



Rank	Dealership	Owner/Principals	City	ST	New Revenue	New Units	Used Revenue	Used Units	Finance & Insurance Revenue	Service Revenue	Body Shop Revenue	Parts & Accessories Revenue	* Total Revenue	Total Units
95	Criswell Chevrolet	Harry E. Criswell/Criswell Automotive	Gaithersburg	MD	\$112,490,801	2,508	\$25,390,317	955	\$6,744,974	\$4,328,304	\$1,793,562	\$8,400,336	\$159,148,294	3,463
96	Mercedes-Benz of San Diego	Penske Automotive Group	San Diego	CA	\$87,864,915	1,535	\$35,386,058	1,097	\$5,010,714	\$11,591,276	-	\$18,282,572	\$158,135,535	2,632
97	Jim Koons – Sterling Ford	Jim Koons	Sterling	VA	\$102,808,458	2,308	\$30,344,103	1,308	\$10,454,567	\$6,570,299	\$643,536	\$7,243,611	\$158,064,574	3,616
98	Hendrick Toyota Wilmington	Hendrick Automotive Group	Wilmington	NC	\$96,935,774	2,763	\$36,762,771	1,662	\$9,995,581	\$5,855,320	-	\$8,256,478	\$157,805,924	4,425
99	Ray Skillman Ford	Ray Skillman; Bill Skillman; Ashley Haltom/Ray Skillman Auto Group	Greenwood	IN	\$76,814,927	2,231	\$51,379,098	2,794	\$7,163,249	\$7,426,564	\$3,856,879	\$11,144,516	\$157,785,233	5,025
100	Wilde Honda	Mark H. Wilde; Patrick J. Donahue; Sharon A. Bloom	Waukesha	WI	\$83,594,188	2,920	\$53,100,247	3,235	\$5,323,563	\$8,574,610	-	\$6,973,540	\$157,566,148	6,155
101	Fletcher Jones Imports	Fletcher Jones	Las Vegas	NV	\$79,132,294	1,153	\$40,654,180	1,153	\$4,706,065	\$13,802,412	-	\$18,475,616	\$156,770,567	2,306
102	Serra Chevrolet-Buick-GMC – Nashville	Barry Carver/Serra Automotive	Madison	TN	\$88,686,387	2,096	\$44,030,933	1,979	\$6,344,287	\$6,000,905	\$2,378,160	\$8,541,071	\$155,981,743	4,075
103	Zeigler Chrysler Dodge Jeep – Schaumburg	Aaron J. Zeigler; Harold J. Zeigler	Schaumburg	IL	\$102,868,284	2,674	\$24,494,480	1,216	\$13,936,218	\$5,714,877	-	\$8,100,063	\$155,113,922	3,890
104	Serra Buick-GMC-Cadillac-KIA – Romeo	Randy Jackson/Serra Automotive	Washington	MI	\$84,634,114	2,066	\$55,605,909	3,242	\$5,637,311	\$4,868,635	-	\$4,345,411	\$155,091,380	5,308
105	Germain Honda of Dublin	Steve Germain/Germain Motor Company	Dublin	OH	\$71,934,088	2,467	\$53,390,919	3,334	\$5,432,978	\$8,626,440	\$3,184,703	\$12,376,218	\$154,945,346	5,801
106	Hendrick Lexus Charlotte	Hendrick Automotive Group	Charlotte	NC	\$77,035,099	1,440	\$43,008,377	1,385	\$8,434,948	\$10,480,141	-	\$15,751,380	\$154,709,945	2,825
107	Larry H. Miller Chrysler Jeep Dodge Ram Sandy	Karen Gail Miller/Larry H. Miller Dealerships	Sandy	UT	\$79,694,084	1,636	\$32,906,113	1,388	\$4,928,376	\$8,893,698	\$3,685,280	\$24,453,322	\$154,560,873	3,024
108	Rick Hendrick Imports	Hendrick Automotive Group	Charleston	SC	\$71,794,770	1,215	\$50,851,637	1,729	\$8,675,007	\$9,329,658	-	\$13,467,233	\$154,118,305	2,944
109	Serra Traverse City	Jerry Zezulka; Jim Tuohy/Serra Automotive	Traverse City	MI	\$82,983,015	2,335	\$43,758,967	2,868	\$6,539,497	\$7,237,915	\$1,654,955	\$11,696,174	\$153,870,523	5,203
110	Rick Hendrick City Chevrolet	Hendrick Automotive Group	Charlotte	NC	\$84,621,776	1,692	\$31,902,575	1,243	\$7,995,981	\$5,128,873	\$3,248,188	\$20,614,263	\$153,511,656	2,935
111	Piercey Toyota	William R. Piercey; Brian Ressler/Piercey Automotive Group	Milpitas	CA	\$105,360,189	3,286	\$21,894,099	1,152	\$4,978,393	\$12,871,348	-	\$8,257,891	\$153,361,920	4,438
112	Greenway Chrysler Jeep Dodge Ram	Frank Rodriguez; Carl Atkinson; Conrad Letson/Greenway Automotive	Orlando	FL	\$86,525,501	2,121	\$37,279,901	1,928	\$8,663,684	\$9,248,308	-	\$11,425,553	\$153,142,947	4,049
113	Fletcher Jones Motorcars of Fremont	Fletcher Jones	Fremont	CA	\$88,521,080	1,572	\$32,997,478	974	\$5,489,260	\$12,172,429	-	\$13,928,247	\$153,108,494	2,546
114	Fred Anderson Toyota of Charleston	Fred H. Anderson	Charleston	NC	\$95,580,811	2,874	\$33,215,240	1,686	\$9,253,473	\$7,076,861	-	\$7,495,309	\$152,621,694	4,560
115	Hendrick Toyota Concord	Hendrick Automotive Group	Concord	NC	\$95,108,163	2,841	\$32,058,009	1,557	\$10,061,154	\$5,805,575	-	\$9,502,463	\$152,535,364	4,398
116	Mercedes-Benz of North Scottsdale	Penske Automotive Group	Phoenix	AZ	\$79,229,344	1,001	\$47,480,807	1,065	\$3,385,558	\$9,226,424	-	\$12,844,088	\$152,166,221	2,066
