Jeep Dodge Jeep Ram of Concord	192					Zeigler Nissan Infiniti of Orland Park	342
Dale Earnhardt Jr. Chevrolet	423	Larry H. Miller Chrysler Jeep Dodge Jeep Ram of Concord	192						
Darrell Waltrip Buick GMC	492	Larry H. Miller Chrysler Jeep Dodge Jeep Ram of Concord	192						
Darrell Waltrip Honda Volvo Subaru	111	Larry H. Miller Chrysler Jeep Dodge Jeep Ram of Concord	192						



Rank	Dealership	Owner/Principals	City	ST	New Revenue	New Units	Used Revenue	Used Units	Finance & Insurance Revenue	Service Revenue	Body Shop Revenue	Parts & Accessories Revenue	* Total Revenue	Total Units
1	Dave Smith Motors	Ken Smith	Kellogg	ID	\$567,732,172	11,520	\$92,445,680	3,564	\$34,954,648	\$12,444,919	\$2,445,334	\$20,709,083	\$730,731,836	15,084
2	Fletcher Jones Motorcars	Fletcher Jones	Newport Beach	CA	\$401,152,708	6,181	\$107,078,960	2,347	\$17,214,287	\$30,244,707	-	\$31,630,230	\$587,320,892	8,528
3	Braman Motorcars	Norman Braman	West Palm Beach	FL	\$270,390,046	3,652	\$127,771,055	2,380	\$9,798,069	\$34,269,532	-	\$38,917,271	\$481,145,973	6,032
4	Al Serra Auto Plaza	Matthew Serra/Serra Automotive	Grand Blanc	MI	\$320,167,897	9,387	\$91,387,143	5,620	\$13,597,107	\$14,786,782	\$6,946,886	\$20,558,284	\$467,444,099	15,007
5	Rusnak/Pasadena	Paul Rusnak; Victoria Rusnak	Pasadena	CA	\$321,460,258	5,137	\$76,752,026	1,677	\$9,938,464	\$20,244,552	-	\$35,066,057	\$463,461,357	6,814
6	Classic Chevrolet	Tom Durant	Grapevine	TX	\$221,741,133	5,109	\$57,037,860	2,256	\$14,583,185	\$12,066,738	\$5,523,787	\$92,967,807	\$403,920,510	7,365
7	Braman Motors	Norman Braman	Miami	FL	\$225,292,642	3,405	\$59,015,881	1,106	\$5,639,973	\$38,559,547	-	\$45,516,493	\$374,024,536	4,511
8	Rusnak/Westlake	Paul Rusnak; Victoria Rusnak	Thousand Oaks	CA	\$232,362,722	3,806	\$88,296,722	1,906	\$8,473,548	\$15,825,910	-	\$20,925,268	\$365,884,170	5,712
9	Toyota of Orange	David W. Wilson	Orange	CA	\$271,831,180	8,652	\$41,435,651	1,960	\$11,843,595	\$11,584,217	-	\$11,046,557	\$347,741,200	10,612
10	Lauderdale BMW of Ft. Lauderdale	Melinda Holman; Joseph S. Holman	Ft. Lauderdale	FL	\$182,541,882	3,357	\$63,911,609	1,793	\$4,848,509	\$29,607,198	\$12,781,248	\$36,232,113	\$329,922,559	5,150
11	Crevier BMW/MINI	Donald Crevier/Penske Automotive Group	Santa Ana	CA	\$175,497,678	3,397	\$102,434,208	2,973	\$6,156,472	\$19,289,072	0.30	\$23,700,373	\$327,077,803	6,370
12	Jim Koons - Tysons GM/Chrysler	Jim Koons Automotive Group	Vienna	VA	\$209,448,889	5,178	\$63,371,871	2,710	\$19,793,261	\$11,486,145	\$3,433,706	\$14,025,096	\$321,558,968	7,888
13	Al Hendrickson Toyota	Al Hendrickson	Coconut Creek	FL	\$171,908,916	6,752	\$71,172,028	3,673	\$17,613,563	\$15,729,351	-	\$10,796,733	\$293,220,591	10,425
14	Rick Case Automall Davie	Rick Case	Davie	FL	\$195,896,534	6,448	\$61,289,306	4,479	\$8,248,749	\$10,119,334	-	\$14,211,449	\$289,765,372	10,927
15	Findlay Toyota	Cliff Findlay; Tyler Corder; Rich Abajian	Henderson	NV	\$177,019,488	5,485	\$52,405,486	2,291	\$13,698,267	\$18,062,785	-	\$14,920,348	\$276,106,374	7,776
16	Jim Koons - Tyson's Toyota	Jim Koons Automotive Group	Vienna	VA	\$152,650,324	5,100	\$66,455,326	3,566	\$16,174,544	\$14,952,548	\$9,534,727	\$16,212,451	\$275,979,920	8,666
17	Suburban Ford of Sterling Heights	David T. Fischer/The Suburban Collection	Sterling Heights	MI	\$195,941,888	5,814	\$50,666,214	3,737	\$8,552,879	\$7,706,046	\$3,188,772	\$9,892,164	\$275,947,963	9,551
18	Rick Case Honda	Rick Case	Davie	FL	\$157,165,878	6,369	\$54,188,570	5,599	\$9,315,920	\$10,281,409	\$9,025,894	\$20,703,489	\$260,681,160	11,968
19	Right Toyota	David W. Wilson	Scottsdale	AZ	\$173,663,141	4,979	\$41,537,073	1,593	\$8,515,964	\$13,203,692	-	\$11,210,289	\$248,130,159	6,572
20	Ray Skillman GMC Truck	Ray Skillman	Indianapolis	IN	\$106,974,201	3,144	\$76,695,993	4,047	\$17,338,585	\$9,913,912	-	\$12,275,565	\$223,198,256	7,191
21	Earnhardt's Gilbert Dodge	Hal J. Earnhardt	Gilbert	AZ	\$147,337,443	3,918	\$27,576,802	1,251	\$11,026,090	\$8,189,091	\$4,106,496	\$20,086,015	\$218,321,937	5,169
22	Herb Chambers Lexus	Herbert G. Chambers	Sharon	MA	\$109,575,381	2,232	\$76,515,208	2,548	\$937,878	\$13,554,460	-	\$12,164,316	\$212,747,243	4,780
23	Brickell Honda, Buick, GMC & Mazda	Mario Murgado/ Murgado Automotive Group	Miami	FL	\$131,033,470	4,778	\$53,639,504	1,898	\$9,068,074	\$8,537,821	-	\$6,503,035	\$208,781,904	6,676
24	Audi Beverly Hills	Fletcher Jones	Beverly Hills	CA	\$144,212,333	2,934	\$39,342,595	1,088	\$5,697,220	\$10,182,184	-	\$9,117,167	\$208,551,499	4,022
25	Warren Henry Jaguar/ Land Rover North Dade	Warren Henry Zinn/ Warren Henry Auto Group	Miami	FL	\$146,797,444	1,851	\$34,950,953	672	\$2,764,073	\$6,258,272	-	\$16,161,442	\$206,932,184	2,523
26	Mac Haik Chevrolet	Mac Haik	Houston	TX	\$136,263,385	3,324	\$35,375,020	1,598	\$7,957,456	\$7,539,647	\$2,643,694	\$17,120,235	\$206,899,437	4,922
27	Michael Cadillac	Michael L. Rosvold	Fresno	CA	\$120,526,403	3,340	\$36,334,083	1,667	\$12,253,211	\$9,932,556	\$1,812,959	\$23,739,834	\$204,599,046	5,007
28	BMW/MINI of Austin	Penske Automotive Group	Austin	TX	\$94,597,730	1,822	\$68,301,239	2,398	\$6,307,648	\$15,191,942	-	\$19,940,085	\$204,338,644	4,220
29	Big Two Toyota of Chandler	Christopher E Hoeye	Chandler	AZ	\$126,418,091	4,235	\$42,980,026	1,338	\$7,353,279	\$14,810,323	-	\$11,972,793	\$203,534,512	5,573
30	South Bay Ford Lincoln	Gary Premeaux; Steve Wood/ South Bay Ford Lincoln	Hawthorne	CA	\$140,138,066	3,550	\$31,411,728	752	\$3,806,721	\$11,215,477	-	\$15,579,339	\$202,151,331	4,302
31	Central Florida Toyota	Penske Automotive Group	Orlando	FL	\$122,928,349	5,000	\$50,015,588	3,532	\$10,405,807	\$7,640,514	\$45,663	\$10,913,955	\$201,949,875	8,532
32	Newport Lexus	David W. Wilson	Newport Beach	CA	\$133,366,823	2,722	\$41,392,895	1,154	\$5,444,261	\$11,560,593	-	\$8,753,277	\$200,517,849	3,876
33	BMW/MINI of San Diego	Penske Automotive Group	San Diego	CA	\$103,331,367	2,090	\$58,804,399	2,105	\$4,056,907	\$14,259,013	\$36,626	\$18,878,287	\$199,366,599	4,195
34	Universal Toyota	Gary V. Woods/ Red McCombs Automotive Group	San Antonio	TX	\$101,238,000	3,215	\$59,169,000	3,123	\$14,935,000	\$9,926,000	-	\$11,688,000	\$196,956,000	6,338
35	Rick Case Automall	Rick Case	Duluth	GA	\$89,915,992	2,424	\$77,303,299	4,417	\$6,188,651	\$7,795,436	-	\$15,500,211	\$196,703,589	6,841
36	BMW of Gwinnett Place	Penske Automotive Group	Duluth	GA	\$60,039,186	1,083	\$114,100,844	3,155	\$6,575,719	\$6,388,384	\$77,309	\$9,413,871	\$196,595,313	4,238
37	BMW/MINI North Scottsdale	Penske Automotive Group	Phoenix	AZ	\$82,599,760	1,531	\$77,964,200	2,689	\$4,312,224	\$13,087,037	-	\$18,415,547	\$196,378,768	4,220
38	Mullinax Ford of Central Florida	Gerald Mullinax; Lawrence E Mullinax; Ed Mullinax	Apopka	FL	\$100,274,792	2,693	\$76,284,452	3,883	\$5,983,099	\$4,367,382	-	\$6,634,268	\$193,543,993	6,576
39	Rusnak/Arcadia	Paul Rusnak; Victoria Rusnak	Arcadia	CA	\$137,898,265	2,556	\$27,456,285	757	\$5,045,550	\$8,488,290	-	\$13,548,254	\$192,436,644	3,313
40	Mac Haik Ford	Mac Haik	Houston	TX	\$117,091,574	2,676	\$41,862,930	1,826	\$6,657,986	\$6,130,676	\$2,667,503	\$17,580,106	\$191,990,775	4,502
41	Audi Stevens Creek	Penske Automotive Group	San Jose	CA	\$134,804,296	2,594	\$31,065,973	997	\$4,221,269	\$11,527,969	-	\$9,990,587	\$191,610,094	3,591
42	Larry H. Miller Ford Lincoln Sandy	Karen Gail Miller	Sandy	UT	\$136,642,802	2,235	\$28,260,415	1,225	\$6,497,993	\$8,963,902	-	\$10,779,599	\$191,144,711	3,460
43	Motorwerks BMW/MINI	Penske Automotive Group	Bloomington	MN	\$79,167,183	1,503	\$78,277,696	3,027	\$5,130,180	\$11,131,751	-	\$17,086,684	\$190,793,494	4,530
44	Mac Haik's Southway Ford	Mac Haik	San Antonio	TX	\$114,016,918	3,114	\$48,330,700	2,302	\$8,521,409	\$5,282,017	\$1,959,522	\$11,879,083	\$189,989,649	5,416
45	Ray Catena Motor Car	Raymond Catena	Edison	NJ	\$132,722,003	2,219	\$32,035,559	700	\$1,115,377	\$11,182,460	-	\$12,029,417	\$189,084,816	2,919
46	Gwinnett Place Honda	Hendrick Automotive Group	Duluth	GA	\$97,246,831	3,544	\$34,508,602	1,879	\$12,002,875	\$8,674,285	\$12,685,589	\$23,506,373	\$188,624,555	5,423
47	Fred Anderson Toyota	Fred H. Anderson	Raleigh	NC	\$110,310,975	3,757	\$47,036,732	2,522	\$9,015,355	\$10,477,227	-	\$11,721,702	\$188,561,991	6,279
48	Red McCombs Ford	Marsha M. Shields/ Red McCombs Automotive Group	San Antonio	TX	\$107,382,000	2,789	\$43,729,000	2,185	\$8,580,000	\$8,710,000	\$4,357,000	\$15,756,000	\$188,514,000	4,974
49	United BMW	Penske Automotive Group	Roswell	GA	\$64,787,409	1,087	\$100,783,570	2,760	\$4,995,047	\$7,937,416	-	\$9,960,569	\$188,464,010	3,847
50	Future Ford	G. Steven Pleau/Future Automotive Group	Roseville	CA	\$116,477,664	2,919	\$38,364,343	1,559	\$9,309,599	\$12,298,065	-	\$11,904,279	\$188,353,950	4,478
51	Braman Honda	Norman Braman	Miami	FL	\$122,963,976	4,968	\$40,075,738	2,015	\$5,389,331	\$9,957,415	-	\$9,320,266	\$187,706,726	6,983

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(1) Finance & Insurance.
(2) Parts & Accessories.
(3) Revenue does not include wholesale or fleet sales.

Source: WardsAuto Dealer Business.



