

# WardsAuto 2021 Dealer 500

Rank	Dealership	Owner/Principal	City	State	New Revenue	New Units	Used Revenue	Used Units	F&I Revenue (1)	Service Revenue	Body Shop Revenue	P&A Revenue (2)	Total Revenue (3)	Total Units
1	Classic Chevrolet	Tom Durant	Grapevine	TX	\$ 239,700,732	5,309	\$ 77,554,096	2,940	\$ 21,274,421	\$ 13,971,424	\$ 5,154,112	\$ 114,597,898	\$ 472,252,683	8,249
2	Al Serra Auto Plaza	Matthew Serra	Grand Blanc	MI	\$ 277,073,509	7,289	\$ 88,816,953	4,990	\$ 14,076,332	\$ 15,674,226	\$ 5,898,180	\$ 20,609,725	\$ 422,150,925	12,279
3	Lauderdale BMW of Ft. Lauderdale	Melinda Holman	Ft. Lauderdale	FL	\$ 222,592,251	3,963	\$ 83,953,653	2,308	\$ 8,147,681	\$ 38,024,759	\$ 11,727,910	\$ 38,429,126	\$ 402,875,380	6,271
4	Jim Koons - Tysons GM/Chrysler	Jim Koons	Vienna	VA	\$ 208,777,829	4,393	\$ 128,678,541	4,915	\$ 34,766,346	\$ 13,233,199	\$ 1,870,996	\$ 12,870,835	\$ 400,197,746	9,308
5	Al Hendrickson Toyota	Al Hendrickson	Coconut Creek	FL	\$ 201,106,530	7,270	\$ 132,267,681	4,383	\$ 24,185,936	\$ 11,944,393	-	\$ 9,820,487	\$ 379,325,027	11,653
6	Rusnak/Pasadena	Paul Rusnak; Victoria Rusnak	Pasadena	CA	\$ 215,458,008	2,975	\$ 71,213,283	1,559	\$ 7,968,838	\$ 19,447,965	-	\$ 27,868,446	\$ 341,956,540	4,534
7	Right Toyota	David Wilson	Scottsdale	AZ	\$ 203,026,032	5,354	\$ 95,702,646	2,877	\$ 8,465,137	\$ 14,322,361	-	\$ 11,077,132	\$ 332,593,308	8,231
8	Rick Case Automall Davie	Rita Case	Davie	FL	\$ 204,040,055	6,003	\$ 72,665,822	4,672	\$ 13,140,008	\$ 13,533,165	-	\$ 16,451,915	\$ 319,830,965	10,675
9	Findlay Toyota	Cliff Findlay; Tyler Corder	Henderson	NV	\$ 181,584,252	4,992	\$ 83,833,826	2,596	\$ 16,872,382	\$ 19,857,501	-	\$ 14,307,203	\$ 316,455,164	7,588
10	Crevier BMW/MINI	Donald Crevier/Penske Automotive Group	Santa Ana	CA	\$ 162,035,511	2,857	\$ 95,587,067	2,779	\$ 6,020,116	\$ 17,680,843	-	\$ 19,802,089	\$ 301,125,626	5,636
11	Rick Case Honda	Rita Case	Davie	FL	\$ 163,202,756	6,086	\$ 68,728,799	4,621	\$ 17,304,105	\$ 10,404,500	\$ 9,308,669	\$ 12,913,564	\$ 281,861,943	10,707
12	Toyota of Orange	David Wilson	Orange	CA	\$ 179,124,194	5,437	\$ 57,926,747	2,252	\$ 15,121,556	\$ 13,655,586	-	\$ 10,226,883	\$ 276,054,966	7,689
13	Jim Koons - Tyson's Toyota	Jim Koons	Vienna	VA	\$ 144,998,150	4,237	\$ 71,359,214	3,276	\$ 19,745,613	\$ 13,666,377	\$ 7,797,967	\$ 12,686,035	\$ 270,253,356	7,513
14	Rusnak/Westlake	Paul Rusnak; Victoria Rusnak	Thousand Oaks	CA	\$ 153,033,845	2,122	\$ 68,576,598	1,475	\$ 7,072,212	\$ 15,079,643	-	\$ 16,885,501	\$ 260,647,799	3,597
15	Earnhardt's Gilbert Dodge	Hal J. Earnhardt	Gilbert	AZ	\$ 179,875,729	3,975	\$ 29,213,738	1,071	\$ 10,213,781	\$ 8,544,395	\$ 3,527,961	\$ 25,895,803	\$ 257,273,407	5,046
16	Jaguar Land Rover North Dade	Warren Henry Zinn	North Miami	FL	\$ 172,179,534	1,923	\$ 42,703,243	864	\$ 4,263,437	\$ 10,438,486	-	\$ 19,246,239	\$ 248,830,939	2,787
17	Findlay Chevrolet	Cliff Findlay; Tyler Corder	Las Vegas	NV	\$ 138,044,503	3,224	\$ 64,761,403	1,912	\$ 16,884,743	\$ 13,458,604	-	\$ 14,604,198	\$ 247,753,451	5,136
18	Ray Skillman GMC Truck	Ray Skillman; Bill Skillman; Cory Delp	Indianapolis	IN	\$ 119,415,291	3,085	\$ 83,885,276	4,152	\$ 16,956,007	\$ 10,709,311	-	\$ 12,499,047	\$ 243,644,932	7,237
19	Mac Haik Chevrolet	Mac Haik	Houston	TX	\$ 160,834,151	3,513	\$ 42,578,266	1,801	\$ 7,733,725	\$ 9,338,425	\$ 2,206,171	\$ 18,835,196	\$ 241,525,934	5,314
20	Rick Case Mazda Hyundai Kia and Audi	Rita Case	Duluth	GA	\$ 124,036,228	3,205	\$ 68,724,827	4,336	\$ 11,432,498	\$ 7,743,356	-	\$ 18,278,764	\$ 230,215,673	7,541
21	Rightway Automotive Credit	Richard J. Garber	Saginaw	MI	\$ 199,261,062	--	\$ 199,261,062	12,904	\$ 24,925,860	\$ 3,753,922	-	-	\$ 227,940,844	12,904
22	Central Florida Toyota	Penske Automotive Group	Orlando	FL	\$ 137,997,469	5,112	\$ 55,988,282	3,368	\$ 12,013,920	\$ 10,102,179	\$ 39,180	\$ 9,204,232	\$ 225,345,262	8,480
23	United BMW	Penske Automotive Group	Roswell	GA	\$ 99,790,224	1,494	\$ 97,277,776	2,722	\$ 6,160,279	\$ 9,337,852	\$ 11,837	\$ 11,463,494	\$ 224,041,462	4,216
24	Mullinax Ford Apopka	Gerald Mullinax; Lawrence Mullinax	Apopka	FL	\$ 119,411,868	2,700	\$ 79,261,251	3,587	\$ 7,787,976	\$ 5,603,377	-	\$ 9,116,130	\$ 221,180,602	6,287
25	Red McCombs Ford	Marsha M. Shields/Red McCombs Automotive Group	San Antonio	TX	\$ 128,126,000	2,873	\$ 49,751,000	2,401	\$ 10,632,000	\$ 9,034,000	\$ 4,397,000	\$ 15,825,000	\$ 217,765,000	5,274
26	BMW/MINI North Scottsdale	Penske Automotive Group	Phoenix	AZ	\$ 102,634,840	1,648	\$ 81,845,786	2,642	\$ 4,403,434	\$ 11,389,557	-	\$ 16,598,743	\$ 216,872,360	4,290
27	Universal Toyota	Marsha M. Shields/Red McCombs Automotive Group	San Antonio	TX	\$ 124,344,000	3,562	\$ 51,595,000	2,558	\$ 17,089,000	\$ 10,555,000	-	\$ 10,588,000	\$ 214,171,000	6,120
28	Toyota of Huntington Beach	David Wilson	Huntington Beach	CA	\$ 118,951,383	3,407	\$ 63,785,532	2,550	\$ 13,484,644	\$ 8,069,823	-	\$ 7,234,162	\$ 211,525,544	5,957
29	Toyota of Riverside	David Wilson	Riverside	CA	\$ 115,981,310	3,622	\$ 62,521,579	2,257	\$ 13,202,138	\$ 9,654,284	-	\$ 9,440,299	\$ 210,799,610	5,879
30	Claremont Toyota	David Wilson	Claremont	CA	\$ 130,592,827	4,045	\$ 51,201,917	2,054	\$ 13,042,906	\$ 7,920,965	-	\$ 7,250,158	\$ 210,008,773	6,099
31	Serra Auto Park	Tom Flory; Jeff Pister/Serra Automotive	Akron	OH	\$ 128,535,665	3,986	\$ 51,752,848	3,071	\$ 9,671,368	\$ 8,376,538	-	\$ 11,102,402	\$ 208,438,821	7,057
32	Hamer Toyota	John Garff; Matt Garff; Kathy Garff	Mission Hills	CA	\$ 127,849,129	4,072	\$ 48,466,760	2,295	\$ 11,484,655	\$ 10,867,719	-	\$ 10,164,466	\$ 208,832,729	6,367
33	Big Two Toyota of Chandler	Christopher E. Hoeye	Chandler	AZ	\$ 131,286,780	3,921	\$ 38,964,828	1,777	\$ 9,985,037	\$ 16,105,291	-	\$ 11,605,041	\$ 207,946,977	5,698
34	Honda Marysville	Performance Automotive Network	Marysville	OH	\$ 110,494,893	3,736	\$ 65,788,644	4,043	\$ 10,639,761	\$ 11,411,334	-	\$ 9,052,113	\$ 207,386,745	7,779
35	Ray Catena Motor Car	Raymond Catena	Edison	NJ	\$ 128,935,742	2,086	\$ 50,182,196	1,083	\$ 1,913,991	\$ 11,407,516	-	\$ 10,289,946	\$ 202,729,391	3,169
36	Earnhardt Enterprises	Hal J. Earnhardt	Mesa	AZ	\$ 133,513,478	3,807	\$ 39,365,830	1,852	\$ 8,159,914	\$ 9,010,681	-	\$ 12,644,526	\$ 202,694,429	5,659
37	Peoria Kia	Hal J. Earnhardt	Peoria	AZ	\$ 133,513,478	3,807	\$ 39,365,830	1,852	\$ 8,159,914	\$ 9,010,681	-	\$ 12,644,526	\$ 202,694,429	5,659
38	Chapman's Las Vegas Dodge	John H. Chapman	Las Vegas	NV	\$ 117,275,208	2,517	\$ 44,501,579	1,760	\$ 11,015,939	\$ 9,381,760	\$ 2,589,748	\$ 16,520,734	\$ 201,284,968	4,277
39	Toyota Direct	Performance Automotive Network	Columbus	OH	\$ 103,597,817	3,108	\$ 67,304,871	4,057	\$ 9,003,508	\$ 10,658,717	-	\$ 7,716,625	\$ 198,281,538	7,165
40	Hendrick BMW	Hendrick Automotive Group	Charlotte	NC	\$ 105,733,741	1,553	\$ 53,298,643	1,619	\$ 9,776,231	\$ 11,369,059	-	\$ 16,430,654	\$ 196,608,328	3,172
41	Red McCombs Toyota	Marsha M. Shields/Red McCombs Automotive Group	San Antonio	TX	\$ 118,059,000	3,327	\$ 43,597,000	2,166	\$ 15,412,000	\$ 8,217,000	-	\$ 9,879,000	\$ 195,164,000	5,493
42	Chrysler Dodge Jeep Ram Fiat West Valley	Matt Garff; John Garff; Kathy Garff	West Valley	UT	\$ 103,247,172	1,680	\$ 62,794,281	2,541	\$ 7,163,792	\$ 4,410,510	-	\$ 15,579,722	\$ 193,195,477	4,221
43	Mac Haik's Southway Ford	Mac Haik	San Antonio	TX	\$ 110,235,882	2,717	\$ 53,569,934	2,304	\$ 8,967,696	\$ 5,655,653	\$ 1,575,665	\$ 11,832,728	\$ 191,837,608	5,021
44	Future Ford	G. Steven Pleau/Future Automotive Group	Roseville	CA	\$ 110,898,360	2,269	\$ 40,817,340	1,530	\$ 8,561,286	\$ 14,491,598	-	\$ 16,481,134	\$ 191,249,718	3,799
45	Wilde Toyota	Mark Wilde; Patrick Donahue; Sharon Bloom	West Allis	WI	\$ 89,790,777	2,517	\$ 68,610,648	3,726	\$ 12,977,413	\$ 9,429,041	-	\$ 10,229,492	\$ 191,037,371	6,243
46	Madison Mac Haik CDJR	Mac Haik	Madison	MS	\$ 179,288,238	408	\$ 7,991,206	364	\$ 1,178,029	\$ 714,830	-	\$ 1,172,287	\$ 190,344,590	772
47	Fred Anderson Toyota	Fred H. Anderson	Raleigh	NC	\$ 108,505,567	3,342	\$ 47,227,073	2,461	\$ 11,207,655	\$ 11,538,692	-	\$ 11,200,094	\$ 189,679,081	5,803
48	Herb Chambers Lexus	Herbert G. Chambers	Sharon	MA	\$ 99,159,666	2,004	\$ 15,467,731	2,117	\$ 50,241,998	\$ 13,509,786	-	\$ 10,059,147	\$ 188,438,328	4,121