117	Jeff Gordon Chevrolet	Hendrick Automotive Group	Wilmington	NC	\$66,253,216	1,411	\$54,501,251	2,054	\$11,327,923	\$3,564,262	\$4,979,315	\$10,984,525	\$151,610,492	3,465
118	Ray Catena Mercedes Benz of Union	Raymond Catena	Union	NJ	\$96,884,804	1,626	\$34,271,052	726	\$1,495,770	\$9,469,202	-	\$8,987,155	\$151,107,983	2,352
119	BMW of Mt. Laurel	Melinda Holman	Mt. Laurel	NJ	\$70,684,394	1,170	\$53,331,725	1,660	\$3,437,703	\$9,811,299	-	\$13,315,680	\$150,580,801	2,830
120	Billy Navarre Chevrolet, Cadillac and Honda	Ryan Navarre; Billy Navarre	Lake Charles	LA	\$92,992,008	2,657	\$30,131,968	1,318	\$8,726,789	\$5,414,922	\$3,387,673	\$9,289,172	\$149,942,532	3,975
121	Toyota of Las Vegas	David W. Wilson	Las Vegas	NV	\$87,904,179	2,833	\$38,095,809	1,377	\$7,864,274	\$7,398,454	-	\$8,004,349	\$149,267,065	4,210
122	Suburban Ford of Waterford	David T. Fischer, Jr./The Suburban Collection	Waterford	MI	\$106,146,828	2,746	\$24,276,639	1,381	\$2,667,466	\$5,239,380	\$1,905,237	\$8,629,035	\$148,864,585	4,127
123	Larry H. Miller American Toyota Scion Albuquerque	Karen Gail Miller/Larry H. Miller Dealerships	Albuquerque	NM	\$98,986,547	2,789	\$27,238,091	1,102	\$5,485,322	\$6,740,857	-	\$8,922,202	\$147,373,019	3,891
124	Mercedes-Benz of Chicago	Fletcher Jones	Chicago	IL	\$64,389,686	1,016	\$49,064,481	1,236	\$5,007,364	\$14,109,756	-	\$14,798,662	\$147,369,949	2,252
125	Chapman BMW I-10	Ted R. Chapman/Chapman I-10,	Chandler	AZ	\$72,076,113	1,209	\$43,458,805	1,566	\$6,993,866	\$9,792,643	-	\$14,824,770	\$147,146,197	2,775
126	Lexus of Austin	Penske Automotive Group	Austin	TX	\$78,417,358	1,501	\$46,242,862	1,589	\$4,299,087	\$9,085,608	-	\$8,868,188	\$146,913,103	3,090
127	Larry H. Miller Ford Lincoln Sandy	Karen Gail Miller/Larry H. Miller Dealerships	Sandy	UT	\$87,570,073	1,693	\$30,125,872	1,244	\$5,754,233	\$11,137,828	-	\$12,265,235	\$146,853,241	2,937
128	Ray Catena Lexus of Freehold	Raymond Catena	Freehold	NJ	\$118,039,241	2,454	\$16,019,408	511	\$1,191,670	\$6,186,807	-	\$5,036,433	\$146,473,559	2,965
129	Herb Chambers Audi Porsche of Burlington	Herbert G. Chambers	Burlington	MA	\$85,416,934	1,410	\$36,881,130	1,047	\$3,746,979	\$10,729,806	-	\$9,678,842	\$146,453,691	2,457
130	Hendrick Chrysler Dodge Jeep Ram of Concord	Hendrick Automotive Group	Concord	NC	\$86,497,166	2,036	\$32,837,726	1,438	\$8,638,148	\$7,557,396	-	\$10,341,446	\$145,871,882	3,474
131	Chapman Scottsdale Autoplex	John H. Chapman	Scottsdale	AZ	\$86,582,322	2,283	\$29,314,633	1,477	\$10,345,778	\$9,017,213	-	\$10,592,199	\$145,852,145	3,760
132	Larry H. Miller Chrysler Jeep Dodge Ram Boise	Karen Gail Miller/Larry H. Miller Dealerships	Boise	ID	\$89,700,767	2,015	\$28,368,293	1,278	\$4,267,845	\$6,201,375	\$5,025,889	\$11,360,371	\$144,924,540	3,293
133	East Bay BMW	Hendrick Automotive Group	Pleasanton	CA	\$68,213,452	1,190	\$43,052,676	1,428	\$7,711,916	\$12,953,070	-	\$12,869,798	\$144,800,912	2,618
134	Rick Hendrick Chevrolet of Buford	Hendrick Automotive Group	Buford	GA	\$76,433,655	1,817	\$37,438,957	1,451	\$11,336,273	\$4,792,815	\$5,198,885	\$9,306,380	\$144,506,965	3,268
135	Hendrick Chevrolet	Hendrick Automotive Group	Cary	NC	\$82,425,071	1,715	\$28,118,365	1,003	\$7,952,216	\$2,834,942	\$8,937,436	\$14,149,288	\$144,417,318	2,718
136	Larry H. Miller Ford Mesa	Karen Gail Miller/Larry H. Miller Dealerships	Mesa	AZ	\$81,141,251	1,765	\$26,618,288	1,206	\$6,467,822	\$9,121,548	\$1,779,534	\$19,152,369	\$144,280,812	2,971
137	Peter Pan BMW	Penske Automotive Group	San Mateo	CA	\$79,466,290	1,385	\$34,158,885	1,013	\$3,100,153	\$11,909,675	-	\$15,625,626	\$144,260,629	2,398
138	Wilde Chrysler Jeep Dodge Subaru	Mark H. Wilde; Patrick J. Donahue; Sharon A. Bloom	Waukesha	WI	\$85,807,913	2,553	\$35,266,903	1,791	\$7,390,963	\$7,882,730	-	\$7,268,106	\$143,616,615	4,344

© Copyright 2020, WardsAuto, a division of Informa. Redistribution prohibited. Note: Data are operating results for calendar year 2019. * Revenue does not include wholesale or fleet sales.