Rank	Dealership	Owner/Principals	City	ST	New Revenue	New Units	Used Revenue	Used Units	Finance & Insurance Revenue	Service Revenue	Body Shop Revenue	Parts & Accessories Revenue	* Total Revenue	Total Units
52	Earnhardt Enterprises	Hal J. Earnhardt	Mesa	AZ	\$128,524,504	4,138	\$30,559,420	1,586	\$6,483,955	\$7,950,802	-	\$12,879,293	\$186,397,974	5,724
53	Peoria Kia	Hal J. Earnhardt	Peoria	AZ	\$128,524,504	4,138	\$30,559,420	1,586	\$6,483,955	\$7,950,802	-	\$12,879,293	\$186,397,974	5,724
54	Fitzgerald Auto Mall - Gaithersburg, MD	Jack Fitzgerald	Gaithersburg	MD	\$104,536,000	3,764	\$31,272,000	1,967	\$7,045,000	\$16,291,000	\$3,626,000	\$22,142,000	\$184,912,000	5,731
55	Hudson Toyota	Penske Automotive Group	Jersey City	NJ	\$119,090,175	3,814	\$41,964,110	2,229	\$7,774,022	\$5,454,199	-	\$10,192,342	\$184,474,848	6,043
56	Toyota of Riverside	David W. Wilson	Riverside	CA	\$122,257,606	4,055	\$33,370,332	1,588	\$9,848,699	\$9,044,183	-	\$9,763,415	\$184,284,235	5,643
57	Hendrick BMW	Hendrick Automotive Group	Charlotte	NC	\$90,227,097	1,682	\$51,312,607	1,772	\$8,018,963	\$12,559,908	-	\$21,586,334	\$183,704,909	3,454
58	Bommarito Buick-GMC-Audi-Mazda-Infiniti	Frank J. Bommarito; John J. Bommarito	Ellisville	MO	\$115,287,581	2,661	\$39,915,111	1,659	\$8,103,127	\$7,967,830	\$2,768,207	\$8,853,283	\$182,895,139	4,320
59	Mac Haik Ford Lincoln	Mac Haik	Georgetown	TX	\$104,112,875	2,344	\$37,510,927	1,949	\$4,873,424	\$7,092,007	\$2,382,909	\$25,102,893	\$181,075,035	4,293
60	Mercedes-Benz of Ontario	Fletcher Jones	Ontario	CA	\$114,476,451	2,067	\$34,798,669	1,029	\$7,733,189	\$11,287,571	-	\$11,644,033	\$179,939,913	3,096
61	Herb Chambers BMW/Mini of Boston	Herbert G. Chambers	Boston	MA	\$95,570,209	1,993	\$47,654,803	1,423	\$7,814,621	\$12,498,386	-	\$15,076,997	\$178,615,016	3,416
62	Performance Automall	Hendrick Automotive Group	Chapel Hill	NC	\$88,979,191	2,276	\$50,357,277	1,911	\$8,887,548	\$13,074,051	-	\$15,542,576	\$176,840,643	4,187
63	Hendrick Honda	Hendrick Automotive Group	Charlotte	NC	\$101,496,312	3,685	\$33,801,260	1,950	\$12,840,195	\$6,254,891	\$5,714,977	\$16,419,888	\$176,527,523	5,635
64	Atlanta Toyota	Penske Automotive Group	Duluth	GA	\$109,484,141	4,160	\$39,568,684	2,329	\$10,039,037	\$6,568,794	-	\$8,977,991	\$174,638,647	6,489
65	Toyota Direct	Performance Automotive Network	Columbus	OH	\$93,301,197	3,258	\$55,660,358	3,742	\$8,528,291	\$8,542,563	-	\$7,374,310	\$173,406,719	7,000
66	Rock Honda	William R. Piercey; Tom A. Chadwell; David Latif	Fontana	CA	\$121,412,015	4,713	\$27,348,186	1,521	\$8,878,275	\$8,113,396	-	\$7,396,242	\$173,148,114	6,234
67	Rick Case Acura Hyundai	Rick Case	Ft. Lauderdale	FL	\$107,675,171	3,473	\$43,110,836	3,132	\$7,263,802	\$6,083,473	-	\$8,924,361	\$173,057,643	6,605
68	Northside Ford	Mark Woods; Gary V. Woods/ Red McCombs Automotive Group	San Antonio	TX	\$109,814,000	2,690	\$29,228,000	1,238	\$6,947,000	\$9,099,000	\$4,490,000	\$13,372,000	\$172,950,000	3,928
69	Greenway Ford	Frank Rodriguez; Carl Atkinson/ Greenway Automotive	Orlando	FL	\$74,331,923	1,985	\$62,380,794	3,453	\$10,598,040	\$8,598,544	\$3,586,543	\$13,227,910	\$172,723,754	5,438
70	Criswell Chevrolet	Harry E. Criswell	Gaithersburg	MD	\$123,045,404	3,012	\$27,494,658	1,034	\$6,664,346	\$5,117,982	\$1,593,940	\$7,795,875	\$171,712,205	4,046
71	Suburban Motors Company	David T. Fischer/The Suburban Collection	Troy	MI	\$109,594,167	1,778	\$24,577,260	835	\$3,125,096	\$6,190,340	\$13,137,453	\$12,883,993	\$169,508,309	2,613
72	Cardinale GMC, Nissan - Audi of Monterey	Joseph Cardinale; Thomas Cardinale	Seaside	CA	\$52,192,433	1,282	\$84,862,001	4,230	\$12,880,140	\$7,040,652	-	\$10,434,924	\$167,410,150	5,512
73	Red McCombs Toyota	Marsha M. Shields/ Red McCombs Automotive Group	San Antonio	TX	\$94,514,000	2,810	\$40,509,000	2,100	\$11,180,000	\$8,057,000	-	\$13,039,000	\$167,299,000	4,910
74	Honda World	William R. Piercey; Jim Kitzmiller	Westminster	CA	\$111,506,026	4,407	\$25,071,201	1,351	\$7,092,009	\$8,835,687	\$8,239,585	\$6,090,709	\$166,835,217	5,758
75	Hendrick Toyota Apex	Hendrick Automotive Group	Apex	NC	\$108,264,563	3,661	\$32,629,231	1,757	\$9,943,686	\$5,921,474	-	\$9,444,415	\$166,203,369	5,418
76	Coral Springs Honda	Kenneth E. Page/Ken Page Auto Group	Coral Springs	FL	\$130,430,266	5,727	\$15,930,812	1,084	\$5,811,099	\$6,452,254	-	\$7,503,511	\$166,127,942	6,811
77	Phil Long Ford of Denver	Gerald Cimino/Phil Long Dealerships, Inc.	Denver	CO	\$105,672,201	2,499	\$38,175,177	1,647	\$6,834,094	\$7,095,507	-	\$8,330,951	\$166,107,930	4,146
78	Piercey Toyota	William R. Piercey; Brian Ressler; Art Wicker	Milpitas	CA	\$113,810,472	3,799	\$22,674,700	1,275	\$6,109,158	\$13,058,691	-	\$10,145,176	\$165,798,197	5,074
79	Gillman Honda South	Stacey Gillman Wimbish; Jason R. Gillman	Houston	TX	\$108,553,341	3,840	\$27,777,725	1,633	\$6,340,956	\$9,024,394	-	\$13,974,952	\$165,671,368	5,473
80	Suburban Chrysler Dodge Jeep Ram of Troy	David T. Fischer/The Suburban Collection	Troy	MI	\$124,871,850	3,322	\$24,981,829	1,346	\$3,327,643	\$4,929,376	-	\$7,414,593	\$165,525,291	4,668
81	Rick Hendrick Chevrolet	Hendrick Automotive Group	Duluth	GA	\$88,609,165	2,573	\$31,743,181	1,507	\$11,049,429	\$5,582,535	-	\$27,791,939	\$164,776,249	4,080
82	Larry H. Miller Chrysler Jeep Dodge Ram Sandy	Karen Gail Miller/ Larry H. Miller Dealerships	Sandy	UT	\$81,877,144	1,890	\$38,673,503	1,739	\$4,836,321	\$8,134,794	\$4,040,584	\$22,394,037	\$159,956,383	3,629
83	Mercedes-Benz of San Diego	Penske Automotive Group	San Diego	CA	\$89,928,868	1,609	\$37,589,125	1,160	\$5,003,442	\$10,875,539	-	\$15,930,053	\$159,327,028	2,769
84	Ray Skillman Ford	Ray Skillman	Greenwood	IN	\$82,934,006	2,427	\$47,854,086	2,560	\$6,306,306	\$6,741,837	\$4,271,729	\$10,645,630	\$158,753,594	4,987
85	Kuni Lexus of Portland	Melinda Holman; Joseph S. Holman	Portland	OR	\$90,006,974	1,776	\$42,110,216	1,606	\$3,158,501	\$11,847,287	-	\$10,861,068	\$157,984,046	3,382
86	Billy Navarre Chevrolet, Cadillac and Honda	Billy Navarre; Ryan Navarre	Lake Charles	LA	\$96,901,252	2,954	\$38,988,320	1,749	\$4,608,278	\$4,945,174	\$3,375,792	\$9,008,150	\$157,826,966	4,703
87	Honda Marysville	Performance Automotive Network	Marysville	OH	\$82,098,899	3,028	\$53,614,309	3,182	\$5,262,030	\$8,403,453	-	\$8,332,372	\$157,711,063	6,210
88	Herb Chambers Flagship Motorcars	Herbert G. Chambers	Lynnfield	MA	\$81,903,075	1,416	\$51,953,637	1,308	\$4,132,902	\$8,640,168	-	\$9,749,924	\$156,379,706	2,724
89	Kuni BMW	Melinda Holman; Joseph S. Holman	Beaverton	OR	\$63,776,286	1,091	\$59,669,922	2,144	\$4,036,987	\$10,189,968	\$2,859,683	\$15,570,892	\$156,103,738	3,235
90	Audi Flatirons	Melinda Holman; Joseph S. Holman	Broomfield	CO	\$63,776,286	1,091	\$59,669,922	2,144	\$4,036,987	\$10,189,968	\$2,859,683	\$15,570,891	\$156,103,737	3,235
91	Fletcher Jones Motorcars of Fremont	Fletcher Jones	Fremont	CA	\$99,812,691	1,777	\$28,114,404	772	\$5,666,540	\$9,439,054	-	\$12,500,508	\$155,533,197	2,549
92	Park Auto Group	Tom Flory/Serra Automotive	Akron	OH	\$101,280,727	3,434	\$33,205,375	2,279	\$5,050,629	\$5,985,419	-	\$9,879,420	\$155,401,570	5,713
93	Hendrick Lexus Charlotte	Hendrick Automotive Group	Charlotte	NC	\$77,777,858	1,588	\$45,039,515	1,496	\$7,769,644	\$9,608,725	-	\$15,199,905	\$155,395,647	3,084
94	McCombs Ford West	Marsha M. Shields/ Red McCombs Automotive Group	San Antonio	TX	\$78,816,000	2,089	\$50,024,000	2,278	\$7,660,000	\$7,775,000	-	\$10,054,000	\$154,329,000	4,367
95	Wilde Toyota	Mark Wilde; Patrick Donahue; Sharon Bloom	West Allis	WI	\$75,442,669	2,391	\$49,590,373	3,433	\$8,091,347	\$9,893,300	-	\$11,072,580	\$154,090,269	5,824
96	Serra Buick-GMC-Cadillac-KIA - Romeo	Randy Jackson/Serra Automotive	Washington	MI	\$93,506,423	2,351	\$47,379,282	2,986	\$3,437,681	\$4,717,609	-	\$4,526,788	\$153,567,783	5,337
97	Bob Baker Chrysler Jeep Dodge Mazda	Chris Baker; Kurt Anderson; Robert H. Baker	Carlsbad	CA	\$107,994,952	3,222	\$27,668,228	1,258	\$5,889,288	\$5,888,690	-	\$5,777,886	\$153,219,044	4,480
98	Zeigler Chrysler Dodge Jeep - Schaumburg	Aaron J. Zeigler; Harold J. Zeigler	Schaumburg	IL	\$105,452,962	2,795	\$23,436,099	1,158	\$12,335,840	\$5,292,495	-	\$5,719,859	\$152,237,255	3,953
99	Toyota of Pharr	Penske Automotive Group	Pharr	TX	\$90,063,618	2,789	\$46,205,589	2,339	\$6,099,317	\$3,863,216	-	\$4,589,051	\$150,820,790	5,128