49	Michael Cadillac	Michael L. Rosvold	Fresno	CA	\$ 113,358,018	2,897	\$ 28,749,671	1,229	\$ 6,641,155	\$ 11,719,782	\$ 1,292,756	\$ 26,280,127	\$ 188,041,509	4,126
50	BMW of Gwinnett Place	Penske Automotive Group	Duluth	GA	\$ 80,379,995	1,262	\$ 85,078,131	2,514	\$ 6,449,758	\$ 6,460,274	\$ 59,852	\$ 8,769,122	\$ 187,197,132	3,776
51	Jim Koons - Baltimore Ford	Jim Koons	Baltimore	MD	\$ 93,981,547	1,909	\$ 59,237,285	2,344	\$ 14,847,702	\$ 6,008,994	\$ 2,827,300	\$ 9,634,365	\$ 186,537,193	4,253
52	Rick Case Acura Hyundai	Rita Case	Ft. Lauderdale	FL	\$ 116,895,493	3,579	\$ 44,071,915	2,910	\$ 10,125,465	\$ 6,040,334	-	\$ 8,067,098	\$ 185,200,305	6,489
53	Ray Catena BMW/Mini	Raymond Catena	White Plains	NY	\$ 116,301,974	2,141	\$ 45,102,252	1,311	\$ 1,609,151	\$ 9,556,287	-	\$ 12,540,735	\$ 185,110,399	3,452
54	Hendrick Toyota Apex	Hendrick Automotive Group	Apex	NC	\$ 117,470,578	3,320	\$ 38,176,522	1,613	\$ 13,680,116	\$ 6,889,358	-	\$ 8,283,292	\$ 184,499,866	4,933
55	McCombs Ford West	Marsha M. Shields/Red McCombs Automotive Group	San Antonio	TX	\$ 104,430,000	2,480	\$ 52,445,000	2,314	\$ 9,064,000	\$ 8,343,000	-	\$ 9,566,000	\$ 183,848,000	4,794
56	BMW/MINI of Austin	Penske Automotive Group	Austin	TX	\$ 77,466,763	1,298	\$ 73,029,418	2,358	\$ 6,829,111	\$ 11,226,452	-	\$ 14,207,428	\$ 182,759,172	3,656
57	David Wilson's Villa Ford	David Wilson	Orange	CA	\$ 115,971,667	2,268	\$ 39,782,544	2,022	\$ 6,191,817	\$ 7,437,682	-	\$ 10,695,053	\$ 180,078,763	4,290
58	Newport Lexus	David Wilson	Newport Beach	CA	\$ 106,455,888	2,130	\$ 53,463,260	1,333	\$ 4,094,712	\$ 9,258,808	\$ 426,730	\$ 6,348,925	\$ 180,048,323	3,463



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117	Rock Honda	William Piercey; Tom A. Chadwell; David Latif	Fontana	CA	\$ 99,280,479	3,541	\$ 21,701,779	1,027	\$ 7,116,837	\$ 6,835,151	-	\$ 7,669,323	\$ 142,603,569	4,568
118	McGeorge Toyota Scion	Rod McGeorge; Bob Farlow	Richmond	VA	\$ 77,574,920	2,168	\$ 31,051,743	1,342	\$ 5,686,302	\$ 8,017,126	\$ 3,086,761	\$ 16,964,903	\$ 142,381,755	3,510
119	Jim Koons - Falls Church Ford	Jim Koons	Falls Church	VA	\$ 51,855,125	1,195	\$ 59,550,484	2,869	\$ 10,990,125	\$ 7,723,502	\$ 2,541,632	\$ 9,630,901	\$ 142,291,769	4,064
120	Honda of Concord	Hendrick Automotive Group	Concord	NC	\$ 70,143,292	2,316	\$ 35,932,937	1,774	\$ 10,507,907	\$ 5,463,842	\$ 7,229,461	\$ 12,454,903	\$ 141,732,342	4,090
121	Houston Mac Haik Dodge Chrysler Jeep	Mac Haik	Houston	TX	\$ 59,987,668	1,394	\$ 42,724,976	1,969	\$ 4,451,525	\$ 4,389,656	\$ 1,425,096	\$ 28,390,597	\$ 141,369,518	3,363
122	Wilde Chrysler Jeep Dodge Subaru	Mark Wilde; Patrick Donahue; Sharon Bloom	Waukesha	WI	\$ 82,760,894	2,368	\$ 36,091,479	1,780	\$ 7,067,321	\$ 6,881,664	-	\$ 7,463,755	\$ 140,265,113	4,148
123	Hendrick Toyota Concord	Hendrick Automotive Group	Concord	NC	\$ 86,036,842	2,378	\$ 30,084,528	1,426	\$ 9,193,786	\$ 5,507,580	-	\$ 8,770,597	\$ 139,593,333	3,804
124	Toyota of Pharr	Penske Automotive Group	Pharr	TX	\$ 90,927,915	2,590	\$ 36,316,274	1,677	\$ 4,933,914	\$ 3,668,341	-	\$ 3,582,258	\$ 139,428,702	4,267
125	Jeff Gordon Chevrolet	Hendrick Automotive Group	Wilmington	NC	\$ 61,818,437	1,282	\$ 48,668,183	1,740	\$ 10,655,692	\$ 3,640,341	\$ 4,530,168	\$ 9,957,956	\$ 139,270,777	3,022
126	Wilde Honda	Mark Wilde; Patrick Donahue; Sharon Bloom	Waukesha	WI	\$ 72,938,564	2,431	\$ 48,493,784	2,916	\$ 4,748,485	\$ 7,221,348	-	\$ 5,537,816	\$ 138,939,997	5,347
127	Honda World	William R. Piercey	Westminster	CA	\$ 91,794,138	3,357	\$ 22,386,274	1,192	\$ 6,176,773	\$ 7,404,786	\$ 5,672,818	\$ 5,489,686	\$ 138,924,475	4,549
128	Rusnak/Arcadia	Paul Rusnak; Victoria Rusnak	Arcadia	CA	\$ 87,696,661	1,487	\$ 25,379,345	724	\$ 4,132,747	\$ 8,807,370	-	\$ 12,297,954	\$ 138,314,077	2,211
129	Jim Koons - Westminster Toyota	Jim Koons	Westminster	MD	\$ 75,630,034	1,970	\$ 43,121,996	2,064	\$ 10,031,633	\$ 4,833,813	-	\$ 4,557,046	\$ 138,174,522	4,034
130	Larry H. Miller Chrysler Jeep Dodge Ram Surprise	Karen Gail Miller	Surprise	AZ	\$ 84,740,305	1,969	\$ 31,566,651	1,300	\$ 8,283,282	\$ 6,725,740	-	\$ 6,413,743	\$ 137,729,721	3,269
131	Hendrick Toyota North Charleston	Hendrick Automotive Group	North Charleston	SC	\$ 76,460,779	2,239	\$ 33,080,454	1,573	\$ 12,978,755	\$ 5,738,060	-	\$ 8,223,673	\$ 136,481,721	3,812
132	Phil Long Ford of Chapel Hills	Gerald Cimino; Kevin Shaughnessy; Michael Flynn/Phil Long Dealerships	Colorado Springs	CO	\$ 74,220,573	1,496	\$ 42,340,327	1,636	\$ 5,473,694	\$ 6,706,076	-	\$ 7,584,929	\$ 136,325,599	3,132
133	Herb Chambers Flagship Motorcars	Herbert G. Chambers	Lynnfield	MA	\$ 59,885,284	977	\$ 53,560,297	1,441	\$ 3,605,604	\$ 9,854,412	-	\$ 9,176,763	\$ 136,082,360	2,418
134	Mercedes-Benz of San Diego	Penske Automotive Group	San Diego	CA	\$ 81,378,605	1,327	\$ 25,379,195	816	\$ 4,643,905	\$ 9,912,759	-	\$ 14,412,450	\$ 136,726,914	2,143
135	Holman Toyota	Melinda Holman	Mt. Laurel	NJ	\$ 70,785,504	2,081	\$ 45,637,539	2,267	\$ 5,395,767	\$ 7,823,200	-	\$ 5,687,267	\$ 136,329,277	4,348
136	Rick Hendrick Chevrolet	Hendrick Automotive Group	Norfolk	VA	\$ 72,079,050	1,563	\$ 32,131,060	1,392	\$ 9,835,284	\$ 2,851,076	\$ 4,437,183	\$ 13,985,634	\$ 135,319,287	2,955
137	Chapman Honda	Ted R. Chapman	Tucson	AZ	\$ 43,991,116	1,543	\$ 58,207,682	4,086	\$ 7,186,575	\$ 6,116,048	\$ 7,293,757	\$ 12,360,230	\$ 136,155,408	5,629
138	Mullinax Ford Lake Park	Lawrence Mullinax; Gerald Mullinax; Scott Nicolas; Bren Nicolas	Lake Park	FL	\$ 77,386,858	1,705	\$ 41,944,997	1,878	\$ 3,497,237	\$ 3,930,168	\$ 1,518,523	\$ 6,795,892	\$ 135,073,675	3,583
139	Land Rover South Dade	Warren Henry Zinn	Miami	FL	\$ 89,988,083	1,082	\$ 24,575,138	524	\$ 3,151,991	\$ 6,373,002	-	\$ 10,774,173	\$ 134,862,387	1,606
140	Ed Morse Delray Toyota	Edward J. Morse, III	Delray Beach	FL	\$ 90,055,530	3,072	\$ 25,782,812	1,318	\$ 5,088,925	\$ 6,514,508	-	\$ 7,193,268	\$ 134,635,043	4,390
141	Jaguar Land Rover Paramus	Penske Automotive Group	Paramus	NJ	\$ 87,305,936	1,113	\$ 29,805,242	665	\$ 3,836,052	\$ 5,141,171	-	\$ 8,462,540	\$ 134,550,941	1,778
142	Larry H. Miller Toyota Scion Peoria	Karen Gail Miller	Peoria	AZ	\$ 73,940,578	2,050	\$ 34,358,356	1,546	\$ 6,192,848	\$ 8,922,173	-	\$ 10,158,073	\$ 133,572,028	3,596
143	Herb Chambers Audi Porsche of Burlington	Herbert G. Chambers	Burlington	MA	\$ 69,561,473	1,082	\$ 42,222,844	1,078	\$ 3,197,148	\$ 9,209,679	-	\$ 8,366,228	\$ 133,557,372	2,160
144	Bommarito Ford	John J. Bommarito; Jerry Eickel	Hazelwood	MO	\$ 83,922,153	1,864	\$ 28,204,449	1,291	\$ 4,141,696	\$ 5,528,691	\$ 5,820,033	\$ 4,895,457	\$ 132,512,479	3,155
145	Jaguar Land Rover San Diego	Melinda Holman	San Diego	CA	\$ 91,410,250	1,206	\$ 20,190,594	464	\$ 3,662,068	\$ 7,556,091	-	\$ 9,594,573	\$ 132,413,576	1,670
146	Audi Stevens Creek	Penske Automotive Group	San Jose	CA	\$ 74,021,653	1,288	\$ 35,671,282	1,086	\$ 2,904,506	\$ 10,780,823	-	\$ 8,681,839	\$ 132,060,103	2,374
147	Freedom Chevrolet Buick GMC by Ed Morse	Edward J. Morse, III	Dallas	TX	\$ 78,442,861	1,886	\$ 23,826,749	1,061	\$ 14,168,193	\$ 6,526,190	-	\$ 9,095,359	\$ 132,059,352	2,947
148	BMW of Murrieta	Hendrick Automotive Group	Murrieta	CA	\$ 52,683,488	813	\$ 51,500,415	1,618	\$ 6,510,372	\$ 9,379,585	-	\$ 11,594,958	\$ 131,668,818	2,431
149	BMW of Mt. Laurel	Melinda Holman	Mt. Laurel	NJ	\$ 60,780,315	1,003	\$ 48,130,395	1,483	\$ 3,888,748	\$ 8,617,241	-	\$ 10,065,595	\$ 131,482,294	2,486
150	Larry H. Miller Toyota Scion Boulder	Karen Gail Miller	Boulder	CO	\$ 81,154,854	2,104	\$ 30,715,537	1,489	\$ 4,871,440	\$ 6,717,063	-	\$ 7,821,151	\$ 131,279,845	3,593
151	Piercey Toyota	William Piercey; Brian Ressler	Milpitas	CA	\$ 90,973,800	2,557	\$ 19,322,217	945	\$ 4,486,771	\$ 9,732,356	-	\$ 6,433,315	\$ 130,948,459	3,502
152	Hendrick Chevrolet Buick GMC Cadillac Southpoint	Hendrick Automotive Group	Durham	NC	\$ 72,389,067	1,529	\$ 30,236,745	1,263	\$ 10,258,381	\$ 4,138,496	\$ 5,059,201	\$ 8,717,931	\$ 130,799,821	2,792
153	Wolfchase Toyota	Penske Automotive Group	Cordova	TN	\$ 69,976,669	1,985	\$ 43,975,275	2,008	\$ 6,064,330	\$ 4,764,129	\$ 1,434	\$ 5,257,203	\$ 130,039,040	3,993
154	Porsche North Scottsdale	Penske Automotive Group	Phoenix	AZ	\$ 70,636,087	593	\$ 44,501,257	629	\$ 1,878,532	\$ 5,445,886	-	\$ 7,297,851	\$ 129,759,613	1,222