Source: WardsAuto Dealer Business.



Rank	Dealership	Owner/Principals	City	ST	New Revenue	New Units	Used Revenue	Used Units	Finance & Insurance Revenue	Service Revenue	Body Shop Revenue	Parts & Accessories Revenue	* Total Revenue	Total Units
139	Hendrick Toyota North Charleston	Hendrick Automotive Group	North Charleston	SC	\$84,221,578	2,620	\$31,478,596	1,642	\$13,319,065	\$5,751,476	–	\$8,658,706	\$143,429,421	4,262
140	Wolfchase Toyota	Penske Automotive Group	Cordova	TN	\$79,778,344	2,370	\$44,892,624	2,190	\$6,210,278	\$4,999,093	\$10,296	\$5,597,252	\$141,487,887	4,560
141	Honda Cars of McKinney	Hendrick Automotive Group	McKinney	TX	\$69,137,022	2,307	\$44,449,415	2,223	\$11,499,692	\$6,539,034	–	\$8,169,726	\$139,794,889	4,530
142	Fletcher Jones Audi	Fletcher Jones	Chicago	IL	\$70,269,673	1,284	\$37,139,072	1,060	\$5,648,128	\$15,268,943	–	\$11,412,527	\$139,738,343	2,344
143	Houston Mac Haik Dodge Chrysler Jeep	Mac Haik	Houston	TX	\$65,047,715	1,479	\$38,702,029	1,878	\$3,658,635	\$4,811,755	\$1,809,765	\$25,239,375	\$139,269,274	3,357
144	Rick Hendrick Chevrolet	Hendrick Automotive Group	Norfolk	VA	\$72,392,634	1,664	\$33,191,064	1,503	\$9,421,332	\$2,609,961	\$5,289,499	\$15,952,226	\$138,856,716	3,167
145	Larry H. Miller Toyota Scion Peoria	Karen Gail Miller/Larry H. Miller Dealerships	Peoria	AZ	\$79,301,511	2,384	\$33,449,256	1,619	\$6,848,765	\$8,539,130	–	\$10,667,881	\$138,806,543	4,003
146	Mullinax Ford Mobile Alabama	Gerald Mullinax; Lawrence E. Mullinax; Alvin Davis/ Mullinax Automotive	Mobile	AL	\$62,706,513	1,396	\$60,879,280	2,550	\$4,323,468	\$2,628,524	\$1,115,319	\$6,600,455	\$138,253,559	3,946
147	Kuni Lexus of Portland	Melinda Holman	Portland	OR	\$75,295,016	1,474	\$36,717,638	1,299	\$3,002,957	\$12,800,068	–	\$10,387,808	\$138,203,487	2,773
148	Suburban Chrysler Dodge Jeep Ram of Farmington Hills	David T. Fischer, Jr./The Suburban Collection	Farmington Hills	MI	\$89,312,437	2,285	\$23,308,796	1,212	\$2,302,518	\$4,536,171	–	\$17,824,759	\$137,284,681	3,497
149	Larry H. Miller Toyota Scion Boulder	Karen Gail Miller/Larry H. Miller Dealerships	Boulder	CO	\$87,034,762	2,415	\$28,674,061	1,423	\$5,392,016	\$7,167,081	–	\$8,666,957	\$136,934,877	3,838
150	Right Honda	David W. Wilson	Scottsdale	AZ	\$79,361,535	2,882	\$35,681,096	1,470	\$3,793,042	\$8,495,802	–	\$9,565,510	\$136,896,985	4,352
151	Jaguar Land Rover San Diego	Melinda Holman	San Diego	CA	\$101,184,112	1,305	\$15,862,789	361	\$3,901,235	\$7,147,711	–	\$8,767,278	\$136,863,125	1,666
152	Chapman Honda	Ted R. Chapman/Chapman Automotive Group	Tucson	AZ	\$50,698,343	1,872	\$50,126,193	3,072	\$7,589,539	\$6,634,843	\$7,732,886	\$14,069,123	\$136,850,927	4,944
153	Herb Chambers Mercedes-Benz of Boston	Herbert G. Chambers	Somerville	MA	\$75,562,620	1,350	\$36,518,236	971	\$3,969,079	\$9,932,273	–	\$10,339,078	\$136,321,286	2,321
154	Larry H. Miller Toyota Scion Murray	Karen Gail Miller/Larry H. Miller Dealerships	Murray	UT	\$80,190,648	2,235	\$24,734,961	1,236	\$5,316,843	\$8,353,455	–	\$17,645,886	\$136,241,793	3,471
155	BMW of Murrieta	Hendrick Automotive Group	Murrieta	CA	\$54,400,586	866	\$55,148,547	1,685	\$6,234,726	\$9,613,401	–	\$10,285,290	\$135,682,550	2,551
156	Penske Honda	Penske Automotive Group	Indianapolis	IN	\$82,006,575	2,832	\$37,901,300	2,112	\$4,148,554	\$5,790,107	–	\$5,817,940	\$135,664,476	4,944
157	Earnhardt Ford Sales	Hal J. Earnhardt	Chandler	AZ	\$79,262,705	1,981	\$24,856,537	1,077	\$4,065,558	\$7,898,074	–	\$19,372,557	\$135,455,431	3,058
158	Wilde Lexus of Sarasota	Mark H. Wilde; Dean Palmer/Wilde Automotive Group	Sarasota	FL	\$71,100,407	1,472	\$41,504,279	1,500	\$5,676,098	\$8,121,562	–	\$8,468,916	\$134,871,262	2,972
159	Lexus of Pleasanton	Hendrick Automotive Group	Pleasanton	CA	\$80,511,517	1,623	\$31,024,263	1,127	\$6,124,070	\$8,980,016	–	\$7,461,977	\$134,101,843	2,750
160	Jim Koons – Falls Church Ford	Jim Koons	Falls Church	VA	\$53,794,825	1,345	\$45,005,384	2,202	\$10,245,566	\$8,193,561	\$4,455,239	\$12,063,781	\$133,758,356	3,547