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Rank	Dealership	Owner/Principals	City	ST	New Revenue	New Units	Used Revenue	Used Units	Finance & Insurance Revenue	Service Revenue	Body Shop Revenue	Parts & Accessories Revenue	* Total Revenue	Total Units
100	Chapman BMW on Camelback	Jerry B. Chapman; Ted Chapman; John H. Chapman; J. Baxter Chapman	Phoenix	AZ	\$66,650,322	1,245	\$54,349,346	2,160	\$6,927,210	\$9,515,503	-	\$12,894,990	\$150,337,371	3,405
101	Puente Hills Toyota	Frederick E. Hitchcock	City of Industry	CA	\$84,631,352	3,043	\$29,612,319	1,655	\$8,941,670	\$7,760,439	\$3,974,887	\$14,914,080	\$149,834,747	4,698
102	Herb Chambers Mercedes-Benz of Boston	Herbert G. Chambers	Somerville	MA	\$90,094,190	1,584	\$36,658,895	890	\$4,415,959	\$9,062,606	-	\$9,070,162	\$149,301,812	2,474
103	Jim Koons - Baltimore Ford	Jim Koons Automotive Group	Baltimore	MD	\$89,251,171	2,315	\$30,963,924	1,367	\$12,254,476	\$5,312,953	\$2,577,525	\$8,749,342	\$149,109,391	3,682
104	Larry H. Miller Dodge Ram Avondale	Karen Gail Miller/ Larry H. Miller Dealerships	Avondale	AZ	\$98,312,028	2,549	\$26,066,808	1,280	\$7,383,181	\$6,644,452	-	\$10,460,289	\$148,866,758	3,829
105	Fletcher Jones Imports	Fletcher Jones	Las Vegas	NV	\$80,461,546	1,223	\$37,744,453	921	\$4,376,241	\$11,376,760	-	\$14,477,875	\$148,436,875	2,144
106	Greenway Chrysler Jeep Dodge Ram	Frank Rodriguez; Carl Atkinson; Conrad Letson/Greenway Automotive	Orlando	FL	\$83,848,817	2,323	\$38,529,045	2,129	\$8,676,439	\$7,920,298	-	\$9,302,909	\$148,277,508	4,452
107	Wilde Honda	Mark Wilde; Patrick Donahue; Sharon Bloom	Waukesha	WI	\$83,186,060	2,964	\$45,692,054	2,934	\$4,349,774	\$8,428,458	-	\$6,542,411	\$148,198,757	5,898
108	Future Ford of Sacramento	G. Steven Pleau/Future Automotive Group	Sacramento	CA	\$87,553,101	2,258	\$32,592,126	1,375	\$5,823,830	\$9,674,774	-	\$11,714,018	\$147,357,849	3,633
109	Jim Koons - White Marsh	Jim Koons Automotive Group	White Marsh	MD	\$78,816,125	2,249	\$44,377,702	2,184	\$13,493,441	\$5,560,817	\$119,424	\$4,858,976	\$147,226,485	4,433
110	Houston Mac Haik Dodge Chrysler Jeep	Mac Haik	Houston	TX	\$78,871,861	1,956	\$39,631,669	1,976	\$3,822,946	\$4,459,608	\$1,949,790	\$16,842,609	\$145,578,483	3,932
111	Darrell Waltrip Honda Volvo Subaru	Hendrick Automotive Group	Franklin	TN	\$87,464,820	2,889	\$30,540,303	1,680	\$9,488,244	\$7,313,233	-	\$10,607,941	\$145,414,541	4,569
112	Fred Anderson Toyota of Charleston	Fred H. Anderson	Charleston	SC	\$92,952,218	2,883	\$29,619,493	1,517	\$8,164,217	\$6,802,966	-	\$7,713,407	\$145,252,301	4,400
113	Aristocrat Motors	Anthony Soave; Marion Battaglia; Kevin Killilea	Merriam	KS	\$86,139,000	1,163	\$33,106,000	876	\$2,455,000	\$8,135,000	-	\$15,341,000	\$145,176,000	2,039
114	Herb Chambers Audi Porsche of Burlington	Herbert G. Chambers	Burlington	MA	\$87,601,033	1,530	\$35,705,427	936	\$3,289,212	\$9,225,531	-	\$8,573,653	\$144,394,856	2,466
115	Peter Pan BMW	Penske Automotive Group	San Mateo	CA	\$76,522,629	1,376	\$35,789,347	1,110	\$3,026,127	\$11,755,755	-	\$16,783,049	\$143,876,907	2,486
116	Herb Chambers BMW of Sudbury	Herbert G. Chambers	Sudbury	MA	\$73,329,221	1,337	\$39,469,155	1,154	\$5,876,765	\$9,304,321	-	\$15,513,987	\$143,493,449	2,491
117	Fletcher Jones Audi	Fletcher Jones	Chicago	IL	\$78,685,739	1,527	\$38,655,098	1,137	\$5,400,050	\$11,400,322	-	\$9,233,363	\$143,374,572	2,664
118	Ray Catena Mercedes Benz Of Union	Raymond Catena	Union	NJ	\$95,816,950	1,667	\$29,782,923	640	\$1,116,224	\$8,262,349	-	\$8,373,938	\$143,352,384	2,307
119	Mercedes-Benz of Chicago	Fletcher Jones	Chicago	IL	\$74,184,697	1,251	\$39,970,215	957	\$4,039,039	\$12,319,464	-	\$12,742,204	\$143,255,619	2,208
120	Hendrick Toyota Wilmington	Hendrick Automotive Group	Wilmington	NC	\$88,382,721	2,823	\$31,212,464	1,550	\$9,827,391	\$5,292,162	-	\$7,979,002	\$142,693,740	4,373
121	Wilde Lexus of Sarasota	Mark Wilde; Dean Palmer	Sarasota	FL	\$73,481,042	1,536	\$41,269,908	1,468	\$5,405,580	\$12,014,722	-	\$9,584,138	\$141,755,390	3,004
122	Honda of Concord	Hendrick Automotive Group	Concord	NC	\$72,348,363	2,624	\$33,007,337	1,837	\$9,050,236	\$5,703,800	\$7,853,056	\$13,500,402	\$141,463,194	4,461
123	Toyota of Las Vegas	David W. Wilson	Las Vegas	NV	\$93,231,437	3,078	\$25,404,973	1,162	\$7,480,757	\$6,695,407	-	\$8,465,513	\$141,278,087	4,240
124	Mercedes-Benz of Greenwich	Penske Automotive Group	Greenwich	CT	\$92,495,864	1,351	\$27,205,726	675	\$2,867,953	\$7,969,743	-	\$9,647,227	\$140,186,513	2,026
125	CardinaleWay Hyundai - Genesis - Volkswagen - Mazda	Joseph Cardinale; Thomas Cardinale	Corona	CA	\$82,719,015	3,347	\$34,872,036	2,424	\$7,284,846	\$7,249,310	-	\$7,968,540	\$140,093,747	5,771
126	Findlay Chevrolet	Cliff Findlay; Tyler Corder	Las Vegas	NV	\$88,690,162	2,321	\$24,464,214	1,142	\$5,406,720	\$9,718,078	-	\$11,795,444	\$140,074,618	3,463
127	RAY CATENA BMW/Mini	Raymond Catena	White Plains	NY	\$93,621,059	1,927	\$25,208,079	702	\$475,379	\$9,175,592	-	\$11,492,978	\$139,973,087	2,629
128	Serra Chevrolet-Buick-GMC - Nashville	Barry Carver/Serra Automotive	Madison	TN	\$79,284,385	2,049	\$38,210,351	1,841	\$4,694,823	\$4,929,398	\$3,505,553	\$8,334,015	\$138,958,525	3,890
129	Chapman BMW I-10	Jerry B. Chapman; Ted R Chapman; J. Baxter Chapman	Chandler	AZ	\$59,879,047	1,078	\$42,293,720	1,543	\$6,894,480	\$8,276,012	\$4,172,286	\$17,306,856	\$138,822,401	2,621
130	Rick Hendrick Imports	Hendrick Automotive Group	Charleston	SC	\$62,951,586	1,230	\$48,080,791	1,784	\$6,664,585	\$8,798,569	-	\$12,316,347	\$138,811,878	3,014
131	Larry H. Miller Toyota Scion Peoria	Karen Gail Miller	Peoria	AZ	\$86,410,260	2,724	\$27,658,113	1,351	\$6,842,566	\$7,604,618	-	\$10,226,609	\$138,742,166	4,075
132	Ray Catena Lexus of Freehold	Raymond Catena	Freehold	NJ	\$113,461,065	2,355	\$13,660,595	421	\$979,585	\$5,537,086	-	\$4,831,196	\$138,469,527	2,776
133	Vernon Auto Group	Rick Ford	Vernon	TX	\$93,315,038	1,751	\$36,579,867	1,426	\$3,075,389	\$2,811,444	-	\$2,593,195	\$138,374,933	3,177
134	Mercedes-Benz of Littleton	Norman Braman	Littleton	CO	\$81,314,383	1,280	\$39,402,803	949	\$972,589	\$6,501,297	-	\$10,053,070	\$138,244,142	2,229
135	Chapman Chevrolet	John H. Chapman; Jerry B. Chapman; J. Baxter Chapman	Tempe	AZ	\$78,628,252	2,243	\$31,642,526	1,604	\$8,930,529	\$7,349,257	\$699,673	\$10,823,257	\$138,073,494	3,847
136	Rick Hendrick Toyota Sandy Springs	Hendrick Automotive Group	Atlanta	GA	\$50,862,746	1,756	\$55,259,840	2,730	\$12,066,649	\$6,760,215	\$2,831,256	\$9,976,316	\$137,757,022	4,486
137	Jim Koons - Sterling Ford	Jim Koons Automotive Group	Sterling	VA	\$92,069,090	2,407	\$21,586,312	1,022	\$9,139,946	\$5,471,243	\$1,578,288	\$7,773,178	\$137,618,057	3,429
138	Fox Ford Mazda	Daniel G. DeVos/Fox Motors	Grand Rapids	MI	\$90,972,493	2,344	\$25,839,122	1,442	\$2,871,397	\$5,264,861	\$4,409,102	\$8,165,334	\$137,522,309	3,786
139	Jaguar Land Rover Paramus	Penske Automotive Group	Paramus	NJ	\$92,031,807	1,358	\$28,667,272	656	\$3,411,521	\$4,524,277	-	\$8,683,246	\$137,318,123	2,014
140	Ancira Motor Company dba Ancira Chrysler Jeep Dodge	Ernesto Ancira	San Antonio	TX	\$97,676,965	2,549	\$19,412,978	904	\$7,173,627	\$5,749,820	\$71,130	\$7,021,969	\$137,106,489	3,453
141	Lexus of Pleasanton	Hendrick Automotive Group	Pleasanton	CA	\$80,081,700	1,709	\$31,683,192	1,125	\$6,692,131	\$9,254,685	-	\$7,975,647	\$135,687,355	2,834
142	Hendrick Toyota North Charleston	Hendrick Automotive Group	North Charleston	SC	\$83,042,340	2,812	\$27,878,877	1,527	\$10,459,932	\$5,015,256	-	\$9,061,926	\$135,458,331	4,339
143	East Bay BMW	Hendrick Automotive Group	Pleasanton	CA	\$65,179,501	1,348	\$36,675,723	1,289	\$6,303,617	\$12,776,892	-	\$13,582,480	\$134,518,213	2,637
144	Larry H. Miller American Toyota Scion Albuquerque	Karen Gail Miller/ Larry H. Miller Dealerships	Albuquerque	NM	\$89,196,076	2,651	\$26,832,652	1,085	\$3,957,211	\$5,727,991	-	\$8,410,586	\$134,124,516	3,736
145	BMW of Mt. Laurel	Melinda Holman; Joseph S. Holman	Mt. Laurel	NJ	\$60,757,470	1,066	\$48,925,615	1,396	\$2,544,487	\$8,648,925	-	\$12,976,609	\$133,853,106	2,462
146	Ed Morse Sawgrass Auto Mall	Edward J. Morse, III	Sunrise	FL	\$98,536,104	2,328	\$16,309,488	617	\$4,704,102	\$7,752,511	-	\$6,024,573	\$133,326,778	2,945
147	Braman Honda of Palm Beach	Norman Braman	Greenacres	FL	\$77,460,899	3,025	\$38,064,884	1,842	\$4,572,200	\$6,042,573	-	\$6,923,319	\$133,063,875	4,867

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(1) Finance & Insurance.
(2) Parts & Accessories.
(3) Revenue does not include wholesale or fleet sales.

Source: WardsAuto Dealer Business.



Rank	Dealership	Owner/Principals	City	ST	New Revenue	New Units	Used Revenue	Used Units	Finance & Insurance Revenue	Service Revenue	Body Shop Revenue	Parts & Accessories Revenue	* Total Revenue	Total Units
148	CardinaleWay Mazda - Arizona	Joseph Cardinale; Thomas Cardinale	Mesa	AZ	\$65,475,675	2,727	\$49,196,230	3,872	\$8,111,601	\$5,577,425	-	\$4,481,833	\$132,842,764	6,599
149	Larry H. Miller Lexus Murray/London	Karen Gail Miller	Murray	UT	\$77,446,128	1,457	\$34,938,817	1,262	\$3,365,694	\$7,037,925	-	\$9,939,100	\$132,727,664	2,719
150	South Bay Toyota	David W. Wilson	Gardena	CA	\$87,104,163	2,941	\$22,728,768	835	\$4,412,459	\$8,089,891	-	\$10,122,134	\$132,457,415	3,776
151	Don Davis Nissan	Robert Howard/Don Davis Auto Group	Arlington	TX	\$85,078,028	2,900	\$26,051,972	1,555	\$3,886,904	\$7,684,027	-	\$9,690,501	\$132,391,432	4,455
152	Earnhardt Ford Sales Co.	Hal J. Earnhardt	Chandler	AZ	\$82,269,179	2,135	\$21,449,988	1,037	\$3,780,719	\$7,967,699	-	\$16,905,006	\$132,372,591	3,172
153	Jeff Gordon Chevrolet	Hendrick Automotive Group	Wilmington	NC	\$58,718,054	1,382	\$45,841,235	1,937	\$10,633,677	\$3,237,383	\$4,087,030	\$9,404,524	\$131,921,903	3,319
154	Rick Hendrick City Chevrolet	Hendrick Automotive Group	Charlotte	NC	\$69,222,614	1,581	\$30,589,079	1,210	\$6,186,397	\$4,155,912	\$3,853,260	\$17,213,435	\$131,220,697	2,791
155	Audi Tysons Corner	Penske Automotive Group	Vienna	VA	\$80,309,630	1,509	\$32,254,356	1,307	\$4,000,247	\$7,912,384	-	\$6,685,028	\$131,161,644	2,816
156	Palm Beach Toyota	Penske Automotive Group	West Palm Beach	FL	\$84,705,215	3,319	\$31,168,593	1,980	\$5,419,265	\$3,953,427	-	\$5,379,980	\$130,626,480	5,299
157	Larry H. Miller Dodge Ram Peoria	Karen Gail Miller/ Larry H. Miller Dealerships	Peoria	AZ	\$77,577,206	1,969	\$21,949,725	1,116	\$5,610,658	\$5,862,009	\$6,555,610	\$12,703,927	\$130,259,135	3,085
158	Larry H. Miller Dodge RAM Tucson	Karen Gail Miller/ Larry H. Miller Dealerships	Tucson	AZ	\$83,515,884	2,147	\$25,643,767	1,264	\$5,443,871	\$6,389,235	-	\$9,263,815	\$130,256,572	3,411
159	Russell & Smith Honda	Michael G. Smith; Charles M. Smith; William C. Smith	Houston	TX	\$80,695,275	3,118	\$22,724,059	1,436	\$5,698,001	\$5,745,288	-	\$14,704,545	\$129,567,168	4,554
160	Penske Honda	Penske Automotive Group	Indianapolis	IN	\$81,260,189	2,990	\$32,986,683	1,982	\$4,076,514	\$5,490,193	-	\$5,697,227	\$129,510,807	4,972
161	Larry H. Miller Chrysler Dodge Jeep Ram 104th	Karen Gail Miller/ Larry H. Miller Dealerships	Thornton	CO	\$86,365,830	2,108	\$23,248,827	1,139	\$5,361,487	\$5,934,599	-	\$8,280,673	\$129,191,416	3,247
162	Capitol Toyota	Jerry G. Brassfield/Autofocus	San Jose	CA	\$76,613,759	2,705	\$18,028,055	1,020	\$7,546,661	\$12,988,908	-	\$14,009,797	\$129,187,180	3,725
163	Jim Koons - Falls Church Ford	Jim Koons Automotive Group	Falls Church	VA	\$68,997,015	1,926	\$28,346,680	1,591	\$8,880,389	\$7,885,096	\$3,645,480	\$11,321,216	\$129,075,876	3,517
164	Honda Cars of McKinney	Hendrick Automotive Group	McKinney	TX	\$72,812,379	2,535	\$31,503,883	1,751	\$9,263,845	\$6,978,188	-	\$7,997,614	\$128,555,909	4,286
165	Serra Traverse City	Jerry Zezulka; Jim Tuohy/ Serra Automotive	Traverse City	MI	\$65,746,685	2,012	\$41,775,720	2,806	\$4,106,466	\$5,692,157	\$1,621,991	\$9,496,893	\$128,439,912	4,818
166	Wolfchase Toyota	Penske Automotive Group	Cordova	TN	\$74,567,247	2,349	\$38,239,286	2,144	\$4,441,036	\$4,759,254	\$23,742	\$6,374,670	\$128,405,234	4,493
167	Right Honda	David W. Wilson	Scottsdale	AZ	\$83,330,786	3,045	\$24,859,118	1,267	\$4,124,382	\$7,648,593	-	\$8,336,343	\$128,299,222	4,312
168	Larry H. Miller Chrysler Jeep Dodge Ram Boise	Karen Gail Miller/ Larry H. Miller Dealerships	Boise	ID	\$82,459,327	2,206	\$21,304,295	1,122	\$4,425,885	\$5,087,544	\$4,747,755	\$9,647,431	\$127,672,237	3,328
169	Rick Hendrick Chevrolet of Buford	Hendrick Automotive Group	Buford	GA	\$67,773,200	1,819	\$33,140,395	1,442	\$8,200,577	\$5,107,210	\$4,624,744	\$8,690,325	\$127,536,451	3,261
170	Russell & Smith Ford	Michael G. Smith; Charles M. Smith; William C. Smith	Houston	TX	\$44,373,606	1,206	\$11,693,522	603	\$3,065,778	\$5,004,881	\$5,473,438	\$57,489,178	\$127,100,403	1,809
171	Larry H. Miller Toyota Scion Murray	Karen Gail Miller	Murray	UT	\$76,224,371	2,278	\$23,541,918	1,264	\$3,755,710	\$7,279,942	-	\$16,080,816	\$126,882,757	3,542
172	Mullinax Ford Mobile Alabama	Gerald Mullinax; Lawrence E. Mullinax; Alvin Davis; Ed Mullinax	Mobile	AL	\$61,847,243	1,539	\$51,057,103	2,392	\$4,229,924	\$2,506,419	\$970,793	\$6,247,098	\$126,858,580	3,931
173	Round Rock Toyota	Penske Automotive Group	Round Rock	TX	\$76,974,731	2,478	\$30,311,876	1,866	\$4,232,253	\$7,352,887	-	\$7,767,938	\$126,639,686	4,344
174	Hendrick Chevrolet	Hendrick Automotive Group	Cary	NC	\$75,867,366	1,731	\$20,905,605	818	\$7,520,727	\$2,994,782	\$7,197,134	\$12,052,752	\$126,538,366	2,549
175	Suburban Chrysler Dodge Jeep Ram of Farmington Hills	David T. Fischer/The Suburban Collection	Farmington Hills	MI	\$90,897,631	2,512	\$16,568,884	963	\$2,786,975	\$3,613,337	-	\$12,525,381	\$126,392,208	3,475
176	Herb Chambers Toyota Hyundai Scion of Auburn	Herbert G. Chambers	Auburn	MA	\$77,779,249	2,640	\$29,102,603	1,488	\$4,900,612	\$6,473,874	-	\$7,740,528	\$125,996,866	4,128
177	Honda World Downey	Jeff Hodge; William R. Piercey	Downey	CA	\$88,578,446	3,568	\$17,252,125	955	\$5,719,106	\$6,800,820	-	\$7,425,973	\$125,776,470	4,523
178	Fitzgerald Auto Mall - Frederick, MD	Jack Fitzgerald	Frederick	MD	\$57,309,000	1,801	\$25,645,000	1,599	\$3,249,000	\$7,047,000	\$1,039,000	\$30,737,000	\$125,026,000	3,400
179	BMW of Murrieta	Hendrick Automotive Group	Murrieta	CA	\$62,705,642	1,210	\$40,064,142	1,296	\$5,263,680	\$7,175,849	-	\$9,718,277	\$124,927,590	2,506
180	Cadillac of Novi	Edward J. Pobur/ Ken Garff Automotive Group	Novi	MI	\$98,352,100	1,687	\$17,225,000	650	\$2,100,000	\$3,276,000	-	\$3,804,000	\$124,757,100	2,337
181	Hendrick Toyota Concord	Hendrick Automotive Group	Concord	NC	\$74,278,549	2,517	\$26,469,404	1,376	\$8,065,934	\$5,538,391	-	\$9,902,704	\$124,254,982	3,893
182	BMW/MINI of Ontario	Penske Automotive Group	Ontario	CA	\$60,265,298	1,283	\$36,408,574	1,152	\$2,617,348	\$10,515,854	-	\$14,141,316	\$123,948,389	2,435
183	Suburban Imports of Farmington Hills	David T. Fischer/The Suburban Collection	Farmington Hills	MI	\$75,249,031	2,109	\$17,858,230	874	\$2,665,967	\$5,341,271	\$7,159,744	\$14,628,510	\$122,902,753	2,983
184	Herb Chambers Mercedes-Benz of Natick	Herbert G. Chambers	Natick	MA	\$56,304,570	900	\$36,643,615	1,129	\$3,152,525	\$7,132,432	\$6,839,255	\$12,721,424	\$122,793,821	2,029
185	Audi San Diego	Melinda Holman; Joseph S. Holman	San Diego	CA	\$70,923,708	1,461	\$29,747,394	943	\$3,337,595	\$9,550,880	-	\$9,144,297	\$122,703,874	2,404
186	Porsche North Scottsdale	Penske Automotive Group	Phoenix	AZ	\$68,765,026	674	\$41,638,868	653	\$1,660,152	\$3,884,851	-	\$6,749,847	\$122,698,745	1,327
187	Coral Springs Nissan	Kenneth E. Page/Ken Page Auto Group	Coral Springs	FL	\$95,238,163	3,936	\$10,417,837	764	\$5,057,801	\$4,997,318	-	\$6,977,047	\$122,688,166	4,700
188	Mullinax Ford of Lake Park	Lawrence Mullinax; Gerald Mullinax; Ed Mullinax	Lake Park	FL	\$65,448,304	1,653	\$40,779,090	2,075	\$3,125,997	\$3,779,494	\$1,985,170	\$7,176,143	\$122,294,198	3,728
189	Mercedes-Benz of Tysons Corner	Penske Automotive Group	Vienna	VA	\$63,890,668	1,086	\$36,542,926	1,242	\$3,513,635	\$8,174,193	0.76	\$10,122,810	\$122,244,232	2,328
190	Round Rock Honda	David Tamburro/Penske Automotive Group	Round Rock	TX	\$83,035,626	2,991	\$24,951,858	1,534	\$4,021,104	\$5,327,477	-	\$4,881,269	\$122,217,334	4,525
191	Larry H. Miller Super Ford Salt Lake City	Karen Gail Miller; George Anthony Schnurr	Salt Lake City	UT	\$61,949,988	1,319	\$23,149,300	1,102	\$4,258,052	\$8,208,232	-	\$24,629,910	\$122,195,482	2,421
192	Hendrick Chrysler Dodge Jeep Ram of Concord	Hendrick Automotive Group	Concord	NC	\$70,850,214	1,960	\$30,178,045	1,425	\$7,548,994	\$6,237,485	-	\$7,142,952	\$121,957,690	3,385
193	Rick Hendrick Toyota	Hendrick Automotive Group	Fayetteville	NC	\$70,095,675	2,470	\$26,202,112	1,408	\$9,568,182	\$5,769,450	-	\$10,054,138	\$121,689,557	3,878