155	Germain Honda of Dublin	Stephen L. Germain	Dublin	OH	\$ 64,417,097	2,110	\$ 41,198,027	2,581	\$ 4,435,616	\$ 7,503,939	\$ 2,312,671	\$ 9,750,759	\$ 129,618,109	4,691
156	Zeigler Mercedes-Benz of Hoffman Estates	Aaron J. Zeigler; Harold J. Zeigler	Hoffman Estates	IL	\$ 50,082,328	931	\$ 49,766,359	1,084	\$ 11,755,990	\$ 8,748,329	-	\$ 8,763,114	\$ 129,116,120	2,015
157	Serra Ford Rochester Hills	Kevin Cassidy/Serra Automotive	Rochester Hills	MI	\$ 96,080,842	2,391	\$ 20,099,089	1,167	\$ 2,858,268	\$ 3,613,451	\$ 1,003,711	\$ 5,186,917	\$ 128,842,278	3,558
158	Larry H. Miller Dodge Ram Peoria	Karen Gail Miller	Peoria	AZ	\$ 72,397,424	1,551	\$ 23,749,895	1,002	\$ 5,768,035	\$ 5,701,426	\$ 5,992,519	\$ 15,195,045	\$ 128,804,344	2,553
159	Fox Ford Mazda	Daniel G. DeVos/Fox Motors	Grand Rapids	MI	\$ 77,161,580	1,741	\$ 31,132,664	1,690	\$ 4,318,953	\$ 5,714,058	\$ 2,333,298	\$ 8,098,020	\$ 128,758,573	3,431
160	Georgetown Mac Haik Dodge Chrysler Jeep	Mac Haik	Georgetown	TX	\$ 79,569,400	1,768	\$ 31,009,870	1,457	\$ 5,639,113	\$ 3,541,920	-	\$ 8,948,505	\$ 128,708,808	3,225
161	Germain Lexus of Naples	Stephen L. Germain	Naples	FL	\$ 77,062,044	1,418	\$ 32,206,920	1,168	\$ 4,458,059	\$ 7,451,501	-	\$ 6,999,195	\$ 128,177,719	2,586
162	Tustin Lexus	David Wilson	Tustin	CA	\$ 76,248,234	1,553	\$ 31,051,353	909	\$ 4,338,156	\$ 6,268,903	\$ 1,738,732	\$ 6,471,693	\$ 128,117,071	2,462
163	Performance CJDR	Performance Automotive Network	Columbus	OH	\$ 60,394,526	1,420	\$ 48,991,739	2,360	\$ 5,747,076	\$ 7,126,467	-	\$ 5,632,515	\$ 127,892,323	3,780
164	Larry H. Miller Dodge Ram Avondale	Karen Gail Miller	Avondale	AZ	\$ 73,877,675	1,609	\$ 27,821,370	1,028	\$ 5,866,751	\$ 6,468,834	-	\$ 13,686,805	\$ 127,721,435	2,637
165	Ray Catena Lexus of Freehold	Raymond Catena	Freehold	NJ	\$ 96,452,856	1,974	\$ 19,459,461	619	\$ 1,312,466	\$ 5,726,437	-	\$ 4,757,392	\$ 127,708,612	2,593
166	Cadillac of Novi	Edward Pobur; John Garff; Matt Garff; Kathy Garff; Robert Garff	Novi	MI	\$ 92,939,608	1,755	\$ 26,122,719	948	\$ 2,359,466	\$ 2,009,244	-	\$ 2,843,002	\$ 126,274,039	2,703
167	Lexus of Portland	Melinda Holman	Portland	OR	\$ 69,473,272	1,343	\$ 32,323,415	1,106	\$ 2,923,179	\$ 11,937,833	-	\$ 9,580,533	\$ 126,238,232	2,449
168	Larry H. Miller Toyota Scion Murray	Karen Gail Miller	Murray	UT	\$ 74,855,369	1,975	\$ 22,201,000	1,069	\$ 5,085,044	\$ 7,247,406	-	\$ 16,782,363	\$ 126,171,182	3,044
169	Toyota Place	Norris J. Bishton; Norris J. Bishton, III; William A. Hurst/Noarus Auto Group	Garden Grove	CA	\$ 74,004,282	2,313	\$ 29,607,285	1,370	\$ 7,666,666	\$ 5,002,183	\$ 478,500	\$ 7,628,077	\$ 125,286,993	3,683
170	Hendrick Lexus Charleston	Hendrick Automotive Group	Charleston	SC	\$ 62,547,932	1,125	\$ 42,928,017	1,365	\$ 8,720,410	\$ 5,495,371	-	\$ 5,550,794	\$ 125,242,524	2,490
171	Germain BMW of Naples	Stephen L. Germain	Naples	FL	\$ 76,166,464	1,099	\$ 29,500,643	876	\$ 2,547,323	\$ 6,076,918	-	\$ 9,956,262	\$ 124,247,610	1,975
172	Larry H. Miller Lexus Murray/Lindon	Karen Gail Miller	Murray	UT	\$ 70,159,968	1,285	\$ 33,541,448	1,099	\$ 3,709,176	\$ 7,557,183	-	\$ 9,085,664	\$ 124,053,439	2,384
173	Lexus of Pleasanton	Hendrick Automotive Group	Pleasanton	CA	\$ 69,145,260	1,318	\$ 32,813,621	1,153	\$ 6,187,615	\$ 8,115,487	-	\$ 6,911,935	\$ 123,173,918	2,471
174	Chapman Ford	John H. Chapman	Scottsdale	AZ	\$ 69,221,924	1,507	\$ 27,181,629	1,101	\$ 8,013,081	\$ 9,396,924	-	\$ 9,044,717	\$ 122,858,275	2,608



# WardsAuto 2021 Dealer 500

Rank	Dealership	Owner/Principal	City	State	New Revenue	New Units	Used Revenue	Used Units	F&I Revenue (1)	Service Revenue	Body Shop Revenue	P&A Revenue (2)	Total Revenue (3)	Total Units
234	Chapman Chevrolet	John H. Chapman	Tempe	AZ	\$ 53,732,814	1,368	\$ 29,155,097	1,323	\$ 8,094,521	\$ 6,590,606	-	\$ 7,027,524	\$ 104,600,562	2,691
235	South Coast Toyota	David Wilson	Costa Mesa	CA	\$ 63,581,047	1,856	\$ 22,061,065	954	\$ 5,621,970	\$ 6,630,692	-	\$ 5,907,838	\$ 103,802,612	2,810
236	Rick Hendrick Chrysler Dodge Jeep Ram Duluth	Hendrick Automotive Group	Duluth	GA	\$ 58,155,456	1,320	\$ 28,872,096	1,078	\$ 8,280,487	\$ 3,536,500	-	\$ 4,867,448	\$ 103,711,987	2,398
237	Frisco Chrysler Dodge Jeep Ram	C. Atkinson; F. Rodriguez; C. Letson; T. Tempesta/Greenway Automotive	Frisco	TX	\$ 57,959,362	1,244	\$ 25,888,526	1,134	\$ 6,832,045	\$ 6,122,077	-	\$ 6,809,374	\$ 103,611,384	2,378
238	Rick Hendrick Toyota Sandy Springs	Hendrick Automotive Group	Atlanta	GA	\$ 52,488,290	1,471	\$ 29,323,777	1,259	\$ 7,739,352	\$ 5,477,862	-	\$ 8,487,158	\$ 103,516,439	2,730
239	Round Rock Honda	David Tamburro/Penske Automotive Group	Round Rock	TX	\$ 67,212,112	2,294	\$ 24,028,037	1,361	\$ 3,699,474	\$ 4,587,480	-	\$ 3,759,172	\$ 103,286,275	3,655
240	Jim Koons Arlington Toyota	Jim Koons	Arlington	VA	\$ 54,230,025	1,660	\$ 29,462,181	1,640	\$ 8,134,627	\$ 6,396,903	-	\$ 4,784,992	\$ 103,008,728	3,300
241	Toyota of Cleveland	Nelson E. Bowers; II; Bradley B. Cobb	Mcdonald	TN	\$ 53,719,121	1,415	\$ 34,215,524	1,729	\$ 5,547,653	\$ 9,147,299	-	\$ -	\$ 102,629,597	3,144
242	Rick Hendrick Chevrolet	Hendrick Automotive Group	Charleston	SC	\$ 53,521,988	1,075	\$ 31,288,955	1,070	\$ 6,075,434	\$ 4,493,395	-	\$ 6,690,163	\$ 102,069,935	2,145
243	Lamborghini Bugatti Broward	Warren Henry Zinn	Davie	FL	\$ 53,871,969	161	\$ 44,116,237	241	\$ 993,803	\$ 1,201,921	-	\$ 1,826,236	\$ 102,010,166	402
244	Larry H. Miller Liberty Toyota Scion Colorado Springs	Karen Gail Miller	Colorado Springs	CO	\$ 60,805,507	1,486	\$ 18,394,327	861	\$ 3,069,009	\$ 8,219,850	-	\$ 11,413,434	\$ 101,902,127	2,347
245	Hendrick Lexus Kansas City	Hendrick Automotive Group	Meriam	KS	\$ 48,741,999	860	\$ 33,278,951	1,253	\$ 6,280,819	\$ 6,924,977	-	\$ 6,649,195	\$ 101,875,941	2,113
246	Performance Toyota	Performance Automotive Network	Fairfield	OH	\$ 46,927,301	1,399	\$ 36,638,933	1,942	\$ 5,923,431	\$ 6,042,851	-	\$ 6,074,757	\$ 101,607,273	3,341
247	Holman Motorcars Ft Lauderdale	Melinda Holman	Ft. Lauderdale	FL	\$ 59,061,779	216	\$ 29,921,255	194	\$ 1,111,720	\$ 4,821,813	-	\$ 6,188,871	\$ 101,105,438	410
248	Honda Cars of McKinney	Hendrick Automotive Group	Mckinney	TX	\$ 51,727,498	1,645	\$ 28,862,473	1,480	\$ 8,418,551	\$ 5,551,705	-	\$ 6,467,544	\$ 101,027,771	3,125
249	Larry H. Miller Ford Lakewood	Karen Gail Miller	Lakewood	CO	\$ 54,982,892	1,107	\$ 23,481,348	1,140	\$ 2,794,665	\$ 6,553,685	-	\$ 13,019,462	\$ 100,832,052	2,247
250	Criswell Performance Cars dba Criswell Chrysler Jeep Dodge Ram Fiat	Harry E. Criswell	Gaithersburg	MD	\$ 73,899,354	1,752	\$ 11,680,245	474	\$ 5,675,160	\$ 3,638,902	-	\$ 5,688,988	\$ 100,582,649	2,226
251	Ray Skillman Westside Imports	Ray Skillman; Justin Bunte; Bill Skillman	Indianapolis	IN	\$ 54,176,617	1,800	\$ 27,119,861	2,018	\$ 4,440,551	\$ 5,546,879	\$ 1,291,002	\$ 7,779,691	\$ 100,354,601	3,818
252	Toyota of Clovis	Penske Automotive Group	Clovis	CA	\$ 65,694,460	2,020	\$ 17,172,803	899	\$ 5,147,379	\$ 6,034,593	-	\$ 5,357,457	\$ 99,406,692	2,919
253	Audi South Coast	Penske Automotive Group	Santa Ana	CA	\$ 62,210,244	1,125	\$ 23,229,389	721	\$ 2,090,629	\$ 5,756,696	-	\$ 5,752,378	\$ 99,039,336	1,846
254	Holman Ford/Lincoln Maple Shade	Melinda Holman	Maple Shade	NJ	\$ 50,721,078	1,091	\$ 30,704,179	1,305	\$ 3,135,364	\$ 4,765,182	\$ 4,967,032	\$ 4,555,825	\$ 98,848,660	2,396
255	Larry H. Miller Chevrolet Murray	Karen Gail Miller	Murray	UT	\$ 45,982,756	931	\$ 28,010,915	1,112	\$ 2,848,384	\$ 5,187,033	\$ 2,775,176	\$ 13,561,602	\$ 98,365,866	2,043
256	Audi North Scottsdale	Penske Automotive Group	Phoenix	AZ	\$ 55,629,629	892	\$ 25,934,823	746	\$ 2,416,266	\$ 6,764,741	-	\$ 7,484,177	\$ 98,229,636	1,638
257	Toyota of Turnersville	Penske Automotive Group	Turnersville	NJ	\$ 58,885,254	1,714	\$ 28,971,476	1,330	\$ 4,073,355	\$ 3,312,191	-	\$ 2,730,921	\$ 97,973,197	3,044
258	Porsche San Diego	Melinda Holman	San Diego	CA	\$ 45,490,020	405	\$ 33,341,060	539	\$ 1,714,388	\$ 8,628,958	-	\$ 8,741,977	\$ 97,916,403	944
259	Performance Honda	Performance Automotive Network	Fairfield	OH	\$ 48,332,099	1,693	\$ 33,838,673	1,933	\$ 4,922,776	\$ 5,163,722	-	\$ 5,568,866	\$ 97,826,136	3,626
260	Hendrick Chrysler Dodge Jeep Ram	Hendrick Automotive Group	Hoover	AL	\$ 47,074,251	1,078	\$ 31,036,450	1,190	\$ 7,228,755	\$ 2,852,515	\$ 3,197,436	\$ 5,972,616	\$ 97,362,023	2,268