161	Freedom Chevrolet Buick GMC by Ed Morse	Edward J. Morse III/Ed Morse Automotive Group	Dallas	TX	\$79,282,783	2,096	\$24,298,468	1,179	\$14,900,440	\$6,448,067	–	\$8,823,481	\$133,753,239	3,275
162	Land Rover South Dade	Warren Henry Zinn	Miami	FL	\$96,961,962	1,167	\$19,530,584	415	\$2,638,493	\$4,689,900	–	\$9,521,414	\$133,342,353	1,582
163	Toyota Place	Norris J. Bisthon; Norris J. Bishton, III/Noarus Auto Group	Garden Grove	CA	\$80,348,922	2,740	\$30,271,532	1,526	\$6,850,497	\$5,885,426	\$480,380	\$8,640,213	\$132,476,970	4,266
164	Schaumburg Honda Automobiles	Robert V. Rohrman	Schaumburg	IL	\$81,292,892	2,849	\$28,370,107	1,733	\$4,777,078	\$8,905,704	–	\$9,047,624	\$132,393,405	4,582
165	Larry H. Miller Dodge Ram Avondale	Karen Gail Miller/Larry H. Miller Dealerships	Avondale	AZ	\$84,263,569	1,973	\$22,576,992	997	\$5,604,572	\$7,314,711	–	\$12,427,471	\$132,187,315	2,970
166	Audi Tysons Corner	Penske Automotive Group	Vienna	VA	\$77,068,295	1,399	\$35,018,937	1,392	\$4,271,002	\$7,915,182	–	\$7,111,772	\$131,385,188	2,791
167	Holman Toyota	Melinda Holman	Mt. Laurel	NJ	\$72,683,217	2,238	\$38,804,686	2,033	\$4,884,840	\$8,426,980	–	\$6,066,540	\$130,866,263	4,271
168	Jim Koons – Westminster Toyota	Jim Koons	Westminster	MD	\$76,146,429	2,200	\$35,410,600	1,747	\$9,066,972	\$4,627,098	–	\$5,024,566	\$130,275,665	3,947
169	Mercedes Benz of Kansas City	Kevin Killilea; Anthony Soave; Marion Battaglia/ Soave Automotive Group	Kansas City	MO	\$92,618,000	1,981	\$26,520,000	561	\$2,069,000	\$3,084,000	–	\$5,660,000	\$129,951,000	2,542
170	Stevenson Hendrick Honda Wilmington	Hendrick Automotive Group	Wilmington	NC	\$54,654,000	1,750	\$56,136,585	2,429	\$8,963,706	\$4,802,316	–	\$5,261,418	\$129,818,025	4,179
171	Hendrick Chevrolet Buick GMC Cadillac Southpoint	Hendrick Automotive Group	Durham	NC	\$71,979,366	1,616	\$27,057,689	1,221	\$9,015,095	\$4,399,556	\$6,176,734	\$10,335,297	\$128,963,737	2,837
172	Mercedes-Benz of Greenwich	Penske Automotive Group	Greenwich	CT	\$79,082,545	1,179	\$29,048,979	759	\$2,726,572	\$8,037,088	–	\$9,955,746	\$128,850,930	1,938
173	Germain BMW of Naples	Steve Germain/Germain Motor Company	Naples	FL	\$79,509,082	1,215	\$29,634,083	951	\$2,399,035	\$6,178,402	–	\$10,078,566	\$127,799,168	2,166
174	BMW/MINI of Ontario	Penske Automotive Group	Ontario	CA	\$54,384,433	1,014	\$45,367,943	1,301	\$2,174,243	\$11,831,383	–	\$13,877,266	\$127,635,268	2,315
175	David Wilson's Villa Ford	David W. Wilson	Orange	CA	\$80,957,543	1,896	\$32,150,731	1,001	\$3,468,801	\$4,761,492	–	\$6,226,010	\$127,564,577	2,897
176	Larry H. Miller Lexus Murray/Lindon	Karen Gail Miller/Larry H. Miller Dealerships	Murray	UT	\$70,852,132	1,345	\$35,702,676	1,234	\$3,393,976	\$7,519,280	–	\$10,026,004	\$127,494,068	2,579
177	Rick Hendrick Toyota	Hendrick Automotive Group	Fayetteville	NC	\$74,700,949	2,395	\$27,943,243	1,364	\$9,208,362	\$6,042,437	–	\$9,462,854	\$127,357,845	3,759
178	Garber Chevrolet Saginaw	Richard J. Garber	Saginaw	MI	\$56,313,049	1,501	\$59,667,571	1,120	\$3,486,218	\$2,646,924	\$1,251,916	\$3,580,869	\$126,946,547	2,621
179	Larry H. Miller Dodge Ram Peoria	Karen Gail Miller/Larry H. Miller Dealerships	Peoria	AZ	\$71,495,965	1,658	\$22,041,409	988	\$4,554,850	\$5,953,179	\$7,081,576	\$15,146,434	\$126,273,413	2,646
180	Phil Long Ford	Gerald Cimino/Phil Long Dealerships	Colorado Springs	CO	\$59,838,989	1,238	\$32,354,488	1,436	\$5,363,211	\$9,395,141	–	\$17,434,851	\$124,386,680	2,674
181	Audi San Diego	Melinda Holman	San Diego	CA	\$63,331,069	1,193	\$35,527,267	1,139	\$4,121,646	\$10,580,465	–	\$10,559,154	\$124,119,601	2,332
182	Porsche North Scottsdale	Penske Automotive Group	Phoenix	AZ	\$67,368,091	599	\$43,215,349	612	\$1,569,503	\$4,460,844	–	\$7,285,340	\$123,899,127	1,211

© Copyright 2020, WardsAuto, a division of Informa. Redistribution prohibited. Note: Data are operating results for calendar year 2019. * Revenue does not include wholesale or fleet sales.