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Source: WardsAuto Dealer Business.



Rank	Dealership	Owner/Principals	City	ST	New Revenue	New Units	Used Revenue	Used Units	Finance & Insurance Revenue	Service Revenue	Body Shop Revenue	Parts & Accessories Revenue	* Total Revenue	Total Units
194	Phil Long Ford	Gerald Cimino/Phil Long Dealerships, Inc.	Colorado Springs	CO	\$68,764,346	1,592	\$28,425,708	1,348	\$5,501,830	\$6,015,628	-	\$12,859,293	\$121,566,805	2,940
195	Chapman Honda	Ted R. Chapman; Jerry B. Chapman	Tucson	AZ	\$54,736,367	2,005	\$38,756,779	2,641	\$2,179,513	\$6,106,852	\$6,947,006	\$12,649,908	\$121,376,425	4,646
196	BMW of Tenafly	Penske Automotive Group	Tenafly	NJ	\$61,387,681	1,051	\$43,398,485	1,163	\$2,138,344	\$6,229,737	-	\$8,156,504	\$121,310,750	2,214
197	Schaumburg Honda Automobiles	Robert V. Rohrman	Schaumburg	IL	\$73,133,375	2,666	\$24,056,641	1,527	\$4,191,313	\$9,218,900	-	\$10,481,345	\$121,081,574	4,193
198	Ray Catena Jaguar/Land Rover	Raymond Catena	Edison	NJ	\$102,271,932	1,478	\$8,458,996	171	\$283,605	\$4,173,513	-	\$5,221,499	\$120,409,545	1,649
199	Chapman's Las Vegas Dodge	John H. Chapman; Chris Strahan	Las Vegas	NV	\$61,237,689	1,664	\$24,991,626	1,278	\$8,913,915	\$6,771,551	\$2,318,435	\$15,904,483	\$120,137,699	2,942
200	Findlay Honda Henderson	Cliff Findlay; Tyler Corder	Henderson	NV	\$73,226,277	2,731	\$25,994,691	1,536	\$6,509,417	\$6,225,390	-	\$7,409,549	\$119,365,324	4,267
201	Hoover Toyota	Gordon L. Stewart	Hoover	AL	\$79,636,629	2,594	\$18,363,773	984	\$3,114,829	\$6,094,944	-	\$11,433,828	\$118,644,003	3,578
202	Lexus San Diego	Penske Automotive Group	San Diego	CA	\$72,497,684	1,580	\$25,070,872	1,000	\$2,940,011	\$8,354,434	\$238,395	\$9,197,579	\$118,298,975	2,580
203	Wilde Chrysler Jeep Dodge Subaru	Mark Wilde; Patrick Donahue; Sharon Bloom	Waukesha	WI	\$68,324,497	2,175	\$31,312,703	1,710	\$5,870,553	\$6,001,444	-	\$5,773,330	\$117,282,527	3,885
204	Performance CJDR	Performance Automotive Network	Columbus	OH	\$53,890,974	1,511	\$48,105,407	2,616	\$4,372,982	\$6,224,542	-	\$4,632,632	\$117,226,537	4,127
205	Suburban Ford of Waterford	David T. Fischer/The Suburban Collection	Waterford	MI	\$84,187,541	2,449	\$18,382,927	1,132	\$2,804,014	\$4,070,473	\$1,313,803	\$6,451,654	\$117,210,412	3,581
206	Pasadena Mac Haik Ford	Mac Haik	Pasadena	TX	\$69,605,401	1,618	\$29,925,962	1,404	\$5,020,403	\$4,379,766	\$1,585,819	\$6,685,979	\$117,203,330	3,022
207	Kings Honda	Performance Automotive Network	Cincinnati	OH	\$66,189,249	2,454	\$34,960,907	2,108	\$4,001,099	\$6,162,705	-	\$5,730,582	\$117,044,542	4,562
208	East Madison Toyota	Penske Automotive Group	Madison	WI	\$69,413,858	2,200	\$32,934,769	2,008	\$3,473,500	\$3,979,209	-	\$6,931,705	\$116,733,041	4,208
209	Herb Chambers Honda of Seekonk	Herbert G. Chambers	Seekonk	MA	\$53,311,768	2,040	\$47,462,443	2,614	\$5,202,456	\$4,925,125	-	\$5,193,377	\$116,095,169	4,654
210	Ancira Nissan	Ernesto Ancira	San Antonio	TX	\$75,870,837	2,662	\$19,673,355	1,095	\$7,145,995	\$5,857,037	-	\$7,299,126	\$115,846,350	3,757
211	Capitol Honda	Penske Automotive Group	San Jose	CA	\$77,300,330	2,983	\$14,812,645	796	\$4,338,727	\$10,187,372	-	\$9,055,715	\$115,694,789	3,779
212	Freeway Honda	David W. Wilson	Santa Ana	CA	\$82,866,408	3,401	\$16,657,955	946	\$3,883,242	\$5,375,233	-	\$6,253,837	\$115,036,675	4,347
213	Hamilton Chevrolet	Don Hamilton; Michael Boguth	Warren	MI	\$88,100,000	2,817	\$15,225,000	875	\$2,180,000	\$2,895,000	\$1,613,000	\$4,780,000	\$114,793,000	3,692
214	Jack Maxton Chevrolet	Jeffrey Mauk	Worthington	OH	\$61,507,600	1,859	\$35,487,514	2,358	\$4,553,900	\$3,772,351	\$2,005,326	\$7,274,930	\$114,601,621	4,217
215	Hendrick Toyota Merriam	Hendrick Automotive Group	Merriam	KS	\$61,581,168	1,999	\$30,653,728	1,697	\$8,080,378	\$6,430,789	-	\$7,847,433	\$114,593,496	3,696
216	Bergstrom Chevrolet-Buick-Cadillac	John F. Bergstrom	Neenah	WI	\$46,631,081	1,124	\$46,765,985	2,149	\$5,532,730	\$5,074,066	\$3,209,210	\$7,210,776	\$114,423,848	3,273
217	Larry H. Miller Ford Lakewood	Karen Gail Miller/Larry H. Miller Dealerships	Lakewood	CO	\$77,650,773	1,937	\$16,552,423	729	\$3,531,474	\$7,102,394	-	\$9,529,056	\$114,366,120	2,666
218	Landmark Ford Lincoln	Jim Corliss	Tigard	OR	\$65,863,439	1,573	\$15,315,615	688	\$2,094,565	\$7,251,374	\$1,080,051	\$22,746,484	\$114,351,528	2,261
219	Prestige Imports	Norman Braman	Lakewood	CO	\$59,086,511	953	\$27,160,555	768	\$2,506,864	\$6,883,654	\$8,198,055	\$9,577,422	\$113,413,061	1,721
220	Don Davis Dodge Chrysler Jeep	Robert Howard/Don Davis Auto Group	Arlington	TX	\$58,704,075	1,555	\$33,748,317	1,720	\$2,977,672	\$5,155,592	\$5,667,198	\$6,693,047	\$112,945,901	3,275
221	Audi West Palm Beach	Norman Braman	West Palm Beach	FL	\$68,052,731	1,343	\$27,321,574	789	\$1,265,014	\$9,627,221	-	\$6,622,098	\$112,888,638	2,132
222	Holman Toyota	Melinda Holman; Joseph S. Holman	Mt. Laurel	NJ	\$72,068,739	2,374	\$24,432,205	1,331	\$3,083,343	\$7,201,500	-	\$6,081,119	\$112,866,906	3,705
223	Green Brook Buick GMC	David Ferraez	Green Brook	NJ	\$82,127,413	1,954	\$18,670,011	624	\$3,848,295	\$4,090,903	-	\$3,768,508	\$112,505,130	2,578
224	Mac Haik Toyota	Mac Haik	League City	TX	\$64,425,231	1,957	\$28,754,213	1,393	\$3,696,694	\$4,993,067	\$2,470,382	\$7,820,815	\$112,160,402	3,350
225	Huffines Chrysler Jeep Dodge Ram Lewisville	S. Ray Huffines	Lewisville	TX	\$60,566,008	1,524	\$29,397,439	1,281	\$4,671,849	\$4,757,261	-	\$12,659,039	\$112,051,596	2,805
226	South Coast Toyota	David W. Wilson	Costa Mesa	CA	\$70,653,800	2,332	\$22,728,768	1,028	\$4,412,459	\$6,705,415	-	\$7,472,752	\$111,973,194	3,360
227	Ray Catena Lexus of Monmouth	Raymond Catena	Oakhurst	NJ	\$84,966,035	1,744	\$16,527,699	512	\$663,939	\$4,987,485	-	\$4,578,884	\$111,724,042	2,256
228	Harold Zeigler Lincoln BMW Chrysler Honda	Aaron J. Zeigler; Harold J. Zeigler	Kalamazoo	MI	\$52,358,359	1,477	\$32,840,308	1,930	\$5,570,113	\$4,743,560	-	\$15,597,924	\$111,110,264	3,407
229	David Wilson's Villa Ford	David W. Wilson	Orange	CA	\$78,269,871	2,196	\$20,751,074	915	\$3,494,232	\$3,839,539	-	\$4,427,388	\$110,782,104	3,111
230	Blaise Alexander Chevrolet	Blaise Alexander	Muncy	PA	\$62,938,730	1,586	\$31,585,107	940	\$5,335,568	\$3,537,275	\$3,332,821	\$4,032,354	\$110,761,855	2,526
231	Chapman Scottsdale Autoplex	Jerry B. Chapman; John H. Chapman; J. Baxter Chapman	Scottsdale	AZ	\$69,623,245	2,022	\$19,855,245	1,060	\$7,255,448	\$6,455,354	-	\$7,463,427	\$110,652,719	3,082
232	Gordon Chevrolet	Gordon L. Stewart	Garden City	MI	\$84,488,348	2,872	\$12,689,830	821	\$3,349,284	\$3,468,275	\$1,382,600	\$5,169,670	\$110,548,007	3,693
233	The Ancira-Winton Chevrolet	Ernesto Ancira	San Antonio	TX	\$61,610,517	1,689	\$22,162,328	1,311	\$5,907,517	\$4,652,931	\$5,469,122	\$10,387,294	\$110,189,709	3,000
234	Performance Toyota	Performance Automotive Network	Fairfield	OH	\$62,011,224	2,085	\$31,875,124	2,077	\$4,412,984	\$4,653,454	-	\$7,207,104	\$110,159,890	4,162
235	Land Rover South Dade	Warren Henry Zinn/Warren Henry Auto Group	Miami	FL	\$79,233,826	1,005	\$18,218,231	363	\$2,137,704	\$3,624,611	-	\$6,842,841	\$110,057,213	1,368
236	Porsche of West Broward	Penske Automotive Group	Davie	FL	\$56,942,303	618	\$42,726,228	549	\$2,431,071	\$2,730,813	-	\$5,075,342	\$109,905,758	1,167
237	Jaguar North Scottsdale	Penske Automotive Group	Phoenix	AZ	\$67,304,083	880	\$24,349,884	558	\$2,507,389	\$6,051,578	-	\$9,633,578	\$109,846,513	1,438
238	Elmore Toyota	Judith Elmore; David McHowell	Westminster	CA	\$67,018,469	2,339	\$23,572,339	1,137	\$6,715,051	\$5,154,766	-	\$7,322,560	\$109,783,185	3,476
239	Audi North Scottsdale	Penske Automotive Group	Phoenix	AZ	\$69,363,082	1,278	\$25,154,902	808	\$2,336,589	\$5,870,109	-	\$6,917,118	\$109,641,799	2,086
240	Audi Palo Alto	Melinda Holman; Joseph S. Holman	Palo Alto	CA	\$60,407,185	1,198	\$32,670,095	977	\$3,351,188	\$7,059,907	-	\$5,723,916	\$109,212,291	2,175
241	Future Nissan	G. Steven Pleau	Roseville	CA	\$58,369,346	2,093	\$28,255,771	1,636	\$6,104,306	\$6,091,458	-	\$10,344,609	\$109,165,490	3,729
242	Northridge Toyota	Frederick E. Hitchcock	Northridge	CA	\$65,847,719	2,346	\$18,564,208	1,074	\$6,487,458	\$7,480,451	-	\$10,755,242	\$109,135,078	3,420
243	Cardinale - Coast BMW Nissan	Joseph Cardinale; Thomas Cardinale	San Luis Obispo	CA	\$54,012,749	1,325	\$35,693,590	1,716	\$7,183,673	\$5,446,263	-	\$6,764,468	\$109,100,743	3,041
244	Jim Koons - Koons of Catonsville	Jim Koons Automotive Group	Baltimore	MD	\$55,615,308	1,001	\$30,660,343	899	\$6,758,906	\$6,189,871	-	\$9,699,883	\$108,924,311	1,900
245	Bergstrom Victory Lane Imports	John F. Bergstrom	Appleton	WI	\$56,546,376	1,630	\$29,774,023	1,583	\$4,023,166	\$5,559,201	\$3,495,865	\$9,376,901	\$108,775,532	3,213

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(1) Finance & Insurance.
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Source: WardsAuto Dealer Business.