261	BMW of Tenafly	Penske Automotive Group	Tenafly	NJ	\$ 57,438,266	957	\$ 27,057,101	729	\$ 1,941,504	\$ 4,670,735	-	\$ 5,851,166	\$ 96,958,772	1,686
262	Tempe Honda	Penske Automotive Group	Tempe	AZ	\$ 54,004,270	2,005	\$ 26,189,672	1,500	\$ 3,509,724	\$ 6,091,161	-	\$ 6,943,703	\$ 96,738,530	3,505
263	Land Rover Denver	Melinda Holman	Littleton	CO	\$ 51,467,186	590	\$ 26,606,840	622	\$ 2,267,435	\$ 6,326,482	-	\$ 9,931,078	\$ 96,599,021	1,212
264	Jaguar Land Rover Monmouth	Penske Automotive Group	Ocean Township	NJ	\$ 71,728,066	849	\$ 16,869,178	418	\$ 1,392,941	\$ 2,350,325	-	\$ 3,788,201	\$ 96,128,711	1,267
265	Mullinax Ford New Smyrna Beach	Lawrence Mullinax; Gerald Mullinax	New Smyrna Beach	FL	\$ 46,018,702	1,087	\$ 39,550,587	1,865	\$ 2,951,264	\$ 3,263,733	-	\$ 4,083,946	\$ 95,868,232	2,952
266	Jim Koons - Lexus of Wilmington	Jim Koons	Wilmington	DE	\$ 48,992,523	995	\$ 29,606,439	1,178	\$ 5,782,375	\$ 5,254,474	-	\$ 5,906,340	\$ 95,542,151	2,173
267	Mac Haik Toyota	Mac Haik	League City	TX	\$ 58,252,703	1,647	\$ 22,024,211	1,144	\$ 3,011,068	\$ 4,607,736	\$ 1,618,650	\$ 5,911,589	\$ 95,425,957	2,791
268	Stevenson Hendrick Toyota Jacksonville	Hendrick Automotive Group	Jacksonville	NC	\$ 54,858,310	1,551	\$ 24,420,319	1,059	\$ 8,760,537	\$ 3,266,800	-	\$ 3,758,870	\$ 95,064,836	2,610
269	Larry H. Miller Hyundai Peoria	Karen Gail Miller	Peoria	AZ	\$ 64,065,909	2,005	\$ 15,427,282	874	\$ 5,218,148	\$ 4,182,824	-	\$ 6,015,735	\$ 94,909,898	2,879
270	BMW / MINI of Warwick	Penske Automotive Group	Warwick	RI	\$ 42,226,717	768	\$ 35,227,028	1,065	\$ 1,845,952	\$ 6,052,648	-	\$ 9,323,794	\$ 94,676,139	1,833
271	Desoto Mac Haik Ford	Mac Haik	Desoto	TX	\$ 58,124,130	1,181	\$ 21,479,840	800	\$ 3,893,619	\$ 3,438,630	\$ 1,137,228	\$ 6,537,402	\$ 94,610,849	1,981
272	Sweeney Buick GMC	Alexa Blackann/D&D Sweeney Auto Group	Youngstown	OH	\$ 50,828,826	1,435	\$ 17,783,621	916	\$ 4,147,636	\$ 2,964,450	-	\$ 18,813,338	\$ 94,537,871	2,351
273	Ray Skillman Chevrolet	Ray Skillman; Jonathan Skillman	Indianapolis	IN	\$ 42,116,669	1,053	\$ 37,737,867	1,735	\$ 5,648,917	\$ 4,512,684	-	\$ 4,128,132	\$ 94,144,269	2,788
274	Hendrick Toyota Merriam	Hendrick Automotive Group	Merriam	KS	\$ 49,785,046	1,326	\$ 24,185,146	1,161	\$ 7,990,745	\$ 5,721,693	-	\$ 6,338,340	\$ 94,020,970	2,487
275	Dale Earnhardt Jr. Chevrolet	Hendrick Automotive Group	Tallahassee	FL	\$ 46,412,323	1,033	\$ 29,348,872	1,133	\$ 7,364,293	\$ 2,437,228	\$ 2,397,725	\$ 6,005,957	\$ 93,966,398	2,166
276	Chapman Chrysler Jeep	John H. Chapman	Henderson	AZ	\$ 43,959,871	1,021	\$ 30,898,222	1,234	\$ 6,128,542	\$ 5,993,236	-	\$ 6,969,502	\$ 93,949,373	2,255
277	Round Rock Toyota	Penske Automotive Group	Round Rock	TX	\$ 57,082,300	1,674	\$ 22,780,591	1,171	\$ 2,827,136	\$ 6,073,640	-	\$ 4,643,468	\$ 93,407,135	2,845
278	Bommarito Chevrolet-Mazda	John J. Bommarito; Frank J. Bommarito	St. Louis County	MO	\$ 55,666,511	1,647	\$ 23,134,323	1,337	\$ 4,673,657	\$ 4,378,250	-	\$ 5,485,218	\$ 93,337,959	2,984
279	Bommarito Cadillac-VW-Mazda	John J. Bommarito	St. Peters	MO	\$ 48,830,884	1,298	\$ 21,661,516	1,490	\$ 5,047,278	\$ 5,061,516	-	\$ 5,062,872	\$ 93,167,835	2,788
280	Larry H. Miller Toyota Scion Albuquerque	Karen Gail Miller	Albuquerque	NM	\$ 60,346,707	1,649	\$ 16,803,988	735	\$ 3,637,015	\$ 5,876,900	-	\$ 6,261,458	\$ 92,926,068	2,384
281	Ray Catena Jaguar/Land Rover	Raymond Catena	Edison	NJ	\$ 63,943,720	1,014	\$ 20,315,357	419	\$ 442,766	\$ 3,550,347	-	\$ 4,625,988	\$ 92,878,178	1,433
282	Gillman Honda of San Antonio	Stacey Gillman/Wimbish; Jason Gillman	Schertz	TX	\$ 55,644,992	1,819	\$ 20,442,664	1,296	\$ 4,617,837	\$ 5,835,626	-	\$ 6,178,076	\$ 92,719,195	3,115
283	Ray Catena Lexus of Monmouth	Raymond Catena	Oakhurst	NJ	\$ 68,480,230	1,409	\$ 14,889,036	479	\$ 863,002	\$ 4,486,345	-	\$ 3,796,103	\$ 92,514,716	1,888
284	Mercedes-Benz of Chantilly	Penske Automotive Group	Chantilly	VA	\$ 47,114,899	827	\$ 27,932,982	944	\$ 3,066,614	\$ 6,602,940	-	\$ 7,284,337	\$ 92,001,772	1,771
285	Lexus San Diego	Penske Automotive Group	San Diego	CA	\$ 56,741,233	1,208	\$ 19,895,052	674	\$ 2,788,753	\$ 6,767,453	\$ 102,648	\$ 5,526,170	\$ 91,821,309	1,882
286	Jim Koons - Kia of Woodbridge	Jim Koons	Woodbridge	VA	\$ 41,385,858	1,290	\$ 38,793,277	1,614	\$ 6,251,182	\$ 2,595,081	-	\$ 2,736,664	\$ 91,762,062	2,904
287	Mac Haik Jackson Ford	Mac Haik	Jackson	MS	\$ 47,369,033	967	\$ 27,925,789	1,311	\$ 3,481,184	\$ 3,338,880	-	\$ 6,939,094	\$ 91,753,980	2,278
288	Future Ford Lincoln Hyundai of Concord	G. Steven Pleau/Future Automotive Group	Concord	CA	\$ 54,328,891	1,253	\$ 14,782,846	665	\$ 3,929,583	\$ 5,138,500	-	\$ 9,746,120	\$ 90,925,740	1,918
289	Earnhardt Lexus	Jim Babe Earnhardt	Phoenix	AZ	\$ 50,983,389	897	\$ 26,197,146	841	\$ 1,575,189	\$ 5,246,075	-	\$ 6,920,437	\$ 90,822,236	1,738
290	Future Ford of Clovis	G. Steven Pleau/Future Automotive Group	Clovis	CA	\$ 44,652,673	--	\$ 19,627,276	--	\$ 3,734,152	\$ 10,861,389	-	\$ 11,848,161	\$ 90,723,651	--
291	Garber Chevrolet Saginaw	Richard J. Garber	Saginaw	MI	\$ 55,153,928	1,341	\$ 24,399,107	971	\$ 3,497,095	\$ 2,683,581	\$ 1,329,647	\$ 3,473,884	\$ 90,537,242	2,312
292	Holman Ford/Lincoln Turnersville	Melinda Holman	Turnersville	NJ	\$ 38,810,494	880	\$ 28,470,969	1,254	\$ 3,593,125	\$ 4,167,772	-	\$ 15,310,119	\$ 90,352,479	2,134



# WardsAuto 2021 Dealer 500

Rank	Dealership	Owner/Principal	City	State	New Revenue	New Units	Used Revenue	Used Units	F&I Revenue (1)	Service Revenue	Body Shop Revenue	P&A Revenue (2)	Total Revenue (3)	Total Units
293	Freeway Honda	David Wilson	Santa Ana	CA	\$ 56,270,601	2,160	\$ 18,854,333	925	\$ 2,874,800	\$ 5,968,046	-	\$ 6,255,183	\$ 90,222,963	3,085
294	Hendrick Chevrolet Shawnee Mission	Hendrick Automotive Group	Merriam	KS	\$ 37,231,705	819	\$ 23,506,128	1,101	\$ 6,142,269	\$ 4,130,761	\$ 3,580,214	\$ 15,525,557	\$ 90,116,634	1,920
295	Earnhardt Avondale	Hai J. Earnhardt	Avondale	AZ	\$ 56,153,568	3,807	\$ 18,083,919	1,852	\$ 3,872,340	\$ 5,534,209	-	\$ 6,288,747	\$ 89,932,783	5,659
296	Rodeo Ford	Hai J. Earnhardt	Goodyear	AZ	\$ 57,049,816	1,253	\$ 15,717,940	683	\$ 3,869,441	\$ 6,063,555	-	\$ 7,176,761	\$ 89,877,513	1,936
297	Sweeney Chevrolet	Alexa Blackann/D&D Sweeney Auto Group	Youngstown	OH	\$ 66,829,533	2,001	\$ 15,388,218	830	\$ 4,003,907	\$ 2,008,011	-	\$ 1,586,267	\$ 89,815,936	2,831
298	Hendrick Honda of Charleston	Hendrick Automotive Group	Charleston	SC	\$ 42,949,268	1,369	\$ 27,670,532	1,366	\$ 7,094,788	\$ 4,639,860	-	\$ 7,380,538	\$ 89,734,986	2,735
299	Green Brook Buick GMC	David Ferraez	Green Brook	NJ	\$ 59,992,031	1,338	\$ 18,675,552	579	\$ 3,849,570	\$ 3,348,840	-	\$ 3,258,110	\$ 89,124,103	1,917
300	Darrell Waltrip Honda	Hendrick Automotive Group	Franklin	TN	\$ 47,002,625	1,462	\$ 23,025,763	1,156	\$ 6,018,859	\$ 5,691,296	-	\$ 7,312,689	\$ 89,051,232	2,618
301	East Madison Toyota	Penske Automotive Group	Madison	WI	\$ 48,582,601	1,402	\$ 29,289,775	1,476	\$ 3,010,023	\$ 3,601,054	-	\$ 4,551,437	\$ 89,034,890	2,878
302	Gillman Subaru Southwest	Stacey Gillman Wimbish; Jason Gillman	Houston	TX	\$ 51,595,720	1,601	\$ 22,295,015	1,248	\$ 4,504,822	\$ 4,880,929	-	\$ 5,376,770	\$ 88,653,256	2,849
303	Ray Catena MB Freehold	Raymond Catena	Freehold	NJ	\$ 52,532,537	891	\$ 23,183,927	549	\$ 989,584	\$ 6,259,370	-	\$ 5,499,401	\$ 88,464,819	1,440
304	Zeigler Buick GMC Cadillac Lincolnwood	Aaron J. Zeigler; Harold J. Zeigler	Lincolnwood	IL	\$ 41,042,754	849	\$ 34,824,671	1,344	\$ 6,684,885	\$ 3,313,816	-	\$ 2,408,727	\$ 88,274,853	2,193
305	Hendrick Honda Hickory	Hendrick Automotive Group	Hickory	NC	\$ 51,650,862	1,627	\$ 22,697,633	1,107	\$ 6,991,832	\$ 2,649,755	-	\$ 3,977,962	\$ 87,968,044	2,734
306	Audi South Austin	Hendrick Automotive Group	Austin	TX	\$ 47,646,512	761	\$ 25,010,122	705	\$ 4,857,077	\$ 4,530,815	-	\$ 5,843,676	\$ 87,888,202	1,466
307	Zeigler Chevrolet Schaumburg	Aaron J. Zeigler; Harold J. Zeigler	Schaumburg	IL	\$ 41,644,496	1,100	\$ 31,030,695	1,324	\$ 8,264,160	\$ 3,011,682	-	\$ 3,883,961	\$ 87,834,994	2,424
308	Gillman Chrysler Jeep Dodge South	Stacey Gillman Wimbish; Jason Gillman	Houston	TX	\$ 50,179,558	1,165	\$ 20,171,723	1,012	\$ 3,786,619	\$ 4,132,314	\$ 3,104,379	\$ 6,028,369	\$ 87,402,962	2,177