Source: WardsAuto Dealer Business.



Rank	Dealership	Owner/Principals	City	ST	New Revenue	New Units	Used Revenue	Used Units	Finance & Insurance Revenue	Service Revenue	Body Shop Revenue	Parts & Accessories Revenue	* Total Revenue	Total Units
183	Suburban Imports of Farmington Hills	David T. Fischer, Jr./The Suburban Collection	Farmington Hills	MI	\$77,678,591	2,014	\$23,269,138	1,043	\$2,592,481	\$6,671,267	-	\$13,672,217	\$123,883,694	3,057
184	Ed Morse Delray Toyota	Edward J. Morse III/Ed Morse Automotive Group	Delray Beach	FL	\$83,077,131	2,986	\$21,015,709	1,237	\$4,878,448	\$6,473,581	-	\$8,426,148	\$123,871,017	4,223
185	Germain Toyota of Columbus	Steve Germain/Germain Motor Company	Columbus	OH	\$59,369,778	1,819	\$38,441,522	2,165	\$8,863,380	\$14,600,854	\$2,362,544	-	\$123,638,078	3,984
186	Round Rock Honda	David Tamburro/Penske Automotive Group	Round Rock	TX	\$84,513,408	2,951	\$24,792,700	1,473	\$4,089,351	\$5,398,916	-	\$4,817,747	\$123,612,122	4,424
187	Tustin Lexus	David W. Wilson	Tustin	CA	\$75,221,102	1,550	\$31,026,063	739	\$3,298,456	\$7,626,517	-	\$5,507,851	\$122,679,989	2,289
188	Fox Ford Mazda	Daniel G. DeVos/Fox Motors	Grand Rapids	MI	\$64,893,709	1,694	\$33,083,286	1,794	\$4,212,730	\$6,248,648	\$3,366,006	\$9,501,326	\$121,305,705	3,488
189	Harold Zeigler Lincoln BMW Chrysler Honda	Aaron J. Zeigler; Harold J. Zeigler	Kalamazoo	MI	\$52,849,026	1,386	\$36,403,991	1,877	\$5,943,495	\$5,357,700	-	\$20,418,340	\$120,972,552	3,263
190	Ed Morse Sawgrass Auto Mall	Edward J. Morse, III	Sunrise	FL	\$82,210,313	1,859	\$19,240,108	706	\$4,855,601	\$7,866,141	-	\$6,746,101	\$120,918,264	2,565
191	Suburban Ann Arbor	David T. Fischer, Jr./The Suburban Collection	Ann Arbor	MI	\$69,828,824	1,722	\$33,409,003	1,731	\$4,442,026	\$3,756,753	\$2,902,552	\$6,550,204	\$120,889,362	3,453
192	Future Ford Lincoln Hyundai of Concord	G. Steven Pleau/Future Automotive Group	Concord	CA	\$70,295,286	1,665	\$25,087,206	882	\$4,849,886	\$9,785,696	-	\$10,763,271	\$120,781,345	2,547
193	South Bay Toyota	David W. Wilson	Gardena	CA	\$77,381,583	2,588	\$21,520,115	1,003	\$5,337,438	\$8,423,503	-	\$8,061,098	\$120,723,737	3,591
194	Larry H. Miller Chrysler Jeep Avondale	Karen Gail Miller/Larry H. Miller Dealerships	Avondale	AZ	\$76,452,275	2,342	\$23,592,298	1,180	\$6,527,226	\$6,371,476	-	\$7,265,754	\$120,209,029	3,522
195	Mercedes-Benz of Tysons Corner	Penske Automotive Group	Vienna	VA	\$59,719,658	998	\$36,339,144	1,221	\$3,296,724	\$9,250,440	-	\$11,211,769	\$119,817,735	2,219
196	Georgetown Mac Haik Dodge Chrysler Jeep	Mac Haik	Georgetown	TX	\$78,645,038	1,868	\$25,095,082	1,287	\$4,695,409	\$3,445,799	-	\$7,878,933	\$119,760,261	3,155
197	Bommarito Ford	John J. Bommarito; Jerry Eickel; Frank J. Bommarito	Hazelwood	MO	\$74,245,925	1,864	\$24,319,674	1,130	\$3,475,311	\$5,879,704	\$3,851,365	\$7,694,867	\$119,466,846	2,994
198	Audi Pembroke Pines	Melinda Holman	Pembroke Pines	FL	\$79,443,871	1,640	\$20,844,342	637	\$3,121,702	\$7,182,007	-	\$8,640,681	\$119,232,603	2,277
199	Hendrick Lexus Northlake	Hendrick Automotive Group	Charlotte	NC	\$59,857,198	1,138	\$38,571,687	1,299	\$7,107,233	\$6,892,850	-	\$6,720,390	\$119,149,358	2,437
200	Kuni Lexus of Greenwood Village	Melinda Holman	Greenwood Village	CO	\$62,432,475	1,217	\$30,783,962	1,004	\$2,450,189	\$12,199,771	-	\$10,874,299	\$118,740,696	2,221
201	Rick Hendrick Chevrolet Buick GMC	Hendrick Automotive Group	Richmond	VA	\$72,852,177	1,506	\$20,756,665	773	\$5,949,371	\$3,963,976	\$3,017,492	\$11,394,961	\$117,934,642	2,279
202	Audi Flatirons	Melinda Holman	Broomfield	CO	\$57,312,746	985	\$35,763,107	1,159	\$3,458,288	\$9,712,673	-	\$11,587,307	\$117,834,121	2,144
203	Mullinax Ford of Lake Park	Lawrence E. Mullinax; Gerald Mullinax	Lake Park	FL	\$59,324,180	1,409	\$41,694,464	1,893	\$3,286,713	\$4,114,787	\$1,784,127	\$7,153,932	\$117,358,203	3,302
204	Chapman Chevrolet	John H. Chapman	Tempe	AZ	\$69,433,075	1,985	\$25,646,323	1,286	\$7,811,310	\$6,727,168	-	\$7,681,395	\$117,299,271	3,271
205	Hendrick BMW Northlake	Hendrick Automotive Group	Charlotte	NC	\$52,576,443	763	\$39,744,950	1,194	\$6,555,202	\$7,157,349	-	\$10,281,450	\$116,315,394	1,957