Rank	Dealership	Owner/Principals	City	ST	New Revenue	New Units	Used Revenue	Used Units	Finance & Insurance Revenue	Service Revenue	Body Shop Revenue	Parts & Accessories Revenue	* Total Revenue	Total Units
246	Hendrick Lexus Northlake	Hendrick Automotive Group	Charlotte	NC	\$55,793,750	1,131	\$35,185,536	1,174	\$5,979,895	\$6,001,672	-	\$5,637,384	\$108,598,237	2,305
247	Larry H. Miller Liberty Toyota Scion Colorado Springs	Karen Gail Miller/Larry H. Miller Dealerships	Colorado Springs	CO	\$65,078,511	1,823	\$22,463,559	1,126	\$3,041,365	\$6,709,428	-	\$11,228,454	\$108,521,317	2,949
248	Land Rover San Diego	Melinda Holman; Joseph S. Holman	San Diego	CA	\$76,461,487	1,037	\$17,316,231	407	\$2,381,479	\$4,813,842	-	\$7,275,888	\$108,248,927	1,444
249	Larry H. Miller Chrysler Jeep Avondale	Karen Gail Miller/Larry H. Miller Dealerships	Avondale	AZ	\$69,193,452	2,199	\$22,882,197	1,209	\$6,334,538	\$4,350,816	-	\$5,155,130	\$107,916,133	3,408
250	Fred Anderson Toyota of Asheville	Fred H. Anderson	Asheville	NC	\$56,690,904	1,880	\$35,037,928	1,725	\$2,448,526	\$5,722,923	-	\$7,767,703	\$107,667,984	3,605
251	Suburban Chrysler Dodge Jeep Ram of Garden City	David T. Fischer/The Suburban Collection	Garden City	MI	\$81,168,829	2,254	\$12,385,358	724	\$2,494,760	\$2,423,947	\$1,035,669	\$8,090,806	\$107,599,369	2,978
252	Future Ford Lincoln Hyundai of Concord	G. Steven Pleau/Future Automotive Group	Concord	CA	\$57,994,112	1,597	\$26,363,322	1,195	\$4,893,805	\$8,831,065	-	\$9,202,269	\$107,284,573	2,792
253	Fitzgerald Auto Mall- Clearwater	Jack Fitzgerald	Clearwater	FL	\$65,974,000	2,287	\$22,348,000	1,742	\$4,933,000	\$5,413,000	-	\$8,477,000	\$107,145,000	4,029
254	Ed Morse Delray Toyota	Edward J. Morse III	Delray Beach	FL	\$70,855,350	2,685	\$14,474,089	880	\$3,645,347	\$6,633,887	-	\$10,856,335	\$106,465,008	3,565
255	Toyota Place	Norris J. Bisthon/Noarus Auto Group	Garden Grove	CA	\$61,890,961	2,236	\$21,107,509	1,145	\$5,264,015	\$6,077,237	\$480,890	\$11,341,584	\$106,162,196	3,381
256	Earnhardt Avondale	Hal J. Earnhardt	Avondale	AZ	\$72,197,938	4,138	\$18,045,395	1,586	\$4,298,063	\$5,330,277	-	\$6,049,891	\$105,921,564	5,724
257	Rick Hendrick Chevrolet Buick GMC	Hendrick Automotive Group	Richmond	VA	\$65,969,065	1,496	\$15,881,780	608	\$6,125,511	\$3,658,782	\$3,691,667	\$10,548,146	\$105,874,951	2,104
258	Jim Koons - Annapolis Toyota	Jim Koons Automotive Group	Annapolis	MD	\$62,176,423	1,970	\$19,943,356	1,188	\$7,468,746	\$5,889,220	\$1,226,269	\$9,049,582	\$105,753,596	3,158
259	Schumacher European	Penske Automotive Group	Phoenix	AZ	\$61,295,399	828	\$28,032,512	657	\$1,791,932	\$6,218,788	-	\$8,219,906	\$105,558,536	1,485
260	Kuni Lexus of Greenwood Village	Melinda Holman; Joseph S. Holman	Greenwood Village	CO	\$56,509,861	1,112	\$27,844,229	969	\$1,788,968	\$8,671,862	-	\$10,493,921	\$105,308,841	2,081
261	Bommarito Ford	John J. Bommarito; Jerry Eickel; Frank J. Bommarito	Hazelwood	MO	\$60,185,357	1,654	\$26,354,576	1,061	\$2,537,125	\$4,376,211	\$3,589,571	\$7,937,193	\$104,980,033	2,715
262	Tempe Honda	Penske Automotive Group	Tempe	AZ	\$64,648,644	2,501	\$22,514,231	1,410	\$3,624,310	\$6,573,336	-	\$7,573,935	\$104,934,456	3,911
263	Suburban Imports of Troy	David T. Fischer/The Suburban Collection	Troy	MI	\$66,906,933	2,389	\$19,018,292	1,344	\$2,877,337	\$4,615,289	-	\$10,997,082	\$104,414,933	3,733
264	Holman Ford/Lincoln	Melinda Holman; Joseph S. Holman	Maple Shade	NJ	\$57,130,563	2,017	\$28,031,668	1,251	\$2,337,650	\$4,558,566	\$5,658,834	\$6,027,642	\$103,744,923	3,268
265	Larry H. Miller Toyota Scion Corona	Karen Gail Miller	Corona	CA	\$68,260,263	2,402	\$17,766,936	995	\$5,454,747	\$5,391,172	-	\$6,650,152	\$103,523,270	3,397
266	Audi Pembroke Pines	Melinda Holman; Joseph S. Holman	Pembroke Pines	FL	\$67,802,072	1,525	\$19,207,054	615	\$2,442,661	\$6,388,749	-	\$7,383,323	\$103,223,859	2,140
267	Kuni Honda	Melinda Holman; Joseph S. Holman	Centennial	CO	\$65,153,036	2,264	\$17,725,761	1,046	\$2,546,202	\$6,532,196	\$3,172,023	\$7,779,277	\$102,908,495	3,310
268	Hendrick Buick GMC Cadillac	Hendrick Automotive Group	Cary	NC	\$70,543,934	1,404	\$20,171,745	740	\$5,791,107	\$2,775,858	-	\$3,388,520	\$102,671,164	2,144
269	Mercedes-Benz of Honolulu	Fletcher Jones	Honolulu	HI	\$62,047,660	1,183	\$21,010,825	639	\$3,476,354	\$7,129,818	-	\$8,956,875	\$102,621,532	1,822
270	Lexus of Edison	Penske Automotive Group	Edison	NJ	\$71,682,930	1,511	\$20,165,802	762	\$1,924,436	\$4,115,107	-	\$4,474,969	\$102,363,244	2,273
271	Serra Chevrolet-Cadillac-Buick-GMC-KIA - Jackson	Sam Hamady/Serra Automotive	Jackson	TN	\$51,018,822	1,267	\$38,806,922	2,106	\$4,217,763	\$2,602,974	\$967,457	\$4,553,808	\$102,167,746	3,373
272	Georgetown Mac Haik Dodge Chrysler Jeep	Mac Haik	Georgetown	TX	\$65,150,539	1,745	\$24,244,117	1,462	\$3,645,465	\$3,103,001	-	\$5,845,704	\$101,988,826	3,207
273	Gateway Toyota	Penske Automotive Group	Toms River	NJ	\$74,114,883	2,327	\$19,218,771	1,167	\$2,203,302	\$2,855,406	-	\$3,561,956	\$101,954,318	3,494
274	Arlington Toyota	Gary Vicari/Arlington Automotive Group	Palatine	IL	\$47,048,334	1,609	\$32,612,193	1,996	\$3,647,829	\$6,282,577	\$3,062,301	\$8,767,699	\$101,420,933	3,605
275	Gillman Chrysler Jeep Dodge South	Stacey Gillman Wimbish; Jason R. Gillman	Houston	TX	\$63,706,168	1,709	\$20,987,904	1,104	\$3,987,481	\$3,686,453	\$3,494,435	\$5,443,916	\$101,306,357	2,813
276	Sweeney Buick GMC	Douglas V. Sweeney	Youngstown	OH	\$60,980,819	1,779	\$15,808,170	868	\$2,627,396	\$3,768,793	-	\$18,051,285	\$101,236,463	2,647
277	Audi South Coast	Penske Automotive Group	Santa Ana	CA	\$71,227,995	1,442	\$14,764,408	465	\$2,077,773	\$6,566,804	-	\$6,583,288	\$101,220,269	1,907
278	Hendrick Chevrolet	Hendrick Automotive Group	Hoover	AL	\$38,856,426	966	\$30,455,004	1,392	\$6,373,810	\$3,654,464	-	\$21,878,203	\$101,217,907	2,358
279	Honda of Spring	Penske Automotive Group	Houston	TX	\$66,975,637	2,459	\$21,001,557	1,326	\$3,117,139	\$4,591,786	-	\$5,376,145	\$101,062,264	3,785
280	Toyota/Scion of Fayetteville	Penske Automotive Group	Fayetteville	AR	\$64,329,525	1,886	\$27,983,300	1,655	\$3,049,587	\$2,585,424	-	\$3,065,050	\$101,012,886	3,541
281	Jaguar Land Rover-Anaheim Hills	Paul Rusnak; Victoria Rusnak	Anaheim	CA	\$73,572,219	1,078	\$15,364,790	376	\$1,516,756	\$3,703,390	-	\$6,764,370	\$100,921,525	1,454
282	Serra Chevrolet - Southfield	Greg Brown/Serra Automotive	Southfield	MI	\$77,727,539	2,686	\$12,259,860	1,007	\$2,639,087	\$4,716,992	-	\$3,475,806	\$100,819,284	3,693
283	Honda Mall of Georgia	Penske Automotive Group	Buford	GA	\$56,606,539	2,018	\$31,255,310	1,947	\$3,340,099	\$4,331,598	-	\$5,102,865	\$100,636,412	3,965
284	Hendrick Chevrolet Buick GMC Cadillac Southpoint	Hendrick Automotive Group	Durham	NC	\$56,660,976	1,324	\$18,520,429	788	\$5,883,481	\$4,363,299	\$5,096,130	\$10,038,297	\$100,562,612	2,112
285	Gillman Honda of San Antonio	Stacey Gillman Wimbish; Jason R. Gillman	Schertz	TX	\$62,496,895	2,157	\$21,733,447	1,349	\$3,663,928	\$5,932,887	-	\$6,232,764	\$100,059,921	3,506
286	Larry H. Miller Toyota Scion Boulder	Karen Gail Miller/Larry H. Miller Dealerships	Boulder	CO	\$60,098,357	1,749	\$21,467,536	1,064	\$2,974,060	\$6,506,469	-	\$8,416,519	\$99,462,941	2,813
287	Herb Chambers Honda Infiniti of Boston	Herbert G. Chambers	Boston	MA	\$59,880,670	2,180	\$24,337,039	1,455	\$3,258,185	\$6,168,304	-	\$5,777,406	\$99,421,604	3,635
288	Larry H. Miller Chevrolet Murray	Karen Gail Miller/Larry H. Miller Dealerships	Murray	UT	\$48,992,575	1,214	\$24,153,227	1,143	\$2,726,413	\$5,210,613	\$3,555,329	\$14,756,653	\$99,394,810	2,357
289	Hendrick Lexus Kansas City	Hendrick Automotive Group	Merriam	KS	\$51,186,257	989	\$27,536,752	989	\$5,565,575	\$7,896,371	-	\$7,027,637	\$99,212,592	1,978
290	Victory Honda Of San Bruno	Jeffrey E. Cappo/Victory Automotive Group	San Bruno	CA	\$72,704,638	2,909	\$15,384,018	842	\$3,904,543	\$3,795,751	-	\$2,869,165	\$98,658,115	3,751
291	Toyota of Huntington Beach	David W. Wilson	Huntington Beach	CA	\$60,142,745	1,981	\$23,819,628	1,103	\$2,828,939	\$5,346,357	-	\$5,751,150	\$97,888,819	3,084
292	Arlington Lexus in Palatine	Robert V. Rohrman	Palatine	IL	\$58,565,719	1,150	\$26,336,162	1,273	\$1,817,422	\$5,274,360	-	\$5,891,570	\$97,885,233	2,423
293	CardinaleWay Acura - Mazda	Joseph Cardinale; Thomas Cardinale	Las Vegas	NV	\$58,558,535	2,180	\$18,199,375	881	\$7,718,660	\$6,908,877	-	\$6,415,951	\$97,801,398	3,061
294	Mercedes-Benz of Temecula	Fletcher Jones	Temecula	CA	\$57,546,613	1,064	\$23,500,437	623	\$3,228,275	\$6,451,045	-	\$6,290,189	\$97,016,559	1,687