309	Herb Chambers Mercedes-Benz of Natick	Herbert G. Chambers	Natick	MA	\$ 38,977,800	609	\$ 23,189,789	699	\$ 2,499,027	\$ 7,319,069	\$ 6,645,943	\$ 8,582,453	\$ 87,214,081	1,308
310	Bridgewater Chevrolet	David Ferraez; Bryan Ferraez	Bridgewater	NJ	\$ 59,384,750	1,457	\$ 17,079,640	480	\$ 3,681,468	\$ 3,239,842	-	\$ 3,332,886	\$ 86,718,586	1,937
311	Larry H. Miller Subaru Boise	Karen Gail Miller	Boise	ID	\$ 40,524,742	1,175	\$ 27,105,839	1,282	\$ 4,534,388	\$ 6,204,667	-	\$ 8,121,607	\$ 86,491,243	2,457
312	Ancira Nissan	Ernesto Ancira	San Antonio	TX	\$ 49,714,126	1,694	\$ 18,848,309	1,063	\$ 5,372,775	\$ 5,024,588	-	\$ 7,468,598	\$ 86,428,396	2,757
313	Chapman Chevrolet Chandler	John H. Chapman	Chandler	AZ	\$ 41,632,709	1,087	\$ 25,661,666	1,111	\$ 7,922,756	\$ 6,519,944	-	\$ 4,550,268	\$ 86,287,343	2,198
314	Mullinax Ford Kissimmee	Gerald Mullinax; Lawrence Mullinax; Chris Baron	Kissimmee	FL	\$ 42,799,998	998	\$ 31,715,416	1,559	\$ 2,834,400	\$ 3,369,272	-	\$ 5,517,954	\$ 86,237,042	2,557
315	Chapman Bell Road Imports	John H. Chapman	Phoenix	AZ	\$ 46,786,171	1,611	\$ 22,447,278	1,470	\$ 6,843,709	\$ 4,225,647	\$ 770,346	\$ 5,006,734	\$ 86,079,885	3,081
316	Kearny Mesa Toyota	Penske Automotive Group	San Diego	CA	\$ 55,521,504	1,691	\$ 16,548,722	830	\$ 3,065,561	\$ 6,199,791	-	\$ 4,403,152	\$ 85,738,730	2,521
317	Toyota of Fayetteville	Penske Automotive Group	Fayetteville	AR	\$ 48,365,841	1,285	\$ 26,936,391	1,297	\$ 3,958,406	\$ 3,036,916	-	\$ 2,952,624	\$ 85,250,178	2,582
318	Mullinax Ford Olympia	Gerald Mullinax; Chris Baron	Olympia	WA	\$ 44,604,072	945	\$ 27,413,514	1,340	\$ 3,604,741	\$ 3,457,312	-	\$ 5,936,376	\$ 85,016,015	2,285
319	Freedom Chrysler Dodge Jeep Ram by Ed Morse	Edward J. Morse; III	Duncanville	TX	\$ 51,144,339	1,331	\$ 16,538,464	778	\$ 4,320,151	\$ 4,550,196	-	\$ 8,325,417	\$ 84,878,567	2,109
320	Germain Mercedes-Benz of Easton	Stephen L. Germain	Columbus	OH	\$ 41,988,562	601	\$ 28,646,971	847	\$ 2,464,202	\$ 5,522,969	-	\$ 6,067,992	\$ 84,690,696	1,448
321	Future Nissan	G. Steven Pleau/Future Automotive Group	Roseville	CA	\$ 36,887,702	1,282	\$ 25,557,490	1,293	\$ 5,194,656	\$ 8,833,218	-	\$ 10,940,884	\$ 84,413,950	2,575
322	Temple Mac Haik Dodge Chrysler Jeep Ram	Mac Haik	Temple	TX	\$ 50,363,112	1,126	\$ 21,358,580	910	\$ 4,044,728	\$ 2,785,577	\$ 574,111	\$ 5,277,634	\$ 84,403,742	2,036
323	Tex Chevrolet, dba Earnhardt Chevrolet	Derby H. Earnhardt	Chandler	AZ	\$ 51,254,789	1,299	\$ 16,124,691	785	\$ 3,095,961	\$ 3,581,807	\$ 1,384,259	\$ 8,879,093	\$ 84,320,600	2,084
324	Herb Chambers Honda of Seekonk	Herbert G. Chambers	Seekonk	MA	\$ 34,792,351	1,216	\$ 36,586,540	1,284	\$ 4,223,357	\$ 4,112,002	-	\$ 3,963,425	\$ 83,977,675	3,040
325	Zeigler Chrysler Dodge Jeep - Grandville	Aaron J. Zeigler; Harold J. Zeigler	Grandville	MI	\$ 41,736,000	959	\$ 19,112,463	831	\$ 3,902,423	\$ 2,779,619	-	\$ 16,287,572	\$ 83,818,077	1,790
326	Serra Chevrolet - Southfield	Greg Brown/Serra Automotive	Southfield	MI	\$ 60,515,336	1,809	\$ 12,561,430	884	\$ 3,453,610	\$ 4,101,513	-	\$ 3,062,891	\$ 83,694,780	2,693
327	Jaguar Land Rover-Anaheim Hills	Paul Rusnak; Victoria Rusnak	Anaheim	CA	\$ 54,631,555	706	\$ 16,797,736	391	\$ 1,210,450	\$ 1,189,832	-	\$ 6,578,792	\$ 83,408,365	1,097
328	Audi Fort Washington	Melinda Holman	Fort Washington	PA	\$ 43,007,301	802	\$ 27,942,116	1,004	\$ 2,248,911	\$ 5,426,485	-	\$ 4,724,886	\$ 83,349,699	1,806
329	Jaguar Land Rover Charlotte	Hendrick Automotive Group	Charlotte	NC	\$ 45,543,875	508	\$ 22,920,444	496	\$ 3,378,978	\$ 4,380,663	-	\$ 7,042,843	\$ 83,266,803	1,004
330	Honda Mall of Georgia	Penske Automotive Group	Buford	GA	\$ 41,558,812	1,387	\$ 30,798,103	1,626	\$ 2,822,659	\$ 3,770,288	\$ 3	\$ 3,998,180	\$ 82,947,825	3,013
331	Voss Chevrolet	John Voss; Craig Voss; Brad Voss	Centerville	OH	\$ 42,651,357	1,062	\$ 22,455,957	1,085	\$ 3,171,308	\$ 2,943,414	\$ 8,071,676	\$ 3,321,465	\$ 82,615,177	2,147
332	Zeigler Chrysler Dodge Jeep - Downers Grove	Aaron J. Zeigler; Harold J. Zeigler	Downers Grove	IL	\$ 43,904,923	1,045	\$ 22,328,318	1,067	\$ 8,715,030	\$ 3,838,578	-	\$ 3,648,374	\$ 82,435,223	2,112
333	Rick Hendrick Dodge Chrysler Jeep Ram	Hendrick Automotive Group	Charleston	SC	\$ 46,834,360	1,025	\$ 18,124,865	741	\$ 5,140,690	\$ 3,651,468	-	\$ 8,554,608	\$ 82,305,991	1,766
334	Larry H. Miller Toyota Scion Corona	Karen Gail Miller	Corona	CA	\$ 47,810,141	1,458	\$ 17,451,936	854	\$ 4,768,247	\$ 5,720,266	-	\$ 5,916,369	\$ 81,665,959	2,312
335	Princeton BMW	Melinda Holman	Hamilton Township	NJ	\$ 34,952,961	583	\$ 29,157,873	927	\$ 1,938,285	\$ 6,029,224	-	\$ 9,468,020	\$ 81,546,363	1,510
336	Honda of Rochester	Richard J. Garber	Rochester	NY	\$ 47,022,806	1,638	\$ 20,420,508	1,142	\$ 4,173,659	\$ 3,488,447	\$ 2,516,201	\$ 3,794,714	\$ 81,416,335	2,780
337	Audi Northlake	Hendrick Automotive Group	Charlotte	NC	\$ 40,298,933	621	\$ 26,554,271	737	\$ 4,003,926	\$ 4,490,646	-	\$ 5,818,212	\$ 81,165,988	1,358
338	Porsche of Beachwood	Penske Automotive Group	Beachwood	OH	\$ 44,976,156	431	\$ 28,942,751	542	\$ 1,988,091	\$ 1,898,611	-	\$ 3,237,372	\$ 81,042,981	973
339	Gateway Toyota	Penske Automotive Group	Toms River	NJ	\$ 51,346,631	1,408	\$ 20,909,108	977	\$ 2,275,651	\$ 3,051,368	-	\$ 3,023,954	\$ 80,606,712	2,385
340	Serra Champaign	Ben Quattrone/Serra Automotive	Savoy	IL	\$ 42,486,088	1,202	\$ 20,764,545	1,334	\$ 3,822,641	\$ 3,615,608	\$ 1,407,111	\$ 6,019,954	\$ 80,515,947	2,536
341	Wilde Honda of Sarasota	Mark Wilde; Dean Palmer	Sarasota	FL	\$ 42,196,499	1,509	\$ 27,982,978	1,680	\$ 2,209,095	\$ 4,391,649	-	\$ 3,419,008	\$ 80,199,229	3,189
342	Honda of Turnersville	Penske Automotive Group	Turnersville	NJ	\$ 51,726,550	1,822	\$ 20,319,377	1,140	\$ 1,785,738	\$ 3,272,214	-	\$ 3,072,235	\$ 80,176,114	2,962
343	Fox Grand Traverse	Daniel G. DeVos/Fox Motors	Traverse City	MI	\$ 34,139,248	786	\$ 32,421,592	1,587	\$ 3,883,076	\$ 3,122,096	-	\$ 6,110,305	\$ 79,746,317	2,837
344	Wilde East Towne Honda	Mark Wilde; Jorge Hidalgo; Patrick Donahue; Sharon Bloom	Madison	WI	\$ 40,519,113	1,357	\$ 26,862,191	1,409	\$ 2,577,838	\$ 4,579,170	-	\$ 5,178,026	\$ 79,716,338	2,766
345	Hendrick Volkswagen Frisco	Hendrick Automotive Group	Frisco	TX	\$ 43,596,070	1,433	\$ 23,197,972	1,252	\$ 4,298,726	\$ 4,221,057	-	\$ 4,362,848	\$ 79,676,673	2,685
346	Mercedes-Benz of Northlake	Hendrick Automotive Group	Charlotte	NC	\$ 32,729,159	461	\$ 29,643,976	819	\$ 3,894,724	\$ 5,380,057	-	\$ 7,561,948	\$ 79,209,864	1,280
347	Piercey Honda	William Piercey; Tom Chadwell	Milpitas	CA	\$ 54,671,923	1,919	\$ 10,200,609	569	\$ 3,167,196	\$ 5,508,150	-	\$ 5,580,614	\$ 79,128,492	2,488
348	Fox Plainfield	Daniel G. DeVos/Fox Motors	Grand Rapids	MI	\$ 34,079,812	785	\$ 23,327,111	1,137	\$ 3,141,381	\$ 2,188,916	\$ 757,759	\$ 15,632,932	\$ 79,127,911	1,922
349	Gold Coast Cadillac	Bill Camastro/Serra Automotive	Oakhurst	NJ	\$ 50,314,060	849	\$ 21,241,027	791	\$ 2,101,245	\$ 2,867,539	-	\$ 2,580,884	\$ 79,104,755	1,640
350	Larry H. Miller Honda Boise	Karen Gail Miller	Boise	ID	\$ 39,158,553	1,247	\$ 26,983,950	1,436	\$ 3,735,453	\$ 4,285,784	-	\$ 4,888,595	\$ 79,052,335	2,683
351	Fred Anderson Toyota of Columbia	Fred H. Anderson	West Columbia	NC	\$ 38,446,136	1,147	\$ 26,019,536	1,230	\$ 4,296,865	\$ 4,469,659	-	\$ 5,713,802	\$ 78,945,998	2,377

# WardsAuto 2021 Dealer 500

Rank	Dealership	Owner/Principal	City	State	New Revenue	New Units	Used Revenue	Used Units	F&I Revenue (1)	Service Revenue	Body Shop Revenue	P&A Revenue (2)	Total Revenue (3)	Total Units
352	Mercedes-Benz of Fairfield	Penske Automotive Group	Fairfield	CT	\$ 42,838,999	742	\$ 22,535,655	639	\$ 1,971,978	\$ 5,449,786	\$ 135	\$ 5,926,877	\$ 78,723,430	1,381
353	Bommarito Honda	John J. Bommarito; Jerry Eickel	Hazelwood	MO	\$ 43,781,908	1,482	\$ 21,557,302	1,232	\$ 4,452,473	\$ 3,683,909	-	\$ 5,021,302	\$ 78,496,894	2,714
354	Mullinax Ford Vero Beach	Lawrence Mullinax; Gerald Mullinax	Vero Beach	FL	\$ 39,248,494	861	\$ 29,379,085	1,250	\$ 2,314,639	\$ 2,607,014	\$ 574,256	\$ 4,357,115	\$ 78,480,603	2,111
355	Bommarito Nissan West County	John J. Bommarito; Jerry Eickel	Ballwin	MO	\$ 44,916,126	1,351	\$ 19,952,724	1,048	\$ 4,174,824	\$ 3,515,083	-	\$ 5,752,018	\$ 78,310,775	2,399
356	Darrell Waltrip Buick GMC	Hendrick Automotive Group	Franklin	TN	\$ 45,383,743	809	\$ 21,151,215	804	\$ 5,150,830	\$ 2,993,108	-	\$ 3,263,003	\$ 77,941,899	1,613