206	Cadillac of Novi	Edward J. Pobur; Robert Garff; John Garff; Matt Garff/ Ken Garff Automotive	Novi	MI	\$93,210,094	1,779	\$15,565,397	575	\$2,206,949	\$2,311,470	-	\$2,793,331	\$116,087,241	2,354
207	Serra Chevrolet-Toyota - Saginaw	Joe Carrier/Serra Automotive	Saginaw	MI	\$75,882,701	2,143	\$25,001,624	1,746	\$4,722,276	\$3,866,241	\$1,127,802	\$5,393,416	\$115,994,060	3,889
208	Lexus San Diego	Penske Automotive Group	San Diego	CA	\$69,951,050	1,524	\$26,506,163	970	\$2,926,410	\$8,500,225	\$268,951	\$7,739,538	\$115,892,337	2,494
209	Germain Lexus of Naples	Stephen L. Germain	Naples	FL	\$71,334,529	1,310	\$27,325,133	946	\$3,494,063	\$6,502,550	-	\$7,100,095	\$115,756,370	2,256
210	Hendrick Motors of Charlotte	Hendrick Automotive Group	Charlotte	NC	\$50,836,152	722	\$38,159,967	971	\$5,776,407	\$6,946,673	-	\$13,912,240	\$115,631,439	1,693
211	Ray Catena Jaguar/Land Rover	Raymond Catena	Edison	NJ	\$82,276,487	1,090	\$24,046,277	470	\$215,750	\$3,604,922	-	\$5,125,870	\$115,269,306	1,560
212	Jim Koons - Koons of Catonsville	Jim Koons	Baltimore	MD	\$51,886,772	855	\$34,892,342	922	\$7,655,728	\$7,674,158	-	\$12,761,363	\$114,870,363	1,777
213	Herb Chambers Mercedes-Benz of Natick	Herbert G. Chambers	Natick	MA	\$46,118,754	752	\$36,805,668	1,262	\$3,298,993	\$8,460,775	\$8,889,459	\$11,284,121	\$114,857,770	2,014
214	Bianchi Honda	Jason M. Porreco/Bianchi Honda	Erie	PA	\$67,171,975	2,378	\$35,313,595	1,561	\$2,920,663	\$4,662,804	-	\$4,503,960	\$114,572,997	3,939
215	BMW of Tenafly	Penske Automotive Group	Tenafly	NJ	\$60,911,109	1,026	\$36,670,466	948	\$2,342,705	\$6,388,542	-	\$8,058,429	\$114,371,251	1,974
216	Zeigler Nissan Infiniti of Orland Park	Aaron J. Zeigler	Orland Park	IL	\$48,378,114	1,319	\$40,828,026	1,731	\$8,002,473	\$5,695,081	-	\$11,328,911	\$114,232,605	3,050
217	Jim Koons - Clarksville Chevy Buick GMC	Jim Koons	Clarksville	MD	\$76,625,624	1,787	\$24,156,045	967	\$7,155,886	\$3,375,160	-	\$2,839,503	\$114,152,218	2,754
218	BMW / MINI of Warwick	Penske Automotive Group	Warwick	RI	\$50,798,093	925	\$42,472,068	1,299	\$2,371,898	\$7,336,768	-	\$10,912,151	\$113,890,978	2,224
219	Larry H. Miller Chrysler Jeep Dodge Ram Albuquerque	Karen Gail Miller/Larry H. Miller Dealerships	Albuquerque	NM	\$75,448,654	1,770	\$20,282,008	834	\$4,181,271	\$5,610,962	-	\$8,057,162	\$113,580,057	2,604
220	Jim Koons - Annapolis Toyota	Jim Koons	Annapolis	MD	\$62,531,088	1,853	\$24,481,802	1,359	\$7,861,329	\$7,277,929	\$1,164,653	\$9,634,529	\$112,951,330	3,212
221	Hoover Toyota	Gordon L. Stewart/Stewart Management Group	Hoover	AL	\$77,983,577	2,442	\$14,006,634	824	\$3,021,470	\$6,308,453	-	\$10,908,452	\$112,228,586	3,266
222	San Antonio Dodge Chrysler Jeep Ram	Frank Rodriguez; Carl Atkinson; Conrad Letson/Greenway Automotive	San Antonio	TX	\$67,318,513	1,675	\$24,934,434	1,140	\$6,023,283	\$6,899,685	-	\$6,834,047	\$112,009,962	2,815
223	Hendrick Lexus Kansas City	Hendrick Automotive Group	Merriam	KS	\$55,185,610	989	\$34,329,357	1,288	\$5,900,723	\$8,336,154	-	\$8,041,654	\$111,793,498	2,277
224	Tempe Honda	Penske Automotive Group	Tempe	AZ	\$64,430,772	2,427	\$27,140,914	1,556	\$3,703,812	\$7,415,736	-	\$9,086,360	\$111,777,594	3,983
225	Phil Long Ford of Chapel Hills	Gerald Cimino/Phil Long Dealerships	Colorado Springs	CO	\$57,455,872	1,298	\$35,241,484	1,481	\$5,326,650	\$6,262,400	-	\$7,392,231	\$111,678,637	2,779
226	Holman Ford/Lincoln Maple Shade	Melinda Holman	Maple Shade	NJ	\$56,502,681	1,325	\$34,117,367	1,611	\$3,253,238	\$5,360,607	\$6,094,339	\$5,467,882	\$110,796,114	2,936
227	Suburban Imports of Troy	David T. Fischer Jr./The Suburban Collection	Troy	MI	\$70,053,586	2,339	\$21,288,928	1,312	\$2,824,400	\$5,543,761	-	\$10,861,623	\$110,572,298	3,651
228	Porsche of West Broward	Penske Automotive Group	Davie	FL	\$53,506,300	568	\$44,315,778	673	\$3,058,977	\$3,700,846	-	\$5,929,006	\$110,510,907	1,241

© Copyright 2020, WardsAuto, a division of Informa. Redistribution prohibited. Note: Data are operating results for calendar year 2019. * Revenue does not include wholesale or fleet sales.