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Rank	Dealership	Owner/Principals	City	ST	New Revenue	New Units	Used Revenue	Used Units	Finance & Insurance Revenue	Service Revenue	Body Shop Revenue	Parts & Accessories Revenue	* Total Revenue	Total Units
295	Honda of Turnersville	Penske Automotive Group	Turnersville	NJ	\$61,170,716	2,269	\$26,368,175	1,633	\$2,725,867	\$3,481,672	-	\$3,253,874	\$97,000,304	3,902
296	Sweeney Chevrolet	Douglas V. Sweeney	Youngstown	OH	\$75,718,362	2,539	\$13,975,528	845	\$3,072,793	\$2,080,434	-	\$1,646,935	\$96,494,052	3,384
297	Toyota Bountiful	Performance Automotive Network	Bountiful	UT	\$57,403,006	1,700	\$24,233,415	1,393	\$4,675,715	\$4,378,142	-	\$5,796,685	\$96,486,963	3,093
298	Jimmie Johnson Chevrolet	Hendrick Automotive Group	San Diego	CA	\$56,054,683	1,608	\$14,069,879	704	\$6,044,298	\$4,860,998	\$2,216,773	\$12,706,390	\$95,953,021	2,312
299	Phil Long Ford of Chapel Hills	Gerald Cimino/Phil Long Dealerships	Colorado Springs	CO	\$56,384,951	1,326	\$23,515,634	1,072	\$4,392,116	\$5,437,797	-	\$6,000,993	\$95,731,491	2,398
300	Fitzgerald Auto Mall- White Flint	Jack Fitzgerald	Rockville	MD	\$59,242,000	1,961	\$15,737,000	834	\$2,784,000	\$8,401,000	-	\$9,519,000	\$95,683,000	2,795
301	Hendrick Motors of Charlotte	Hendrick Automotive Group	Charlotte	NC	\$46,302,281	744	\$27,615,097	756	\$3,762,110	\$5,716,820	-	\$12,235,552	\$95,631,860	1,500
302	Bianchi Honda	Jason M. Porreco; Louis J. Porreco	Erie	PA	\$54,352,685	1,999	\$30,731,917	2,117	\$2,470,997	\$4,140,676	-	\$3,873,249	\$95,569,524	4,116
303	Jim Koons - Westminster Toyota	Jim Koons Automotive Group	Westminster	MD	\$61,471,309	1,910	\$18,868,088	1,184	\$6,186,490	\$3,868,896	-	\$4,876,230	\$95,271,013	3,094
304	Downtown Ford	Jeffrey E. Cappo/Victory Automotive Group	Sacramento	CA	\$68,085,785	2,047	\$13,527,720	705	\$948,507	\$5,088,722	-	\$7,519,380	\$95,170,114	2,752
305	Huffines Chevrolet Lewisville	S. Ray Huffines	Lewisville	TX	\$40,584,666	1,080	\$30,037,970	1,214	\$3,899,281	\$3,158,860	\$5,299,379	\$12,154,361	\$95,134,517	2,294
306	Herb Chambers Land Rover Jaguar Sudbury	Herbert G. Chambers	Sudbury	MA	\$65,926,451	939	\$16,319,958	376	\$1,902,460	\$3,802,243	-	\$7,075,879	\$95,026,991	1,315
307	BMW / MINI of Warwick	Penske Automotive Group	Warwick	RI	\$45,667,469	954	\$30,822,808	1,007	\$1,787,444	\$6,642,554	-	\$9,911,956	\$94,832,231	1,961
308	Voss Chevrolet	John Voss; Craig Voss; Brad Voss	Centerville	OH	\$44,989,456	1,286	\$29,256,742	1,594	\$3,498,678	\$3,316,351	\$9,924,154	\$3,843,735	\$94,829,116	2,880
309	Ray Huffines Chevrolet	S. Ray Huffines	Plano	TX	\$55,506,043	1,424	\$11,887,430	620	\$3,761,010	\$4,118,539	\$5,487,870	\$13,893,717	\$94,654,609	2,044
310	Toyota Scion of Turnersville	Penske Automotive Group	Turnersville	NJ	\$59,873,143	2,023	\$24,538,530	1,412	\$4,076,387	\$2,978,246	-	\$3,146,412	\$94,612,718	3,435
311	Gold Coast Cadillac	Keith Harvey/Serra Automotive	Oakhurst	NJ	\$66,763,957	1,141	\$18,514,366	775	\$1,942,736	\$4,105,076	-	\$3,167,865	\$94,494,000	1,916
312	Future Ford of Clovis	G. Steven Pleau	Clovis	CA	\$49,187,394	1,206	\$21,847,421	917	\$3,686,177	\$8,971,732	-	\$10,077,548	\$93,770,272	2,123
313	Kearny Mesa Toyota	Penske Automotive Group	San Diego	CA	\$59,946,187	2,090	\$16,331,677	930	\$2,962,039	\$7,589,066	-	\$6,907,396	\$93,736,364	3,020
314	CarSense - Chester Springs	Penske Automotive Group	Chester Springs	PA	-	--	\$84,524,596	4,020	\$4,985,630	\$2,004,017	\$29,224	\$1,696,304	\$93,239,772	4,020
315	Mercedes-Benz of Chantilly	Penske Automotive Group	Chantilly	VA	\$52,482,459	949	\$26,579,928	883	\$2,695,350	\$4,863,191	-	\$6,617,372	\$93,238,300	1,832
316	Mike Shaw Subaru	Michael J. Shaw	Thornton	CO	\$56,432,756	2,134	\$19,218,535	1,005	\$5,735,548	\$4,714,601	-	\$6,677,840	\$92,779,280	3,139
317	Performance Honda	Performance Automotive Network	Fairfield	OH	\$48,769,517	2,454	\$28,112,384	2,108	\$3,914,322	\$4,773,549	-	\$7,193,061	\$92,762,833	4,562
318	Jim Koons Arlington Toyota	Jim Koons Automotive Group	Arlington	VA	\$57,412,006	2,000	\$17,488,582	1,179	\$6,443,529	\$5,390,939	-	\$5,589,300	\$92,324,356	3,179
319	Larry H. Miller Chrysler Jeep Dodge Ram Albuquerque	Karen Gail Miller/ Larry H. Miller Dealerships	Albuquerque	NM	\$60,195,155	1,575	\$16,038,023	662	\$3,064,279	\$5,341,436	-	\$7,630,351	\$92,269,244	2,237
320	Rick Hendrick Chevrolet	Hendrick Automotive Group	Charleston	SC	\$46,668,803	1,124	\$28,767,536	1,193	\$5,749,813	\$4,530,023	-	\$5,888,300	\$91,604,475	2,317
321	Audi Chantilly	Penske Automotive Group	Chantilly	VA	\$57,357,331	1,059	\$22,762,351	934	\$2,495,817	\$4,943,717	-	\$3,938,798	\$91,498,014	1,993
322	Ray Catena Lexus of Larchmont	Raymond Catena	Larchmont	NY	\$75,340,318	1,556	\$6,383,233	176	\$425,401	\$5,579,699	-	\$3,725,682	\$91,454,333	1,732
323	Hendrick Honda Hickory	Hendrick Automotive Group	Hickory	NC	\$52,874,822	1,871	\$24,236,668	1,300	\$7,194,240	\$2,703,491	-	\$4,125,946	\$91,135,167	3,171
324	Mike Shaw Toyota	Michael J. Shaw	Corpus Christi	TX	\$48,293,704	1,518	\$30,510,798	1,245	\$4,720,255	\$4,049,557	-	\$3,328,404	\$90,902,718	2,763
325	Chapman Chrysler Jeep	Chris Strahan; John H. Chapman	Henderson	NV	\$40,876,301	1,166	\$29,830,165	1,420	\$7,752,607	\$5,647,948	-	\$6,648,780	\$90,755,801	2,586
326	Aubrey Alexander Toyota	Blaise Alexander	Selinsgrove	PA	\$42,232,668	1,281	\$37,766,678	1,404	\$940,251	\$4,607,814	-	\$4,839,206	\$90,386,617	2,685
327	Hendrick Honda of Charleston	Hendrick Automotive Group	Charleston	SC	\$52,564,387	1,880	\$19,676,721	1,044	\$6,047,040	\$4,886,369	-	\$7,178,245	\$90,352,762	2,924
328	Chapman Ford	Jerry B. Chapman; John H. Chapman; J. Baxter Chapman	Scottsdale	AZ	\$51,517,895	1,431	\$18,909,045	1,055	\$7,379,717	\$4,442,872	\$2,360,587	\$5,697,046	\$90,307,162	2,486
329	Rodeo Ford	Hal J. Earnhardt	Goodyear	AZ	\$57,657,055	1,452	\$18,424,481	850	\$3,861,097	\$4,858,371	-	\$5,122,536	\$89,923,540	2,302
330	Huffines Chrysler Jeep Dodge Ram Plano	S. Ray Huffines	Plano	TX	\$48,466,094	1,362	\$18,667,581	821	\$3,310,786	\$5,634,207	-	\$13,788,933	\$89,867,601	2,183
331	Ray Skillman Westside Imports	Ray Skillman	Indianapolis	IN	\$46,553,923	1,851	\$24,282,179	1,727	\$3,986,048	\$5,517,532	\$1,675,565	\$7,848,566	\$89,863,813	3,578
332	Desoto Mac Haik Ford	Mac Haik	DeSoto	TX	\$57,578,401	1,408	\$18,989,271	960	\$3,106,583	\$2,876,470	\$1,221,208	\$5,862,719	\$89,634,652	2,368
333	Wilde Jaguar Maserati of Sarasota	Mark H. Wilde; Dean Palmer	Sarasota	FL	\$51,036,485	772	\$29,705,250	804	\$1,218,346	\$2,931,159	-	\$4,673,857	\$89,565,097	1,576
334	Chapman Chevrolet Chandler	John H. Chapman; Jerry B. Chapman	Chandler	AZ	\$51,329,898	1,603	\$18,860,596	964	\$7,444,660	\$6,690,373	-	\$5,044,369	\$89,369,896	2,567
335	San Antonio Dodge Chrysler Jeep Ram	Frank Rodriguez; Carl Atkinson; Conrad Letson/Greenway Automotive	San Antonio	TX	\$49,872,923	1,385	\$21,372,209	1,105	\$4,852,725	\$6,064,225	-	\$6,933,123	\$89,095,205	2,490
336	Criswell Performance Cars	Harry E. Criswell	Gaithersburg	MD	\$67,105,147	1,825	\$9,947,613	463	\$4,334,732	\$3,136,572	-	\$4,503,907	\$89,027,971	2,288
337	Hendrick Honda Woodbridge	Hendrick Automotive Group	Woodbridge	VA	\$55,610,694	2,087	\$14,448,474	879	\$6,480,584	\$5,958,911	-	\$6,345,333	\$88,843,996	2,966
338	Fort Wayne Toyota-Lexus-Kia	Robert V. Rohrman	Fort Wayne	IN	\$44,368,103	1,339	\$31,196,039	2,310	\$3,479,803	\$4,178,143	-	\$5,585,087	\$88,807,175	3,649
339	Porsche San Diego	Melinda Holman; Joseph S. Holman	San Diego	CA	\$47,433,785	526	\$29,381,685	454	\$1,391,705	\$4,330,998	-	\$6,262,318	\$88,800,491	980
340	Holman Ford/Lincoln	Melinda Holman; Joseph S. Holman	Turnersville	NJ	\$51,369,484	1,365	\$15,929,552	888	\$1,649,093	\$3,552,425	-	\$16,188,295	\$88,688,849	2,253
341	Hendrick Lexus Charleston	Hendrick Automotive Group	Charleston	SC	\$43,579,239	857	\$29,930,544	1,003	\$4,021,900	\$5,269,083	-	\$5,855,810	\$88,656,576	1,860
342	Zeigler Nissan Infiniti of Orland Park	Aaron J. Zeigler	Orland Park	IL	\$45,107,515	1,234	\$25,355,980	1,130	\$5,748,655	\$5,300,494	-	\$7,062,687	\$88,575,331	2,364
343	Landers Chrysler Jeep Dodge	Penske Automotive Group	Benton	AR	\$36,518,717	980	\$45,062,443	2,399	\$3,306,310	\$1,506,459	-	\$2,160,213	\$88,554,143	3,379
344	Bommarito Cadillac-VW-Mazda	John J. Bommarito	St. Peters	MO	\$40,354,579	1,278	\$33,638,905	1,607	\$5,426,755	\$4,653,871	-	\$4,395,060	\$88,469,170	2,885
345	Larry H. Miller Toyota Scion Albuquerque	Karen Gail Miller; Karl Malone/ Larry H. Miller Dealerships	Albuquerque	NM	\$55,917,173	1,706	\$16,139,742	823	\$3,522,114	\$5,674,411	-	\$7,079,009	\$88,332,449	2,529
346	Earnhardt Scottsdale Lexus	Jim Babe Earnhardt	Phoenix	AZ	\$53,770,882	966	\$22,430,403	806	\$1,089,437	\$4,706,333	-	\$6,315,938	\$88,312,993	1,772

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(1) Finance & Insurance.
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Source: WardsAuto Dealer Business.



Rank	Dealership	Owner/Principals	City	ST	New Revenue	New Units	Used Revenue	Used Units	Finance & Insurance Revenue	Service Revenue	Body Shop Revenue	Parts & Accessories Revenue	* Total Revenue	Total Units
347	Warren Henry Infiniti	Warren Henry Zinn	Miami	FL	\$65,495,971	1,487	\$10,934,582	415	\$1,566,264	\$3,487,060	-	\$6,442,824	\$87,926,701	1,902
348	Tex Chevrolet	Earnhardt Auto	Chandler	AZ	\$52,565,436	1,521	\$17,617,417	1,014	\$3,375,447	\$4,370,717	\$2,007,460	\$7,928,623	\$87,865,100	2,535
349	Honda North	Penske Automotive Group	Clovis	CA	\$56,800,578	2,209	\$20,798,539	1,186	\$3,007,158	\$3,348,412	-	\$3,438,067	\$87,392,754	3,395
350	Ray Catena MB Freehold	Raymond Catena	Freehold	NJ	\$59,099,052	1,008	\$17,120,552	395	\$401,611	\$4,937,577	-	\$5,436,904	\$86,995,696	1,403
351	Ray Skillman Chevrolet	Ray Skillman	Indianapolis	IN	\$42,419,869	1,187	\$30,819,365	1,643	\$6,222,222	\$3,757,227	-	\$3,764,457	\$86,983,140	2,830
352	Wilde East Towne Honda	Jorge Hidalgo; Patrick Donahue; Mark Wilde; Sharon Bloom	Madison	WI	\$46,629,202	1,666	\$29,070,845	1,703	\$2,902,032	\$4,073,388	-	\$4,184,017	\$86,859,484	3,369
353	Suburban Cadillac of Plymouth	David T. Fischer/The Suburban Collection	Plymouth	MI	\$55,778,252	1,097	\$15,465,775	593	\$3,154,981	\$3,487,331	\$1,388,353	\$7,119,542	\$86,394,234	1,690
354	Don Davis Ford Lincoln	Robert Howard/Don Davis Auto Group	Arlington	TX	\$53,207,251	1,004	\$20,968,854	1,075	\$2,086,471	\$5,046,702	-	\$4,982,730	\$86,292,008	2,079
355	Hendrick Chrysler Dodge Jeep Ram	Hendrick Automotive Group	Hoover	AL	\$44,792,851	1,239	\$24,028,872	1,139	\$6,057,242	\$3,044,880	\$3,051,000	\$5,219,536	\$86,194,381	2,378
356	Toyota of Clovis	Penske Automotive Group	Clovis	CA	\$56,027,511	1,858	\$14,611,516	818	\$3,087,331	\$5,734,288	-	\$6,217,589	\$85,678,234	2,676
357	Larry H. Miller Subaru Boise	Karen Gail Miller/Larry H. Miller Dealerships	Boise	ID	\$51,029,716	1,687	\$22,118,275	1,254	\$3,725,686	\$3,685,108	-	\$5,009,947	\$85,568,732	2,941
358	Bommarito Nissan	Frank J. Bommarito; John J. Bommarito; Jerry Eickel	Hazelwood	MO	\$49,223,204	1,922	\$22,609,490	1,300	\$3,535,880	\$3,740,191	-	\$6,240,420	\$85,349,185	3,222
359	Hendrick Honda Bradenton	Hendrick Automotive Group	Bradenton	FL	\$51,311,631	1,915	\$20,701,871	1,271	\$4,567,418	\$3,857,491	-	\$4,897,682	\$85,336,093	3,186
360	Bob Moore Ford	P. Mark Moore/Bob Moore Auto Group	Oklahoma City	OK	\$49,442,447	1,091	\$21,419,458	920	\$5,100,207	\$4,839,285	-	\$4,113,860	\$84,915,257	2,011
361	Hendrick BMW Northlake	Hendrick Automotive Group	Charlotte	NC	\$35,797,438	636	\$30,373,017	928	\$3,478,626	\$5,682,467	-	\$9,372,019	\$84,703,567	1,564
362	Ford of Orange	David W. Wilson	Orange	CA	\$58,001,644	1,780	\$15,027,785	743	\$2,343,009	\$3,815,351	-	\$5,359,707	\$84,547,496	2,523
363	Bridgewater Chevrolet	David Ferraez; Bryan Ferraez	Bridgewater	NJ	\$64,749,179	1,817	\$11,162,840	283	\$2,352,045	\$2,945,638	-	\$3,203,479	\$84,413,181	2,100
364	Mullinax Ford of New Smyrna Beach	Lawrence E. Mullinax; Gerald Mullinax; Ed Mullinax	New Smyrna Beach	FL	\$42,263,535	1,159	\$32,759,422	1,817	\$2,553,009	\$2,581,722	-	\$3,564,244	\$83,721,932	2,976
365	Bommarito Nissan West County	John J. Bommarito; Jerry Eickel	Ballwin	MO	\$50,533,000	1,882	\$22,419,905	1,257	\$3,367,557	\$2,828,688	-	\$3,987,496	\$83,136,646	3,139
366	Herb Chambers Audi Brookline	Herbert G. Chambers	Brookline	MA	\$50,700,990	1,014	\$20,185,906	557	\$2,178,950	\$5,004,977	-	\$5,027,455	\$83,098,278	1,571
367	Larry H. Miller Chrysler Jeep Dodge Ram Surprise	Karen Gail Miller/Larry H. Miller Dealerships	Surprise	AZ	\$57,747,269	1,544	\$13,138,614	707	\$3,802,400	\$3,816,727	-	\$4,518,900	\$83,023,910	2,251
368	Rick Hendrick Chevrolet	Hendrick Automotive Group	Norfolk	VA	\$37,630,739	953	\$18,964,223	906	\$5,088,484	\$2,909,501	\$5,877,703	\$12,545,247	\$83,015,897	1,859
369	Princeton BMW	Melinda Holman; Joseph S. Holman	Hamilton Township	NJ	\$35,209,263	638	\$29,307,479	903	\$2,449,605	\$6,417,847	-	\$9,189,706	\$82,573,900	1,541
370	I-10 MAC HAIK CDJR	Mac Haik	Houston	TX	\$44,849,933	1,200	\$27,828,559	1,452	\$3,591,205	\$2,316,062	-	\$3,770,877	\$82,356,636	2,652
371	Herb Chambers Chrysler Jeep Dodge Ram Fiat of Danvers	Herbert G. Chambers	Danvers	MA	\$59,861,060	1,571	\$12,900,488	526	\$2,419,939	\$3,415,787	-	\$3,703,127	\$82,300,401	2,097
372	Jaguar Land Rover Monmouth	Penske Automotive Group	Ocean Township	NJ	\$65,663,914	883	\$9,555,473	218	\$1,227,418	\$2,221,276	-	\$3,569,499	\$82,237,580	1,101
373	Suburban Buick GMC Cadillac	David T. Fischer/The Suburban Collection	Costa Mesa	CA	\$58,782,188	1,073	\$13,503,810	439	\$2,620,251	\$3,777,073	-	\$3,487,375	\$82,170,697	1,512
374	Zeigler BMW of Orland Park	Aaron J. Zeigler	Orland Park	IL	\$39,015,068	747	\$25,080,198	863	\$5,038,098	\$5,848,607	-	\$7,006,731	\$81,988,702	1,610
375	Mercedes-Benz of Fairfield	Penske Automotive Group	Fairfield	CT	\$47,399,600	821	\$20,467,103	604	\$1,889,233	\$5,264,083	-	\$6,954,645	\$81,974,664	1,425
376	Pompano Ford Lincoln	Melinda Holman; Joseph S. Holman	Pompano Beach	FL	\$51,315,848	1,250	\$17,278,880	769	\$1,592,466	\$3,898,274	\$3,124,470	\$4,726,055	\$81,935,993	2,019
377	Rick Hendrick Dodge Chrysler Jeep Ram	Hendrick Automotive Group	Charleston	SC	\$49,944,221	1,315	\$15,970,130	757	\$4,592,697	\$3,551,675	-	\$7,833,446	\$81,892,169	2,072
378	Mercedes-Benz of Henderson	Fletcher Jones	Henderson	NV	\$44,067,392	724	\$18,891,249	512	\$2,750,387	\$7,150,109	-	\$8,888,322	\$81,747,459	1,236
379	Bommarito Chevrolet-Mazda	Frank J. Bommarito; John J. Bommarito	St. Louis County	MO	\$51,396,163	1,718	\$17,762,507	1,026	\$4,360,228	\$3,826,961	-	\$4,364,278	\$81,710,137	2,744
380	Hendrick Chevrolet Shawnee Mission	Hendrick Automotive Group	Merriam	KS	\$31,249,616	783	\$20,045,296	1,017	\$4,950,872	\$3,888,126	\$4,777,801	\$16,640,627	\$81,552,338	1,800
381	Oakbrook Toyota-Scion in Westmont	Robert V. Rohrman	Westmont	IL	\$47,754,919	1,505	\$20,964,895	1,496	\$3,187,315	\$4,373,074	-	\$4,566,775	\$80,846,978	3,001
382	Zeigler Chrysler Dodge Jeep - Grandville	Aaron J. Zeigler; Harold J. Zeigler	Grandville	MI	\$38,333,406	950	\$23,179,583	1,044	\$4,266,185	\$3,153,982	-	\$11,908,846	\$80,842,002	1,994
383	Temple Mac Haik Dodge Chrysler Jeep	Mac Haik	Temple	TX	\$49,098,638	1,269	\$20,635,502	1,125	\$3,746,804	\$2,549,957	\$549,334	\$4,260,140	\$80,840,375	2,394
384	Lexus of Seattle	Melinda Holman; Joseph S. Holman	Lynnwood	WA	\$44,121,402	875	\$22,186,567	766	\$1,446,986	\$6,203,812	-	\$6,873,935	\$80,832,702	1,641
385	Terry Labonte Chevrolet	Hendrick Automotive Group	Greensboro	NC	\$39,466,695	1,025	\$19,709,084	993	\$6,439,034	\$3,491,599	\$4,103,202	\$7,342,204	\$80,551,818	2,018
386	Fred Anderson Toyota of Columbia	Fred H. Anderson	West Columbia	SC	\$44,761,196	1,448	\$21,187,014	1,167	\$3,718,481	\$4,295,762	-	\$6,581,905	\$80,544,358	2,615
387	Gillman Subaru Southwest	Stacey Gillman Wimbish; Jason R. Gillman	Houston	TX	\$53,833,885	1,812	\$15,375,830	954	\$2,852,408	\$3,878,523	-	\$4,377,503	\$80,318,149	2,766
388	San Francisco Honda	Jeffrey E. Cappo/Victory Automotive Group	San Francisco	CA	\$48,060,658	1,947	\$10,990,170	676	\$2,839,429	\$9,451,573	-	\$8,827,320	\$80,169,150	2,623
389	Larry H. Miller Downtown Toyota Spokane	Karen Gail Miller	Spokane	WA	\$47,191,502	1,359	\$18,526,865	1,150	\$2,712,507	\$4,270,213	-	\$7,126,912	\$79,827,999	2,509
390	Larry H. Miller Honda Boise	Karen Gail Miller	Boise	ID	\$43,113,707	1,499	\$25,186,666	1,513	\$3,349,254	\$3,725,306	-	\$4,429,957	\$79,804,890	3,012
391	Niello Acura Roseville	Richard L. Niello	Roseville	CA	\$39,958,110	990	\$25,410,035	957	\$3,604,560	\$4,729,962	-	\$5,626,627	\$79,329,294	1,947
392	Stockton #12 Honda	John Stockton	Sandy	UT	\$49,401,089	1,717	\$15,311,066	842	\$2,661,762	\$4,127,353	-	\$7,721,576	\$79,222,846	2,559
393	Victoria Mac Haik Ford	Mac Haik	Victoria	TX	\$45,439,883	1,090	\$20,431,510	1,032	\$3,598,029	\$2,981,881	\$1,170,225	\$5,485,066	\$79,106,594	2,122
394	Wilde Honda of Sarasota	Mark H. Wilde; Dean Palmer	Sarasota	FL	\$44,454,239	1,672	\$25,062,341	1,568	\$1,892,695	\$4,375,660	-	\$3,286,591	\$79,071,526	3,240
395	Community Toyota Scion	Roger A. Elswick/Community Auto Group	Baytown	TX	\$47,047,000	1,492	\$19,365,000	801	\$5,110,000	\$2,822,000	\$1,203,000	\$3,454,000	\$79,001,000	2,293
396	CarSense - Hatfield	Penske Automotive Group	Chester Springs	PA	-	--	\$71,721,063	3,534	\$4,440,515	\$1,508,596	\$13,579	\$1,266,118	\$78,949,871	3,534