357	Ray Catena Audi Freehold	Raymond Catena	Freehold	NJ	\$ 50,972,511	958	\$ 18,028,808	510	\$ 655,370	\$ 4,355,417	-	\$ 3,853,497	\$ 77,865,603	1,468
358	Hendrick Honda Pompano Beach	Hendrick Automotive Group	Pompano Beach	FL	\$ 43,569,547	1,541	\$ 22,665,088	1,083	\$ 4,895,617	\$ 2,534,854	-	\$ 4,035,840	\$ 77,700,946	2,624
359	Hendrick Honda Bradenton	Hendrick Automotive Group	Bradenton	FL	\$ 45,446,901	1,525	\$ 18,149,280	989	\$ 5,470,262	\$ 4,009,188	-	\$ 4,186,995	\$ 77,262,626	2,514
360	Harold Zeigler Ford - Plainwell	Aaron J. Zeigler; Harold J. Zeigler	Plainwell	MI	\$ 39,496,821	664	\$ 29,469,877	1,357	\$ 5,732,400	\$ 1,228,334	-	\$ 1,301,098	\$ 77,228,530	2,021
361	Porsche Tysons Corner	Penske Automotive Group	Vienna	VA	\$ 42,104,918	416	\$ 25,227,507	439	\$ 1,798,897	\$ 3,327,008	-	\$ 4,296,113	\$ 76,754,443	855
362	Rick Hendrick Jeep Chrysler Dodge Ram Fiat	Hendrick Automotive Group	Charleston	SC	\$ 42,294,952	965	\$ 22,411,912	873	\$ 5,934,314	\$ 2,575,157	-	\$ 3,462,737	\$ 76,679,072	1,838
363	Garber Chevrolet	Richard J. Garber	Midland	MI	\$ 45,504,986	1,096	\$ 19,067,603	863	\$ 3,074,411	\$ 2,538,557	\$ 1,599,252	\$ 4,218,041	\$ 76,002,310	1,959
364	Hendrick Honda Woodbridge	Hendrick Automotive Group	Woodbridge	VA	\$ 43,371,584	1,405	\$ 15,199,593	780	\$ 7,580,804	\$ 5,030,760	-	\$ 4,725,875	\$ 75,908,616	2,185
365	Hyundai Of Central Florida	Gerald Mullinax; Tracy Taylor; Steve Francis	Cermont	FL	\$ 46,868,930	1,616	\$ 21,176,299	1,413	\$ 3,503,630	\$ 1,609,768	-	\$ 2,602,030	\$ 75,760,657	3,029
366	Performance CJDR Centerville	Performance Automotive Network	Centerville	OH	\$ 50,195,015	1,129	\$ 17,747,416	837	\$ 2,082,481	\$ 2,643,343	-	\$ 3,051,650	\$ 75,719,905	1,966
367	Hendrick Chrysler Jeep Fiat	Hendrick Automotive Group	Fayetteville	NC	\$ 37,045,659	915	\$ 17,988,861	796	\$ 5,039,808	\$ 2,233,836	\$ 9,458,107	\$ 3,843,794	\$ 75,610,065	1,711
368	Freedom Chrysler Dodge Jeep Ram North by Ed Morse	Edward J. Morse; III	Sherman	TX	\$ 41,341,564	868	\$ 23,232,152	957	\$ 2,018,700	\$ 3,014,628	-	\$ 5,603,541	\$ 75,210,585	1,825
369	Larry H. Miller Toyota Lemon Grove	Karen Gail Miller	Sherman	CA	\$ 44,065,134	1,288	\$ 15,608,835	746	\$ 3,415,692	\$ 5,948,736	-	\$ 6,140,211	\$ 75,178,608	2,034
370	Serra Honda O'Fallon	Ben Brown/Serra Automotive	O'Fallon	IL	\$ 41,204,727	1,402	\$ 18,315,952	1,404	\$ 5,342,592	\$ 4,660,195	-	\$ 5,479,516	\$ 75,002,982	2,806
371	Serra Honda Grandville	Rick Clift/Serra Automotive	Grandville	MI	\$ 41,529,471	1,335	\$ 23,364,301	1,559	\$ 2,509,075	\$ 3,589,323	-	\$ 3,851,855	\$ 74,844,025	2,894
372	Desert Hyundai	Hal J. Earnhardt; Jim Babe Earnhardt	Scottsdale	AZ	\$ 52,979,180	1,658	\$ 12,428,267	656	\$ 2,039,394	\$ 2,910,611	-	\$ 4,442,405	\$ 74,789,856	2,314
373	Scottsdale Ferrari	Penske Automotive Group	Scottsdale	AZ	\$ 25,022,609	106	\$ 43,853,914	288	\$ 480,796	\$ 2,213,465	-	\$ 3,025,561	\$ 74,596,345	394
374	Ferrari Maserati of Central New Jersey	Penske Automotive Group	Edison	NJ	\$ 25,022,609	106	\$ 43,853,914	288	\$ 480,796	\$ 2,213,465	-	\$ 3,025,561	\$ 74,596,345	394
375	Larry H. Miller Toyota Scion Colorado Springs	Karen Gail Miller	Colorado Springs	CO	\$ 46,831,795	1,265	\$ 15,705,116	769	\$ 3,064,490	\$ 3,709,638	-	\$ 5,221,569	\$ 74,532,608	2,034
376	Mall of Georgia MINI	Hendrick Automotive Group	Buford	GA	\$ 9,658,828	263	\$ 54,255,347	1,609	\$ 6,118,922	\$ 1,735,889	-	\$ 1,882,693	\$ 73,651,679	1,872
377	Ray Catena Porsche	Raymond Catena	Edison	NJ	\$ 58,081,502	633	\$ 10,092,838	154	\$ 783,941	\$ 2,253,880	-	\$ 2,303,658	\$ 73,515,819	787
378	Herb Chambers Land Rover Jaguar Sudbury	Herbert G. Chambers	Sudbury	MA	\$ 39,510,747	525	\$ 20,732,227	516	\$ 2,105,583	\$ 4,198,822	-	\$ 6,712,856	\$ 73,260,235	1,041
379	Hendrick Subaru Southpoint	Hendrick Automotive Group	Durham	NC	\$ 37,597,606	1,132	\$ 20,896,434	916	\$ 5,135,635	\$ 4,369,779	-	\$ 5,235,509	\$ 73,234,963	2,048
380	Capitol Honda	Penske Automotive Group	San Jose	CA	\$ 40,453,508	1,498	\$ 15,569,146	814	\$ 3,523,500	\$ 6,802,420	-	\$ 6,842,987	\$ 73,191,561	2,312
381	Boucher Chevrolet	Gordon Boucher; Frank Boucher	Waukesha	WI	\$ 31,022,000	703	\$ 25,864,000	974	\$ 3,756,000	\$ 3,920,000	\$ 1,458,000	\$ 7,139,000	\$ 73,159,000	1,677
382	Victory Honda Of San Bruno	Jeffrey E. Cappel/Victory Automotive Group	San Bruno	CA	\$ 49,214,948	1,775	\$ 15,351,263	811	\$ 2,845,878	\$ 3,419,857	-	\$ 2,181,700	\$ 73,013,646	2,586
383	Performance Lexus	Performance Automotive Network	Cincinnati	OH	\$ 37,070,021	712	\$ 25,376,095	939	\$ 2,030,686	\$ 4,745,442	-	\$ 3,751,448	\$ 72,973,692	1,651
384	Mall of Georgia Mazda	Hendrick Automotive Group	Buford	GA	\$ 25,299,357	747	\$ 37,383,541	1,193	\$ 5,899,190	\$ 1,729,938	-	\$ 2,638,571	\$ 72,950,597	1,940
385	Frank Boucher Chrysler Dodge Ram Jeep VW of Janesville	Frank Boucher	Janesville	WI	\$ 45,939,000	1,132	\$ 15,335,000	717	\$ 4,901,000	\$ 2,740,000	-	\$ 3,628,000	\$ 72,543,000	1,849
386	Bommarito Nissan	John J. Bommarito; Frank J. Bommarito; Jerry Eickel	Hazelwood	MO	\$ 39,199,075	1,351	\$ 17,998,810	1,048	\$ 3,249,069	\$ 4,313,156	-	\$ 7,712,682	\$ 72,472,792	2,399
387	Larry H. Miller Mercedes Benz Lindon	Karen Gail Miller	Lindon	UT	\$ 37,941,714	518	\$ 22,130,301	631	\$ 1,502,568	\$ 4,154,351	-	\$ 6,515,953	\$ 72,244,887	1,149
388	Honda Cars of Rock Hill	Hendrick Automotive Group	Rock Hill	SC	\$ 39,653,654	1,242	\$ 17,785,776	932	\$ 4,594,343	\$ 3,087,946	\$ 2,413,350	\$ 4,522,117	\$ 72,057,186	2,174
389	San Tan Hyundai	Hal J. Earnhardt	Gilbert	AZ	\$ 47,660,985	1,564	\$ 10,635,472	613	\$ 3,728,680	\$ 3,768,097	-	\$ 6,011,024	\$ 71,804,258	2,177
390	Phil Long Mercedes Benz	G. Cimino; K. Shuaghnessy; M. Flynn; W. Stanton/Phil Long Dealerships	Colorado Springs	CO	\$ 38,795,724	567	\$ 22,294,625	554	\$ 1,785,493	\$ 3,976,103	-	\$ 4,859,971	\$ 71,711,916	1,121
391	Toyota of Surprise	Penske Automotive Group	Surprise	AZ	\$ 40,654,418	1,150	\$ 23,185,105	1,089	\$ 2,287,605	\$ 2,890,542	-	\$ 2,577,919	\$ 71,595,589	2,239
392	Kuni Honda	Melinda Holman	Centennial	CO	\$ 41,056,849	1,330	\$ 15,405,132	887	\$ 2,353,380	\$ 5,158,032	\$ 3,307,266	\$ 4,252,309	\$ 71,532,968	2,217
393	Ed Morse Cadillac - Tampa	Edward J. Morse; III	Tampa	FL	\$ 35,693,925	639	\$ 19,413,484	710	\$ 3,531,651	\$ 5,317,590	\$ 1,612,016	\$ 5,800,359	\$ 71,369,025	1,349
394	Hendrick Chevrolet Cadillac	Hendrick Automotive Group	Monroe	NC	\$ 38,661,463	761	\$ 23,458,253	876	\$ 5,638,267	\$ 4,135,821	-	\$ 2,101,412	\$ 71,295,216	1,637
395	Orlando Hyundai	Frank Rodriguez; Carl Atkinson; Ken Sidana/Greenway Automotive	Orlando	FL	\$ 37,882,316	1,311	\$ 16,563,346	1,064	\$ 6,823,425	\$ 3,790,361	-	\$ 5,991,647	\$ 71,051,095	2,375
396	Audi Chantilly	Penske Automotive Group	Chantilly	VA	\$ 38,676,118	676	\$ 20,579,098	829	\$ 2,026,810	\$ 5,286,558	-	\$ 4,458,583	\$ 71,027,167	1,505
397	Jaguar Land Rover Darien	Penske Automotive Group	Darien	CT	\$ 43,184,672	512	\$ 16,223,574	359	\$ 1,899,694	\$ 4,169,672	-	\$ 5,283,728	\$ 70,761,340	871
398	Green Family Chevrolet	Eric Dresing/Green Family Stores	East Moline	IL	\$ 34,449,790	805	\$ 26,529,678	1,082	\$ 4,285,191	\$ 2,437,768	-	\$ 3,036,352	\$ 70,738,779	1,887
399	Orlando Kia East	Carl Atkinson; Frank Rodriguez; Azmir Jusic/Greenway Automotive	Orlando	FL	\$ 38,578,281	1,394	\$ 17,617,883	1,156	\$ 7,326,204	\$ 2,972,510	-	\$ 4,101,071	\$ 70,595,949	2,550
400	Porsche Stevens Creek	Penske Automotive Group	Santa Clara	CA	\$ 41,034,163	379	\$ 17,402,685	295	\$ 978,482	\$ 4,803,972	-	\$ 6,105,725	\$ 70,325,027	674
401	Zeigler Jaguar Land Rover of Schaumburg	Aaron J. Zeigler; Harold J. Zeigler	Schaumburg	IL	\$ 33,891,427	451	\$ 24,555,349	611	\$ 4,736,875	\$ 3,615,485	-	\$ 3,395,954	\$ 70,195,090	1,062
402	Orlando Kia West	Carl Atkinson; Frank Rodriguez; Azmir Jusic/Greenway Automotive	Orlando	FL	\$ 40,624,302	1,451	\$ 15,263,136	1,007	\$ 7,061,886	\$ 2,121,492	-	\$ 4,230,134	\$ 70,091,950	2,458
403	Honda of Newnan	Hendrick Automotive Group	Newnan	GA	\$ 36,802,823	1,174	\$ 22,641,902	991	\$ 5,435,158	\$ 2,698,962	-	\$ 2,451,231	\$ 70,030,076	2,165
404	Sunland Park Chrysler Dodge Jeep Ram	Frank Rodriguez; Carl Atkinson; Conrad Letson/Greenway Automotive	El Paso	TX	\$ 44,623,374	1,052	\$ 14,946,788	729	\$ 5,116,851	\$ 2,502,363	-	\$ 2,730,648	\$ 69,920,024	1,781