Rank	Dealership	Owner/Principals	City	ST	New Revenue	New Units	Used Revenue	Used Units	Finance & Insurance Revenue	Service Revenue	Body Shop Revenue	Parts & Accessories Revenue	* Total Revenue	Total Units
229	Hendrick Toyota Merriam	Hendrick Automotive Group	Merriam	KS	\$54,922,830	1,585	\$33,189,060	1,643	\$7,842,493	\$6,714,814	–	\$7,781,081	\$110,450,278	3,228
230	Jaguar North Scottsdale	Penske Automotive Group	Phoenix	AZ	\$66,066,661	795	\$24,376,013	620	\$2,881,154	\$7,069,457	–	\$9,610,591	\$110,003,876	1,415
231	East Madison Toyota	Penske Automotive Group	Madison	WI	\$61,150,784	1,840	\$34,825,931	1,874	\$4,079,105	\$4,010,742	–	\$5,781,667	\$109,848,229	3,714
232	South Coast Toyota	David W. Wilson	Costa Mesa	CA	\$73,574,710	2,288	\$19,909,398	929	\$4,008,318	\$6,118,475	–	\$5,950,452	\$109,561,353	3,217
233	BMW of Southpoint	Hendrick Automotive Group	Durham	NC	\$48,089,400	721	\$37,339,759	1,064	\$4,483,483	\$7,678,314	–	\$11,815,793	\$109,406,749	1,785
234	Larry H. Miller Super Ford Salt Lake City	Karen Gail Miller/Larry H. Miller Dealerships	Salt Lake City	UT	\$47,822,146	951	\$23,154,832	1,039	\$3,129,583	\$8,699,904	–	\$26,583,746	\$109,390,211	1,990
235	Landmark Ford Lincoln	Jim Corliss	Tigard	OR	\$59,119,770	1,413	\$14,746,931	616	\$1,803,947	\$8,230,329	\$1,237,752	\$23,747,273	\$108,886,002	2,029
236	Jaguar Land Rover—Anaheim Hills	Paul Rusnak; Victoria Rusnak	Anaheim	CA	\$74,996,661	984	\$19,529,159	460	\$1,664,038	\$4,760,189	–	\$7,785,417	\$108,735,464	1,444
237	Gordon Chevrolet	Gordon L. Stewart/Stewart Management Group	Garden City	MI	\$77,357,830	2,489	\$16,178,759	964	\$3,705,319	\$3,588,562	\$1,429,240	\$6,420,500	\$108,680,210	3,453
238	Pasadena Mac Haik Ford	Mac Haik	Pasadena	TX	\$67,283,389	1,527	\$24,055,307	1,138	\$3,993,634	\$4,380,308	\$1,692,141	\$7,270,176	\$108,674,955	2,665
239	Hendrick Chevrolet	Hendrick Automotive Group	Hoover	AL	\$36,606,102	808	\$36,685,272	1,417	\$6,883,328	\$4,073,568	–	\$24,216,129	\$108,464,399	2,225
240	Herb Chambers Honda of Seekonk	Herbert G. Chambers	Seekonk	MA	\$48,929,547	1,818	\$43,143,204	2,184	\$5,434,536	\$5,367,059	–	\$5,124,486	\$107,998,832	4,002
241	Jim Koons Arlington Toyota	Jim Koons	Arlington	VA	\$63,616,417	2,126	\$24,091,206	1,385	\$7,886,855	\$6,485,851	–	\$5,862,725	\$107,943,054	3,511
242	Larry H. Miller Dodge Ram Tucson	Karen Gail Miller/Larry H. Miller Dealerships	Tucson	AZ	\$63,443,896	1,485	\$22,956,117	1,114	\$5,169,129	\$6,339,977	–	\$9,808,099	\$107,717,218	2,599
243	BMW of South Austin	Hendrick Automotive Group	Austin	TX	\$55,596,982	840	\$35,578,942	1,063	\$6,121,907	\$4,256,705	–	\$5,980,530	\$107,535,066	1,903
244	Freeway Honda	David W. Wilson	Santa Ana	CA	\$69,648,084	2,731	\$20,330,776	1,001	\$3,548,489	\$6,087,382	–	\$7,276,536	\$106,891,267	3,732
245	Toyota of Clovis	Penske Automotive Group	Clovis	CA	\$72,417,414	2,340	\$18,033,345	1,041	\$4,800,729	\$6,008,196	–	\$5,531,497	\$106,791,181	3,381
246	Wilde Jaguar Land Rover of Sarasota	Mark H. Wilde; Dean Palmer/Wilde Automotive Group	Sarasota	FL	\$48,512,554	706	\$47,959,104	1,164	\$1,819,625	\$3,437,035	–	\$4,964,777	\$106,693,095	1,870
247	Allen Toyota	Jonathan Allen/Allen Toyota	Gulfport	MS	\$57,707,000	1,602	\$33,171,000	1,475	\$7,104,000	\$3,583,000	–	\$4,614,000	\$106,179,000	3,077
248	Criswell Chrysler Jeep Dodge Ram Fiat	Harry E. Criswell/Criswell Automotive	Gaithersburg	MD	\$79,871,960	1,946	\$10,887,968	449	\$5,422,968	\$4,025,431	–	\$5,824,403	\$106,032,730	2,395
249	Serra Chevrolet—Cadillac—Buick—GMC—Kia—Jackson	Sam Hamady/Serra Automotive	Jackson	TN	\$55,166,503	1,364	\$37,817,546	1,925	\$4,948,241	\$2,890,708	\$599,401	\$4,448,741	\$105,871,140	3,289