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397	Criswell Performance Imports	Harry E. Criswell	Germantown	MD	\$48,364,008	1,788	\$16,275,224	937	\$3,436,137	\$5,228,514	-	\$5,634,786	\$78,938,669	2,725
398	Tustin Lexus	David W. Wilson	Tustin	CA	\$50,403,819	1,067	\$13,109,503	385	\$1,506,691	\$7,389,379	-	\$6,001,834	\$78,411,226	1,452
399	Hendrick Honda Pompano Beach	Hendrick Automotive Group	Pompano Beach	FL	\$50,121,633	2,036	\$13,131,002	912	\$3,868,851	\$3,409,255	\$1,417,050	\$6,335,730	\$78,283,521	2,948
400	Huffines Hyundai Plano	S. Ray Huffines	Plano	TX	\$51,423,546	1,915	\$11,887,431	613	\$3,505,038	\$3,596,882	-	\$7,793,190	\$78,206,087	2,528
401	Bommarito Honda	John J. Bommarito; Jerry Eickel	Hazelwood	MO	\$44,547,985	1,685	\$21,544,804	1,295	\$2,726,975	\$3,909,994	-	\$5,099,522	\$77,829,280	2,980
402	Performance Ford Bountiful	Performance Automotive Network	Bountiful	UT	\$42,332,786	923	\$23,703,788	1,118	\$3,176,086	\$4,130,514	-	\$4,256,406	\$77,599,580	2,041
403	Bob Baker Volkswagen/Subaru	Chris Baker; Bill Kornik; Robert H. Baker	Carlsbad	CA	\$52,537,932	1,902	\$11,646,135	558	\$3,423,826	\$4,143,385	\$837,237	\$4,739,450	\$77,327,965	2,460
404	Porsche of Stevens Creek	Penske Automotive Group	Santa Clara	CA	\$47,592,696	530	\$18,621,082	354	\$1,481,555	\$3,585,423	-	\$6,033,556	\$77,314,312	884
405	Land Rover Denver	Melinda Holman; Joseph S. Holman	Littleton	CO	\$36,513,424	439	\$25,178,876	693	\$1,878,331	\$5,313,594	-	\$8,263,235	\$77,147,460	1,132
406	Audi of Fairfield	Penske Automotive Group	Fairfield	CT	\$45,615,970	892	\$19,810,653	602	\$1,322,375	\$5,180,308	-	\$5,131,500	\$77,060,805	1,494
407	Frisco Chrysler Dodge Jeep Ram	Carl Atkinson; Frank Rodriguez; Conrad Letson/Greenway Automotive	Frisco	TX	\$46,072,220	1,182	\$16,656,691	756	\$3,776,940	\$5,116,310	-	\$5,214,317	\$76,836,478	1,938
408	Fox Grand Traverse	Daniel G. DeVos	Traverse City	MI	\$39,667,974	1,019	\$23,857,404	1,341	\$2,110,898	\$3,295,706	\$2,174,977	\$5,364,455	\$76,471,414	2,360
409	Toyota of Bedford	Penske Automotive Group	Bedford	OH	\$48,213,794	1,589	\$20,026,966	1,377	\$2,366,916	\$3,028,981	-	\$2,818,698	\$76,455,355	2,966
410	Honda Cars of Rock Hill	Hendrick Automotive Group	Rock Hill	SC	\$45,450,414	1,618	\$16,775,465	938	\$4,621,947	\$3,426,518	\$1,462,874	\$4,607,547	\$76,344,765	2,556
411	Fernandez Honda	Michael J. Shaw	San Antonio	TX	\$44,520,626	1,655	\$21,650,774	1,159	\$3,822,559	\$3,390,788	-	\$2,793,973	\$76,178,720	2,814
412	Performance Lexus	Performance Automotive Network	Cincinnati	OH	\$46,005,131	942	\$19,914,499	765	\$1,628,847	\$4,777,709	-	\$3,829,075	\$76,155,261	1,707
413	Lexus Bridgewater	Penske Automotive Group	Bound Brook	NJ	\$47,956,166	997	\$15,741,244	598	\$1,136,859	\$5,366,398	-	\$5,918,070	\$76,118,736	1,595
414	Scottsdale Ferrari	Penske Automotive Group	Scottsdale	AZ	\$34,766,874	199	\$37,171,292	286	\$541,026	\$1,676,179	-	\$1,903,649	\$76,059,019	485
415	Kuni Chevrolet Cadillac	Melinda Holman; Joseph S. Holman	Sacramento	CA	\$41,290,479	1,003	\$23,532,576	1,016	\$3,182,366	\$4,120,148	-	\$3,885,604	\$76,011,173	2,019
416	Penske Chevrolet	Penske Automotive Group	Indianapolis	IN	\$43,312,669	1,207	\$20,923,506	1,117	\$2,057,695	\$2,919,624	-	\$6,520,879	\$75,734,373	2,324
417	Ed Morse Cadillac - Tampa	Edward J. Morse, III	Tampa	FL	\$38,688,575	696	\$20,258,563	803	\$2,674,735	\$5,124,122	\$2,095,428	\$6,668,019	\$75,509,442	1,499
418	Herb Chambers Ford of Braintree	Herbert G. Chambers	Braintree	MA	\$41,052,825	1,036	\$17,247,190	736	\$1,631,285	\$4,114,391	\$4,126,123	\$7,307,723	\$75,479,537	1,772
419	Mullinax Ford of Olympia	Gerald Mullinax; Chris Baron	Olympia	WA	\$37,065,740	966	\$26,571,687	1,524	\$2,745,505	\$3,989,141	-	\$5,010,336	\$75,382,409	2,490
420	Honda of Mentor	Penske Automotive Group	Mentor	OH	\$45,531,272	1,712	\$20,251,806	1,426	\$1,996,178	\$2,996,157	\$634,432	\$3,425,264	\$74,835,108	3,138
421	Fitzgerald Auto Mall - Chambersburg, PA	Jack Fitzgerald	Chambersburg	PA	\$35,673,000	1,274	\$25,125,000	1,459	\$2,913,000	\$3,601,000	-	\$7,065,000	\$74,377,000	2,733
422	Larry H. Miller Honda Murray	Karen Gail Miller/ Larry H. Miller Dealerships	Murray	UT	\$46,354,127	1,603	\$13,899,211	922	\$2,701,249	\$5,026,551	-	\$6,285,470	\$74,266,608	2,525
423	Dale Earnhardt Jr. Chevrolet	Hendrick Automotive Group	Tallahassee	FL	\$31,821,717	885	\$27,891,309	1,356	\$3,908,196	\$2,138,566	\$2,312,342	\$6,074,282	\$74,146,412	2,241
424	Mercedes-Benz of Bedford	Penske Automotive Group	Bedford	OH	\$38,656,842	625	\$25,677,022	856	\$1,896,320	\$3,039,856	-	\$4,583,332	\$73,853,373	1,481
425	Audi South Austin	Hendrick Automotive Group	Austin	TX	\$39,871,865	729	\$22,153,620	692	\$3,433,228	\$3,989,622	-	\$4,375,327	\$73,823,662	1,421
426	Ocean Honda	Jeffrey E. Cappel/Victory Automotive Group	Soquel	CA	\$49,357,923	1,850	\$12,386,008	698	\$1,868,578	\$4,134,478	-	\$6,044,881	\$73,791,868	2,548
427	Ray Catena Infiniti	Raymond Catena	Edison	NJ	\$57,424,037	1,335	\$8,080,568	266	\$1,157,486	\$3,149,998	-	\$3,749,148	\$73,561,237	1,601
428	Veterans Ford	Frank Rodriguez; Carl Atkinson; Lorenzo Pena/Greenway Automotive	Tampa	FL	\$31,746,899	795	\$31,232,972	1,502	\$4,476,590	\$3,602,571	-	\$2,446,305	\$73,505,337	2,297
429	Freedom Honda	William R. Piercey; Bret Peterson; Billy Wong	Colorado Springs	CO	\$46,750,003	1,543	\$14,479,105	936	\$3,300,740	\$4,269,604	-	\$4,629,499	\$73,428,951	2,479
430	Honda of El Cerrito	Hendrick Automotive Group	El Cerrito	CA	\$41,528,153	1,654	\$14,680,925	872	\$7,006,864	\$4,765,654	-	\$4,922,606	\$72,904,202	2,526
431	Nissan of Union City	Kenneth E. Page; Scott Smith	Union City	GA	\$49,721,703	2,088	\$12,459,157	746	\$3,622,411	\$2,951,534	-	\$4,090,130	\$72,844,935	2,834
432	Jaguar Land Rover Darien	Penske Automotive Group	Darien	CT	\$43,788,798	540	\$17,182,363	343	\$2,024,159	\$4,046,174	-	\$5,470,939	\$72,512,432	883
433	Mullinax Ford of Osceola County	Chris Baron; Ed Mullinax; Lawrence E Mullinax; Gerald Mullinax	Kissimmee	FL	\$39,783,518	1,087	\$24,188,194	1,382	\$1,150,209	\$2,883,452	-	\$4,492,693	\$72,498,066	2,469
434	Porsche of Beachwood	Penske Automotive Group	Beachwood	OH	\$41,613,081	460	\$25,964,185	483	\$1,083,161	\$1,216,054	-	\$2,346,347	\$72,222,827	943
435	Earnhardt Buick GMC	Hal J. Earnhardt	Mesa	AZ	\$51,394,280	1,189	\$12,798,177	561	\$2,270,782	\$2,599,443	-	\$2,899,559	\$71,962,241	1,750
436	Jim Koons - Lexus of Wilmington	Jim Koons Automotive Group	Wilmington	DE	\$35,834,749	749	\$22,006,684	812	\$2,145,065	\$5,215,427	-	\$6,529,235	\$71,731,160	1,561
437	Niello Audi	Richard L. Niello	Sacramento	CA	\$37,872,151	698	\$20,211,757	585	\$3,293,175	\$5,008,219	-	\$5,331,136	\$71,716,438	1,283
438	Audi Willow Grove	Melinda Holman; Joseph S. Holman	Willow Grove	PA	\$46,608,787	950	\$15,859,181	541	\$1,363,178	\$3,716,512	-	\$3,935,547	\$71,483,205	1,491
439	Larry H. Miller Toyota Scion Colorado Springs	Karen Gail Miller/ Larry H. Miller Dealerships	Colorado Springs	CO	\$44,040,865	1,326	\$16,120,010	833	\$2,609,739	\$3,690,383	-	\$5,015,856	\$71,476,853	2,159
440	Hendrick Volkswagen Frisco	Hendrick Automotive Group	Frisco	TX	\$34,692,394	1,411	\$24,420,416	1,491	\$6,241,562	\$2,881,091	-	\$3,143,863	\$71,379,326	2,902
441	Ocean Honda Of Port Richey	Jeffrey E. Cappel/Victory Automotive Group	Port Richey	FL	\$44,954,224	1,665	\$18,024,224	1,002	\$2,266,782	\$3,373,575	-	\$2,753,183	\$71,371,988	2,667
442	Dale Earnhardt Jr. Buick GMC Cadillac	Hendrick Automotive Group	Tallahassee	FL	\$37,515,482	794	\$23,469,611	998	\$2,762,892	\$3,314,876	-	\$4,107,446	\$71,170,307	1,792
443	Earnhardt Cadillac	Hal J. Earnhardt	Scottsdale	AZ	\$46,968,473	707	\$15,854,342	480	\$1,115,936	\$4,486,086	-	\$2,700,569	\$71,125,406	1,187
444	Herb Chambers Honda of Burlington	Herbert G. Chambers	Burlington	MA	\$43,468,644	1,637	\$14,965,918	816	\$2,674,003	\$4,876,331	-	\$5,122,620	\$71,107,516	2,453
445	Sunland Park Chrysler Dodge Jeep Ram	Frank Rodriguez; Carl Atkinson; Conrad Letson/Greenway Automotive	El Paso	TX	\$46,480,696	1,300	\$14,943,382	737	\$3,969,880	\$2,759,433	-	\$2,857,289	\$71,010,680	2,037
446	Suburban Ford of Ferndale	David T. Fischer/The Suburban Collection	Ferndale	MI	\$39,592,063	1,176	\$20,237,405	1,305	\$2,314,852	\$2,623,741	\$2,323,180	\$3,825,637	\$70,916,878	2,481
447	Ray Catena Audi Freehold	Raymond Catena	Freehold	NJ	\$51,738,720	1,031	\$11,998,091	323	\$507,903	\$3,416,304	-	\$3,167,683	\$70,828,701	1,354