405	Gordie Boucher Ford Lincoln Mazda of Janesville	Gordon Boucher; Frank Boucher	Janesville	WI	\$ 35,752,000	772	\$ 20,411,000	892	\$ 3,513,000	\$ 3,961,000	\$ 1,550,000	\$ 4,692,000	\$ 69,879,000	1,664
406	Earnhardt Buick GMC	Hal J. Earnhardt	Mesa	AZ	\$ 48,883,977	927	\$ 13,074,246	491	\$ 2,408,203	\$ 2,689,132	-	\$ 2,823,318	\$ 69,878,876	1,418
407	Larry H. Miller Casa Chrysler Jeep	Karen Gail Miller	Albuquerque	NM	\$ 40,922,261	917	\$ 16,436,909	671	\$ 2,900,851	\$ 2,433,690	\$ 2,675,974	\$ 4,459,543	\$ 69,829,228	1,588
408	Herb Chambers Chrysler Jeep Dodge Ram Fiat of Danvers	Herbert G. Chambers	Danvers	MA	\$ 51,232,002	1,153	\$ 10,534,287	387	\$ 1,621,694	\$ 2,823,939	-	\$ 3,593,720	\$ 69,805,642	1,540

# WardsAuto 2021 Dealer 500

Rank	Dealership	Owner/Principal	City	State	New Revenue	New Units	Used Revenue	Used Units	F&I Revenue (1)	Service Revenue	Body Shop Revenue	P&A Revenue (2)	Total Revenue (3)	Total Units
409	Honda of Mentor	Penske Automotive Group	Mentor	OH	\$ 41,866,581	1,471	\$ 19,982,984	1,259	\$ 1,818,204	\$ 2,461,563	\$ 487,408	\$ 2,664,806	\$ 69,281,546	2,730
410	Ray Catena Lexus of Larchmont	Raymond Catena	Larchmont	NY	\$ 51,224,402	1,054	\$ 8,661,695	274	\$ 483,848	\$ 5,408,824		\$ 3,067,552	\$ 68,846,321	1,328
411	CarSense - Chester Springs	Penske Automotive Group	Chester Springs	PA	-	--	\$ 62,290,476	2,798	\$ 3,382,254	\$ 1,782,627	\$ 21,565	\$ 1,316,500	\$ 68,793,422	2,798
412	Victoria Mac Haik Ford	Mac Haik	Victoria	TX	\$ 40,773,749	897	\$ 15,389,937	654	\$ 2,719,516	\$ 2,875,089	\$ 1,194,316	\$ 5,649,238	\$ 68,601,845	1,551
413	Ocean Honda of Port Richey	Jeffrey E. Cappel/Victory Automotive Group	Port Richey	FL	\$ 41,018,443	1,459	\$ 16,696,902	860	\$ 3,942,614	\$ 3,378,335		\$ 3,413,182	\$ 68,449,476	2,319
414	Germain Honda of Naples	Stephen L. Germain	Naples	FL	\$ 39,896,511	1,337	\$ 15,950,780	878	\$ 5,039,560	\$ 3,121,548		\$ 4,164,232	\$ 68,172,631	2,215
415	Green Buick GMC	Eric Dresing/Green Family Stores	Davenport	IA	\$ 31,686,654	639	\$ 24,487,002	951	\$ 3,478,779	\$ 2,204,137	\$ 2,226,210	\$ 4,004,415	\$ 68,087,197	1,590
416	Ray Catena Jaguar/Landover Marlboro	Raymond Catena	Marlboro	NJ	\$ 51,937,232	670	\$ 10,778,457	205	\$ 869,836	\$ 1,849,136		\$ 2,568,499	\$ 68,003,160	875
417	Larry H. Miller Downtown Toyota Spokane	Karen Gail Miller	Spokane	WA	\$ 37,744,154	982	\$ 15,759,219	853	\$ 2,619,764	\$ 4,616,688		\$ 7,111,273	\$ 67,851,098	1,835
418	Round Rock Hyundai	David Tamburro/Penske Automotive Group	Round Rock	TX	\$ 45,760,327	1,485	\$ 11,626,451	813	\$ 2,892,084	\$ 3,048,444		\$ 4,224,895	\$ 67,552,201	2,298
419	Dale Earnhardt Jr. Buick GMC Cadillac	Hendrick Automotive Group	Tallahassee	FL	\$ 34,997,282	697	\$ 21,705,133	927	\$ 4,559,661	\$ 3,050,968		\$ 3,195,076	\$ 67,508,120	1,524
420	Toyota of Whittier	Jeffrey E. Cappel/Victory Automotive Group	Whittier	CA	\$ 35,403,115	1,035	\$ 19,787,799	804	\$ 5,259,785	\$ 3,788,835		\$ 3,179,765	\$ 67,419,299	1,939
421	Chapman Mercedes Benz of Tucson	Ted R. Chapman	Tucson	AZ	\$ 29,263,797	471	\$ 22,401,932	673	\$ 2,535,983	\$ 5,694,461		\$ 7,419,322	\$ 67,315,495	1,144
422	East Tennessee Dodge	Jeffrey E. Cappel/Victory Automotive Group	Crossville	TN	\$ 31,322,263	702	\$ 28,259,656	1,097	\$ 1,484,161	\$ 2,833,111		\$ 3,281,573	\$ 67,180,764	1,799
423	Honda North	Penske Automotive Group	Clovis	CA	\$ 40,022,899	1,447	\$ 16,812,072	863	\$ 3,516,768	\$ 3,413,511		\$ 3,266,089	\$ 67,031,339	2,310
424	Garber Highland	Richard J. Garber	Highland	IN	\$ 38,630,532	1,042	\$ 15,548,801	861	\$ 5,348,896	\$ 3,543,995	\$ 624,047	\$ 3,250,680	\$ 66,946,951	1,903
425	Bob Moore Ford	P. Mark Moore/Bob Moore Auto Group	Oklahoma City	OK	\$ 37,119,341	682	\$ 16,662,464	572	\$ 3,750,715	\$ 4,675,376		\$ 4,675,377	\$ 66,883,273	1,254
426	Bommarito Toyota	John J. Bommarito; Jerry Eickel	Hazelwood	MO	\$ 31,959,026	906	\$ 22,796,563	1,162	\$ 4,545,652	\$ 3,018,683		\$ 4,390,986	\$ 66,710,910	2,068
427	Pompano Ford Lincoln	Melinda Holman	Pompano Beach	FL	\$ 37,551,133	745	\$ 15,963,707	592	\$ 1,313,062	\$ 4,756,230	\$ 2,501,949	\$ 4,488,308	\$ 66,574,389	1,337
428	Hendrick Porsche	Hendrick Automotive Group	Charlotte	NC	\$ 33,223,656	283	\$ 22,540,567	364	\$ 2,256,582	\$ 1,371,055		\$ 5,075,879	\$ 66,327,739	647
429	Hendrick Dodge Ram Fiat	Hendrick Automotive Group	Cary	NC	\$ 43,652,842	852	\$ 9,908,310	390	\$ 4,051,662	\$ 1,670,370		\$ 6,969,200	\$ 66,252,184	1,242
430	Larry H. Miller Casa Chevrolet	Karen Gail Miller	Albuquerque	NM	\$ 38,591,181	970	\$ 16,161,932	623	\$ 3,388,692	\$ 2,868,389	\$ 1,237,430	\$ 3,978,720	\$ 66,226,344	1,593
431	Veterans Ford	Frank Rodriguez; Carl Atkinson; Lorenzo Pena/Greenway Automotive	Tampa	FL	\$ 25,920,811	612	\$ 28,265,071	1,335	\$ 5,593,772	\$ 3,764,894		\$ 2,653,220	\$ 66,197,768	1,947
432	Rodeo QCC dba Rodeo Chrysler Dodge Jeep Ram	Derby H. Earnhardt	Queen Creek	AZ	\$ 44,627,362	1,041	\$ 11,164,499	472	\$ 3,063,163	\$ 2,813,494		\$ 4,469,642	\$ 66,138,160	1,513
433	Ed Morse Delray Cadillac	Edward J. Morse; III	Delray Beach	FL	\$ 34,267,051	651	\$ 18,407,470	545	\$ 2,393,397	\$ 3,979,443	\$ 1,756,886	\$ 5,240,657	\$ 66,044,904	1,196
434	Weir Canyon Honda	David Wilson	Anaheim	CA	\$ 37,943,991	1,371	\$ 18,105,482	866	\$ 2,412,449	\$ 4,253,911		\$ 3,090,474	\$ 65,806,307	2,237
435	Chevrolet/Cadillac of Turnersville	Penske Automotive Group	Turnersville	NJ	\$ 40,089,025	993	\$ 18,892,487	829	\$ 1,878,174	\$ 2,308,937		\$ 2,488,056	\$ 65,656,679	1,822
436	Flowood Mac Haik CDJR	Mac Haik	Flowood	MS	\$ 35,987,168	782	\$ 19,658,119	929	\$ 2,745,251	\$ 2,313,979	\$ 543,514	\$ 4,358,296	\$ 65,606,327	1,684
437	Herb Chambers Bentley Rolls Royce Lamborghini	Herbert G. Chambers	Sudbury	MA	\$ 40,464,990	310	\$ 19,081,153	152	\$ 915,974	\$ 2,200,029		\$ 2,666,991	\$ 65,329,137	462
438	BMW of Schererville	Kirk Cordill/Serra Automotive	Schererville	IN	\$ 32,220,268	529	\$ 19,652,999	765	\$ 3,901,005	\$ 3,705,395		\$ 5,574,387	\$ 65,054,054	1,294
439	Chevrolet of Fayetteville	Penske Automotive Group	Fayetteville	AZ	\$ 38,320,483	848	\$ 19,491,596	841	\$ 2,343,187	\$ 1,714,575		\$ 2,880,583	\$ 64,750,424	1,689
440	Larry H. Miller Colorado Chrysler Jeep	Karen Gail Miller	Aurora	CO	\$ 41,533,827	989	\$ 10,185,510	472	\$ 2,396,341	\$ 5,317,251	\$ 1,708,547	\$ 5,702,582	\$ 64,704,058	1,461
441	Hendrick Acura	Hendrick Automotive Group	Charlotte	NC	\$ 29,671,033	683	\$ 22,324,618	830	\$ 3,431,011	\$ 3,987,460		\$ 5,289,893	\$ 64,704,015	1,513
442	Lexus of Seattle	Melinda Holman	Lynnwood	WA	\$ 34,835,481	684	\$ 15,996,366	578	\$ 1,423,980	\$ 6,540,296		\$ 5,868,987	\$ 64,665,110	1,262
443	Lexus of Lakeway	Penske Automotive Group	Lakeway	TX	\$ 35,882,749	660	\$ 18,065,494	578	\$ 1,440,273	\$ 3,305,120	\$ 1,895	\$ 5,792,704	\$ 64,488,235	1,238
444	Warren Henry Infiniti	Warren Henry Zinn	North Miami	FL	\$ 39,453,595	941	\$ 13,404,701	336	\$ 939,889	\$ 3,315,356		\$ 7,224,998	\$ 64,338,539	1,277
445	Ancira GMC Trucks & Motorhomes	Ernesto Ancira	Boerne	TX	\$ 44,161,985	781	\$ 13,695,895	463	\$ 2,764,848	\$ 1,793,067		\$ 1,609,538	\$ 64,025,333	1,244
446	Mercedes Benz of Durham	Hendrick Automotive Group	Durham	NC	\$ 27,931,735	410	\$ 21,893,456	631	\$ 3,787,065	\$ 4,786,053		\$ 5,615,544	\$ 64,013,853	1,041
447	Ancira Kia	Ernesto Ancira	San Antonio	TX	\$ 40,629,110	1,367	\$ 8,526,305	515	\$ 5,861,543	\$ 3,301,230		\$ 5,602,923	\$ 63,921,111	1,882
448	BMW of Greenwich	Penske Automotive Group	Greenwich	CT	\$ 40,661,345	645	\$ 21,326,722	617	\$ 1,835,559	-		-	\$ 63,823,266	1,262
449	Herb Chambers Honda	Herbert G. Chambers	Dorchester	MA	\$ 38,811,971	1,468	\$ 15,336,618	900	\$ 2,959,010	\$ 3,820,913		\$ 2,871,314	\$ 63,799,826	2,368
450	Fox Subaru	Daniel G. DeVos/Fox Motors	Grand Rapids	MI	\$ 39,472,518	1,254	\$ 12,090,789	645	\$ 2,366,939	\$ 3,743,437		\$ 5,845,092	\$ 63,518,775	1,899
451	Zeigler Chrysler Dodge Jeep Plainwell	Aaron J. Zeigler; Harold J. Zeigler	Plainwell	MI	\$ 23,296,140	511	\$ 32,073,711	1,376	\$ 5,591,848	\$ 1,056,327		\$ 1,445,502	\$ 63,463,528	1,887
452	Daniels Long Automotive	G. Cimino; K. Shaughnessy; M. Flynn; E. Gerardis/Phil Long Dealerships	Colorado Springs	CO	\$ 36,760,633	752	\$ 17,319,824	650	\$ 2,965,300	\$ 2,764,153		\$ 3,565,309	\$ 63,375,219	1,402