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(1) Finance & Insurance.
(2) Parts & Accessories.
(3) Revenue does not include wholesale or fleet sales.

Source: WardsAuto Dealer Business.



Rank	Dealership	Owner/Principals	City	ST	New Revenue	New Units	Used Revenue	Used Units	Finance & Insurance Revenue	Service Revenue	Body Shop Revenue	Parts & Accessories Revenue	* Total Revenue	Total Units
448	Honda of Danbury	Penske Automotive Group	Danbury	CT	\$42,084,535	1,533	\$17,216,143	1,045	\$1,958,104	\$4,665,953	-	\$4,875,815	\$70,800,550	2,578
449	Airport Marina Ford	Norris J. Bishton/Noarus Auto Group	Los Angeles	CA	\$43,722,238	1,283	\$11,477,686	533	\$2,324,346	\$4,570,630	\$480,435	\$7,889,423	\$70,464,758	1,816
450	Rolls Royce Motorcars Ft. Lauderdale	Melinda Holman; Joseph S. Holman	Ft. Lauderdale	FL	\$42,451,041	156	\$19,279,283	158	\$611,234	\$3,174,862	-	\$4,702,711	\$70,219,131	314
451	Weir Canyon Honda	David W. Wilson	Anaheim	CA	\$48,942,509	1,888	\$11,104,302	662	\$2,049,763	\$4,347,496	-	\$3,581,897	\$70,025,967	2,550
452	Ed Morse Honda	Edward J. Morse, III	Riviera Beach	FL	\$41,293,711	1,728	\$11,020,464	758	\$2,247,838	\$4,800,294	\$2,430,243	\$7,785,854	\$69,578,404	2,486
453	Jason Lewis Chrysler Dodge Jeep Ram	Jason P. Lewis	Sparta	TN	\$23,468,972	574	\$40,180,625	1,873	\$3,525,796	\$890,230	-	\$1,442,558	\$69,508,181	2,447
454	Airport Marina Honda	Norris J. Bishton/Noarus Auto Group	Los Angeles	CA	\$46,607,542	1,918	\$9,571,007	548	\$4,135,242	\$3,359,216	\$720,635	\$5,070,505	\$69,464,147	2,466
455	Herb Chambers Honda of Westborough	Herbert G. Chambers	Westborough	MA	\$42,090,955	1,576	\$16,195,031	884	\$2,576,489	\$4,603,195	-	\$3,770,538	\$69,236,208	2,460
456	Larry H. Miller Chrysler Jeep Dodge Ram Riverdale	Karen Gail Miller/ Larry H. Miller Dealerships	Riverdale	UT	\$40,213,656	1,033	\$16,876,570	885	\$2,636,035	\$4,726,951	-	\$4,716,452	\$69,169,664	1,918
457	Braman Hyundai	Norman Braman	Miami	FL	\$51,337,263	1,945	\$6,512,759	424	\$1,491,057	\$2,970,909	-	\$6,338,451	\$68,650,439	2,369
458	Spring Branch Honda	Penske Automotive Group	Houston	TX	\$45,379,517	1,675	\$12,683,841	869	\$2,354,992	\$3,871,877	-	\$4,260,874	\$68,551,102	2,544
459	Niello BMW	Richard L. Niello	Sacramento	CA	\$22,887,074	394	\$27,336,477	852	\$3,629,460	\$5,588,408	-	\$8,902,412	\$68,343,831	1,246
460	Bob Moore Audi	Mark Moore/Bob Moore Auto Group	Okalahoma City	OK	\$33,729,844	613	\$24,686,900	952	\$3,472,897	\$3,149,632	-	\$3,110,353	\$68,149,626	1,565
461	BMW of Greenwich	Penske Automotive Group	Greenwich	CT	\$39,443,639	688	\$26,968,622	779	\$1,500,318	-	-	-	\$67,912,580	1,467
462	Huffines Kia Subaru	S. Ray Huffines	Corinth	TX	\$43,834,275	1,645	\$13,005,996	749	\$3,198,556	\$2,077,283	-	\$5,560,657	\$67,676,767	2,394
463	Holman Infiniti	Melinda Holman; Joseph S. Holman	Maple Shade	NJ	\$36,002,740	812	\$21,832,132	779	\$1,825,971	\$3,377,140	-	\$4,306,508	\$67,344,491	1,591
464	Desert Hyundai	Hal J. Earnhardt; Jim Babe Earnhardt	Scottsdale	AZ	\$49,462,969	1,651	\$9,229,855	551	\$1,911,763	\$2,700,995	-	\$3,705,514	\$67,011,096	2,202
465	Rick Hendrick Chevrolet Naples	Hendrick Automotive Group	Naples	FL	\$39,668,098	1,001	\$17,212,356	751	\$4,042,790	\$2,414,449	-	\$3,617,239	\$66,954,932	1,752
466	Ancira GMC Trucks & Motorhomes	Ernesto Ancira	Boerne	TX	\$48,231,623	753	\$10,699,386	280	\$2,702,885	\$3,095,125	-	\$2,143,905	\$66,872,924	1,033
467	Boucher Chevrolet	Gordon Boucher; Frank Boucher	Waukesha	WI	\$32,916,000	880	\$18,355,000	959	\$3,250,000	\$3,618,000	\$1,489,000	\$7,236,000	\$66,864,000	1,839
468	Marina del Rey Toyota	Norris J. Bishton/Noarus Auto Group	Marina del Rey	CA	\$42,249,170	1,605	\$9,491,563	510	\$2,862,962	\$5,439,504	\$752,345	\$6,036,589	\$66,832,133	2,115
469	Chapman Bell Road Imports	John H. Chapman; Jerry B. Chapman	Phoenix	AZ	\$40,961,535	1,574	\$11,728,254	740	\$5,118,035	\$3,111,270	\$923,686	\$4,564,901	\$66,407,681	2,314
470	Honda of Escondido	Penske Automotive Group	Escondido	CA	\$44,993,352	1,761	\$12,616,901	791	\$2,378,259	\$3,008,918	-	\$3,326,078	\$66,323,508	2,552
471	Acura of Pleasanton	Hendrick Automotive Group	Pleasanton	CA	\$40,136,066	992	\$15,281,912	668	\$3,187,976	\$3,838,205	-	\$3,470,430	\$65,914,589	1,660
472	Fred Anderson Nissan of Fayetteville	Fred H. Anderson	Fayetteville	NC	\$37,874,785	1,296	\$16,160,657	970	\$4,163,657	\$3,673,985	-	\$3,504,944	\$65,378,028	2,266
473	Frontier Leasing & Sales	Ken Smith	Coeur d'Alene	ID	\$2,802,741	45	\$50,913,694	2,398	\$5,716,037	\$3,857,121	-	\$1,917,371	\$65,206,964	2,443
474	Gordie Boucher Ford Lincoln Mazda of Janesville	Gordon Boucher; Frank Boucher	Janesville	WI	\$35,530,000	910	\$18,014,000	889	\$3,015,000	\$3,306,000	\$1,369,000	\$3,940,000	\$65,174,000	1,799
475	Larry H. Miller Colorado Chrysler Jeep	Karen Gail Miller	Aurora	CO	\$41,808,796	1,160	\$11,461,959	574	\$2,635,362	\$3,283,735	\$1,469,558	\$4,511,079	\$65,170,489	1,734
476	Mercedes-Benz of Chandler	Penske Automotive Group	Chandler	AZ	\$28,847,868	486	\$22,516,176	721	\$1,739,931	\$4,227,034	-	\$7,836,623	\$65,167,632	1,207
477	Suburban Toyota	David T. Fischer/The Suburban Collection	Troy	MI	\$38,223,441	1,243	\$17,337,249	1,108	\$2,157,434	\$2,712,703	-	\$4,688,426	\$65,119,253	2,351
478	BMAG Luxury 1	Mark Moore/Bob Moore Auto Group	Oklahoma City	OK	\$27,362,410	396	\$27,404,678	769	\$3,017,010	\$2,766,236	-	\$4,376,347	\$64,926,681	1,165
479	Larry H. Miller Hyundai Peoria	Karen Gail Miller/ Larry H. Miller Dealerships	Peoria	AZ	\$39,159,925	1,450	\$13,245,562	772	\$4,490,030	\$3,774,628	-	\$4,189,741	\$64,859,886	2,222
480	Audi Bedford	Penske Automotive Group	Bedford	OH	\$35,161,183	659	\$22,542,208	935	\$1,662,790	\$2,613,221	-	\$2,804,449	\$64,783,850	1,594
481	Chapman Mercedes Benz of Tucson	Ted R. Chapman; Jerry B. Chapman	Tucson	AZ	\$32,856,960	527	\$19,883,835	595	\$1,066,624	\$4,514,007	-	\$6,435,061	\$64,756,487	1,122
482	Hendrick Acura	Hendrick Automotive Group	Charlotte	NC	\$32,629,323	775	\$19,356,819	763	\$2,613,932	\$4,047,737	-	\$6,055,341	\$64,703,152	1,538
483	Kelly Ford	Gregory H. Kelly; Robert P. Kelly; Timothy K. Kelly	Melbourne	FL	\$37,213,524	1,009	\$16,088,976	868	\$2,674,949	\$3,894,360	\$677,243	\$4,131,339	\$64,680,391	1,877
484	Mercedes-Benz of Warwick	Penske Automotive Group	Warwick	RI	\$35,548,969	562	\$17,378,203	507	\$1,661,539	\$3,632,835	-	\$6,367,540	\$64,589,086	1,069
485	Fitzgerald Auto Mall - Annapolis	Jack Fitzgerald	Annapolis	MD	\$36,193,000	1,175	\$13,977,000	773	\$2,435,000	\$5,296,000	-	\$6,587,000	\$64,488,000	1,948
486	BMW of Mamaroneck	Penske Automotive Group	Mamaroneck	NY	\$39,288,705	697	\$23,331,824	666	\$1,591,953	-	-	-	\$64,212,482	1,363
487	Toyota of Surprise	Penske Automotive Group	Surprise	AZ	\$41,502,175	1,313	\$16,042,741	851	\$2,208,786	\$1,986,437	-	\$2,401,201	\$64,141,339	2,164
488	Bommarito Toyota	John J. Bommarito; Jerry Eickel	Hazelwood	MO	\$31,969,190	1,063	\$22,870,958	1,235	\$2,508,305	\$2,553,745	-	\$4,116,326	\$64,018,524	2,298
489	Ed Morse Delray Cadillac	Edward J. Morse, III	Delray Beach	FL	\$37,866,928	711	\$11,231,042	405	\$1,524,904	\$3,825,003	\$3,275,627	\$6,247,637	\$63,971,141	1,116
490	Bob Moore Cadillac	P. Mark Moore/Bob Moore Auto Group	Oklahoma City	OK	\$27,769,371	446	\$26,677,612	842	\$3,090,344	\$3,064,740	-	\$3,204,584	\$63,806,651	1,288
491	Nissan of South Atlanta	Kenneth E. Page; Scott Smith	Morrow	GA	\$38,072,626	1,988	\$12,292,734	733	\$5,141,167	\$3,494,807	-	\$4,576,480	\$63,577,814	2,721
492	Darrell Waltrip Buick GMC	Hendrick Automotive Group	Franklin	TN	\$41,621,211	845	\$13,997,491	610	\$3,563,169	\$1,878,260	-	\$2,450,470	\$63,510,601	1,455
493	Nissan of Turnersville	Penske Automotive Group	Turnersville	NJ	\$41,429,740	1,479	\$14,883,843	911	\$2,095,796	\$2,159,944	-	\$2,882,704	\$63,452,028	2,390
494	Honda of Fayetteville	Penske Automotive Group	Fayetteville	AR	\$41,356,479	1,470	\$16,666,335	1,156	\$1,547,327	\$1,660,486	-	\$2,099,877	\$63,330,504	2,626
495	San Leandro Honda	Jerry G. Brassfield/AutoFocus	San Leandro	CA	\$38,233,765	1,421	\$10,563,869	565	\$3,102,103	\$5,598,606	-	\$5,778,401	\$63,276,744	1,986
496	Ray Catena Porsche	Raymond Catena	Edison	NJ	\$52,082,173	621	\$6,321,135	82	\$448,314	\$2,064,711	-	\$2,274,654	\$63,190,987	703
497	Hendrick Honda Easley	Hendrick Automotive Group	Easley	SC	\$35,523,829	1,264	\$17,097,180	1,053	\$4,757,370	\$2,142,838	-	\$3,551,676	\$63,072,893	2,317
498	Hendrick Chevrolet Cadillac	Hendrick Automotive Group	Monroe	NC	\$37,180,944	870	\$17,331,334	715	\$4,784,636	\$1,571,716	-	\$2,106,612	\$62,975,242	1,585
499	Audi Eatontown	Penske Automotive Group	Eatontown	NJ	\$38,992,526	761	\$17,369,962	600	\$1,043,796	\$2,699,212	-	\$2,845,485	\$62,950,981	1,361
500	Rick Hendrick Jeep Chrysler Dodge Ram	Hendrick Automotive Group	Charleston	SC	\$37,832,237	1,063	\$15,534,699	763	\$4,060,663	\$2,488,614	-	\$2,826,659	\$62,742,872	1,826

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