453	Airport Marina Honda	N. J. Bishton; N. J. Bishton; III; W. A. Hurst/Noanus Auto Group	Los Angeles	CA	\$ 36,487,681	1,368	\$ 14,974,785	854	\$ 3,276,587	\$ 3,142,188	\$ 421,000	\$ 5,048,274	\$ 63,350,515	2,222
454	Ed Morse Honda	Edward J. Morse; III	Riviera Beach	FL	\$ 40,955,955	1,614	\$ 11,367,001	717	-	\$ 4,264,032	\$ 964,600	\$ 5,787,501	\$ 63,339,089	2,331
455	Hendrick Kia of Cary	Hendrick Automotive Group	Cary	NC	\$ 33,639,249	1,029	\$ 19,188,486	883	\$ 4,992,461	\$ 1,486,602		\$ 3,853,934	\$ 63,160,732	1,912
456	Gillman Subaru San Antonio	Stacey Gillman-Wimbish; Jason Gillman	Selma	TX	\$ 33,291,278	980	\$ 19,715,415	1,163	\$ 3,057,699	\$ 3,682,499		\$ 3,344,954	\$ 63,091,845	2,143
457	Performance CJDR Delaware	Performance Automotive Network	Delaware	OH	\$ 35,945,068	830	\$ 19,862,696	1,068	\$ 1,553,598	\$ 2,627,209		\$ 3,039,371	\$ 63,027,942	1,898
458	Stockton #12 Honda	John Stockton/Larry H. Miller Dealerships	Sandy	UT	\$ 34,730,316	1,121	\$ 15,216,933	731	\$ 2,255,140	\$ 4,665,921		\$ 6,541,661	\$ 62,809,971	1,852
459	Folsom Lake CDJR	Jeffrey E. Cappel/Victory Automotive Group	Folsom	CA	\$ 36,403,693	836	\$ 10,989,917	463	\$ 3,064,124	\$ 4,705,631		\$ 7,559,221	\$ 62,722,586	1,299
460	Delray Buick GMC	Richard J. Garber	Delray Beach	FL	\$ 35,899,402	789	\$ 14,887,105	612	\$ 3,786,711	\$ 2,702,780	\$ 1,649,221	\$ 3,481,812	\$ 62,407,031	1,401
461	Toyota of Bedford	Penske Automotive Group	Bedford	OH	\$ 36,142,640	1,063	\$ 18,652,071	1,007	\$ 2,618,829	\$ 2,800,798		\$ 1,124,635	\$ 62,338,973	2,070
462	Mercedes-Benz of Warwick	Penske Automotive Group	Warwick	RI	\$ 27,382,674	474	\$ 21,118,311	703	\$ 1,862,995	\$ 4,495,080		\$ 7,236,951	\$ 62,096,011	1,177
463	Larry H. Miller Chrysler Jeep Dodge Ram Riverdale	Karen Gail Miller	Riverdale	UT	\$ 34,827,664	776	\$ 14,450,177	687	\$ 2,373,660	\$ 4,708,010		\$ 5,600,918	\$ 61,960,429	1,463
464	Freedom Honda	William R. Pierce; Bret Peterson	Colorado Springs	CO	\$ 39,954,692	1,233	\$ 11,735,794	637	\$ 2,702,362	\$ 3,875,416		\$ 3,516,594	\$ 61,784,848	1,870
465	Bob Moore Subaru	P. Mark Moore/Bob Moore Auto Group	Oklahoma City	OK	\$ 34,516,472	1,042	\$ 15,400,875	807	\$ 3,989,178	\$ 3,932,901		\$ 3,932,902	\$ 61,772,328	1,849
466	Larry H. Miller Honda Murray	Karen Gail Miller	Murray	UT	\$ 33,885,185	1,109	\$ 15,158,794	809	\$ 2,335,432	\$ 4,810,459		\$ 5,471,612	\$ 61,661,482	1,918
467	Lexus Rivercenter	Performance Automotive Network	Covington	KY	\$ 30,855,590	595	\$ 21,032,497	880	\$ 1,483,403	\$ 4,097,563		\$ 4,060,496	\$ 61,529,549	1,475



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Rank	Dealership	Owner/Principal	City	State	New Revenue	New Units	Used Revenue	Used Units	F&I Revenue (1)	Service Revenue	Body Shop Revenue	P&A Revenue (2)	Total Revenue (3)	Total Units
468	Criswell Performance Imports dba Criswell Honda	Harry E. Criswell	Germantown	MD	\$ 39,486,204	1,419	\$ 10,620,482	624	\$ 3,388,009	\$ 3,986,406	-	\$ 4,014,321	\$ 61,495,422	2,043
469	Porsche Monmouth	Penske Automotive Group	West Long Branch	NJ	\$ 37,326,478	394	\$ 18,304,319	312	\$ 1,254,532	\$ 1,834,297	-	\$ 2,531,362	\$ 61,250,988	706
470	Sunrise Chevrolet	Richard J. Garber	Glendale Heights	IL	\$ 32,153,782	851	\$ 16,365,814	836	\$ 4,195,034	\$ 3,975,744	-	\$ 4,554,848	\$ 61,245,222	1,687
471	San Francisco Honda	Jeffrey E. Cappel/Victory Automotive Group	San Francisco	CA	\$ 35,131,486	1,313	\$ 9,917,113	525	\$ 2,451,844	\$ 6,895,825	-	\$ 6,734,403	\$ 61,130,671	1,838
472	Herb Chambers Audi Brookline	Herbert G. Chambers	Brookline	MA	\$ 33,442,893	634	\$ 15,641,359	564	\$ 3,090,256	\$ 4,829,172	-	\$ 3,819,478	\$ 60,823,158	1,198
473	Honda of Fayetteville	Penske Automotive Group	Fayetteville	AR	\$ 37,639,654	1,288	\$ 17,567,148	971	\$ 2,310,299	\$ 1,485,088	-	\$ 1,690,094	\$ 60,692,283	2,259
474	Ocean Honda of Brockton	Jeffrey E. Cappel/Victory Automotive Group	Brockton	MA	\$ 38,713,771	1,378	\$ 13,624,774	753	\$ 2,827,901	\$ 2,746,172	-	\$ 2,683,412	\$ 60,596,030	2,131
475	Voss Honda	John Voss; Craig Voss; Brad Voss	Tipp City	OH	\$ 36,192,698	1,171	\$ 17,626,423	973	\$ 1,493,529	\$ 2,489,116	-	\$ 2,718,364	\$ 60,520,130	2,144
476	Future Chevrolet of Sacramento	Gary S. Pleau/Future Automotive Group	Sacramento	CA	\$ 30,055,827	692	\$ 15,132,584	607	\$ 4,923,014	\$ 4,473,662	\$ 997,351	\$ 4,697,795	\$ 60,280,233	1,299
477	Mercedes-Benz of Bedford	Penske Automotive Group	Bedford	OH	\$ 32,896,665	567	\$ 18,371,890	554	\$ 1,644,797	\$ 3,280,553	-	\$ 4,071,482	\$ 60,265,387	1,121
478	Audi Fairfield	Penske Automotive Group	Fairfield	CT	\$ 35,206,593	667	\$ 15,024,380	453	\$ 1,168,472	\$ 4,291,847	-	\$ 4,310,717	\$ 60,002,009	1,120
479	Honda of Cleveland	Nelson E. Bowers; II; Bradley B. Cobb	Cleveland	TN	\$ 30,192,324	1,040	\$ 20,206,415	976	\$ 3,413,127	\$ 6,168,126	-	-	\$ 59,979,992	2,016
480	Jason Lewis Chrysler Dodge Jeep Ram	Jason P. Lewis	Sparta	TN	\$ 23,518,889	484	\$ 30,609,236	1,489	\$ 3,073,276	\$ 1,021,933	-	\$ 1,577,353	\$ 59,800,687	1,973
481	Airport Marina Ford	N. J. Bishton; N. J. Bishton; III; W. A. Hurst/Noarus Auto Group	Los Angeles	CA	\$ 31,979,027	827	\$ 13,928,024	648	\$ 2,183,764	\$ 4,243,512	\$ 481,500	\$ 6,839,294	\$ 59,655,121	1,475
482	Don Davis Ford	Robert Howard/Don Davis Auto Group	Arlington	TX	\$ 34,597,981	765	\$ 20,693,053	670	\$ 1,369,237	\$ 1,966,990	-	\$ 848,214	\$ 59,475,475	1,435
483	Hendrick Honda Easley	Hendrick Automotive Group	Easley	SC	\$ 30,855,499	1,003	\$ 18,045,542	928	\$ 4,848,993	\$ 2,067,228	-	\$ 3,651,836	\$ 59,469,098	1,931
484	Boucher Hyundai of Waukesha	Gordon Boucher; Frank Boucher	Waukesha	WI	\$ 36,000,000	1,114	\$ 12,517,000	664	\$ 2,930,000	\$ 2,611,000	-	\$ 5,030,000	\$ 59,088,000	1,778
485	Penske Chevrolet	Penske Automotive Group	Indianapolis	IN	\$ 33,078,392	794	\$ 15,534,904	726	\$ 1,830,045	\$ 2,324,515	-	\$ 6,233,891	\$ 59,001,747	1,520
486	Koons Hyundai/Genesis of Woodbridge	Jim Koons	Woodbridge	VA	\$ 26,909,043	886	\$ 24,393,094	1,236	\$ 3,643,259	\$ 1,815,389	-	\$ 2,170,058	\$ 58,930,843	2,122
487	Herb Chambers Ford of Braintree	Herbert G. Chambers	Braintree	MA	\$ 29,199,934	634	\$ 13,887,164	572	\$ 1,551,163	\$ 3,736,971	\$ 3,543,011	\$ 6,792,648	\$ 58,710,891	1,206
488	Larry H. Miller Chrysler Jeep Tucson	Karen Gail Miller	Tucson	AZ	\$ 34,321,913	945	\$ 13,556,847	726	\$ 2,698,566	\$ 3,842,819	-	\$ 4,220,306	\$ 58,640,451	1,671
489	BMW of Mamaroneck	Penske Automotive Group	Mamaroneck	NY	\$ 37,150,225	634	\$ 19,366,290	539	\$ 1,917,984	-	-	-	\$ 58,434,499	1,173
490	BMAG Luxury 1	Mark Moore/Bob Moore Auto Group	Oklahoma City	OK	\$ 23,910,375	362	\$ 22,906,510	587	\$ 3,622,288	\$ 3,849,371	-	\$ 3,849,372	\$ 58,137,916	949
491	Bob Moore Audi	Mark Moore/Bob Moore Auto Group	Oklahoma City	OK	\$ 21,757,069	371	\$ 24,845,363	917	\$ 3,969,052	\$ 3,761,670	-	\$ 3,761,670	\$ 58,094,824	1,288
492	Porsche Fairfield	Penske Automotive Group	Fairfield	CT	\$ 29,396,282	280	\$ 21,000,765	363	\$ 1,402,282	\$ 2,800,840	-	\$ 3,260,390	\$ 57,860,559	643
493	CarSense - Hatfield	Penske Automotive Group	Chester Springs	PA	-	--	\$ 52,218,513	2,385	\$ 2,854,374	\$ 1,420,372	\$ 8,484	\$ 1,259,050	\$ 57,760,793	2,385
494	Criswell Chevrolet of Thurmont	Harry E. Criswell	Thurmont	MD	\$ 39,071,760	781	\$ 11,600,382	439	\$ 3,555,169	\$ 1,904,669	-	\$ 1,585,471	\$ 57,717,451	1,220
495	Ray Skillman Northeast Buick GMC Truck	Ray Skillman; Bill Skillman; Cory Delp	Indianapolis	IN	\$ 24,911,208	575	\$ 23,750,503	1,169	\$ 3,676,665	\$ 2,803,765	-	\$ 2,514,211	\$ 57,656,352	1,744
496	Fox Honda	Daniel G. DeVos/Fox Motors	Grand Rapids	MI	\$ 31,106,429	1,039	\$ 16,883,923	897	\$ 2,065,969	\$ 3,036,194	-	\$ 4,523,420	\$ 57,615,935	1,936
497	Fox Ford Lincoln of Chicago	Daniel G. DeVos/Fox Motors	Chicago	IL	\$ 32,348,921	766	\$ 11,767,721	628	\$ 3,112,575	\$ 4,773,712	-	\$ 5,330,182	\$ 57,333,111	1,394
498	Audi Bedford	Penske Automotive Group	Bedford	OH	\$ 32,976,043	587	\$ 17,783,504	677	\$ 1,574,744	\$ 2,244,465	-	\$ 2,594,333	\$ 57,173,089	1,264
499	Future Toyota of Yuba City	Gary S. Pleau/Future Automotive Group	Yuba City	CA	\$ 31,801,017	918	\$ 15,076,184	701	\$ 4,302,586	\$ 3,099,174	-	\$ 2,712,128	\$ 56,991,089	1,619
500	Hilton Head Buick GMC Cadillac	Richard J. Garber	Bluffton	SC	\$ 35,997,637	707	\$ 13,203,631	535	\$ 2,778,920	\$ 2,178,622	-	\$ 2,614,089	\$ 56,772,899	1,242