250	Audi North Scottsdale	Penske Automotive Group	Phoenix	AZ	\$61,507,157	1,053	\$25,753,247	792	\$2,540,108	\$7,742,191	–	\$8,164,352	\$105,707,055	1,845
251	Future Nissan	G. Steven Pleau/Future Automotive Group	Roseville	CA	\$47,245,389	1,687	\$35,943,184	1,409	\$5,595,709	\$5,965,132	–	\$10,924,352	\$105,673,766	3,096
252	Ray Catena Lexus of Monmouth	Raymond Catena	Oakhurst	NJ	\$79,394,935	1,653	\$15,507,994	492	\$875,222	\$5,505,312	–	\$4,384,437	\$105,667,900	2,145
253	Gateway Toyota	Penske Automotive Group	Toms River	NJ	\$72,142,222	2,069	\$23,343,302	1,206	\$3,122,358	\$3,593,153	–	\$3,442,036	\$105,643,071	3,275
254	Rick Hendrick Toyota Sandy Springs	Hendrick Automotive Group	Atlanta	GA	\$58,348,035	1,825	\$25,496,930	1,173	\$8,224,654	\$5,850,156	–	\$7,680,175	\$105,599,950	2,998
255	Northridge Toyota	Frederick E. Hitchcock/Hitchcock Automotive Resources	Northridge	CA	\$61,325,144	2,070	\$20,606,507	1,155	\$7,574,215	\$6,708,085	–	\$8,335,230	\$104,549,181	3,225
256	Round Rock Toyota	Penske Automotive Group	Round Rock	TX	\$66,547,238	2,058	\$22,379,938	1,193	\$3,347,351	\$6,665,391	–	\$5,332,612	\$104,272,530	3,251
257	Lexus of Arlington	Robert V. Rohrman	Arlington Heights	IL	\$60,944,648	1,011	\$28,566,927	1,032	\$2,322,726	\$5,971,041	–	\$6,359,436	\$104,164,778	2,043
258	Sweeney Buick GMC	Douglas V. Sweeney/D&D Sweeney Auto Group	Youngstown	OH	\$60,915,466	1,743	\$17,173,212	926	\$3,777,895	\$3,312,854	–	\$18,944,523	\$104,123,950	2,669
259	Jaguar Land Rover Monmouth	Penske Automotive Group	Ocean Township	NJ	\$80,422,524	982	\$16,296,960	381	\$1,212,477	\$2,407,976	–	\$3,767,210	\$104,107,147	1,363
260	Audi South Coast	Penske Automotive Group	Santa Ana	CA	\$66,798,399	1,214	\$19,274,455	622	\$2,159,604	\$7,406,221	–	\$8,438,847	\$104,077,526	1,836
261	Larry H. Miller Liberty Toyota Scion Colorado Springs	Karen Gail Miller/Larry H. Miller Dealerships	Colorado Springs	CO	\$61,338,351	1,575	\$18,754,545	906	\$3,163,465	\$8,506,317	–	\$11,986,492	\$103,749,170	2,481
262	Zeigler BMW of Orland Park	Aaron J. Zeigler	Orland Park	IL	\$55,390,780	968	\$25,935,049	933	\$5,801,150	\$7,005,434	–	\$9,543,446	\$103,675,859	1,901
263	Larry H. Miller Toyota Scion Corona	Karen Gail Miller/Larry H. Miller Dealerships	Corona	CA	\$64,129,959	2,157	\$21,253,163	1,114	\$5,528,782	\$6,053,896	–	\$6,391,927	\$103,357,727	3,271
264	Bommarito Cadillac—VW—Mazda	John J. Bommarito/Bommarito Automotive Group	St. Peters	MO	\$48,294,814	1,394	\$37,968,822	1,728	\$5,492,665	\$5,418,400	–	\$5,679,268	\$102,853,969	3,122
265	Audi Palo Alto	Melinda Holman	Palo Alto	CA	\$55,963,501	982	\$29,341,362	895	\$2,803,870	\$7,316,742	–	\$6,927,749	\$102,353,224	1,877
266	Gillman Honda of San Antonio	Stacey Gillman Wimbish; Jason R. Gillman	Schertz	TX	\$62,082,443	2,097	\$21,912,211	1,418	\$4,761,673	\$6,117,113	–	\$7,039,603	\$101,913,043	3,515
267	Larry H. Miller Chrysler Dodge Jeep Ram 104th	Karen Gail Miller/Larry H. Miller Dealerships	Thornton	CO	\$57,039,148	1,260	\$22,122,261	964	\$3,816,446	\$6,582,518	–	\$11,997,715	\$101,558,088	2,224
268	Future Ford of Clovis	G. Steven Pleau/Future Automotive Group	Clovis	CA	\$49,237,578	1,080	\$25,927,233	777	\$3,606,997	\$10,684,405	–	\$12,077,829	\$101,534,042	1,857
269	Sweeney Chevrolet	Douglas V. Sweeney/D&D Sweeney Auto Group	Youngstown	OH	\$77,224,811	2,433	\$16,376,604	918	\$3,937,885	\$2,254,628	–	\$1,702,807	\$101,496,735	3,351
270	Suburban Toyota	David T. Fischer, Jr./The Suburban Collection	Troy	MI	\$69,882,551	1,804	\$17,047,647	889	\$2,700,033	\$2,684,246	\$1,200,124	\$6,934,743	\$100,449,344	2,693
271	Suburban Chrysler Dodge Jeep Ram of Garden City	David T. Fischer, Jr./The Suburban Collection	Garden City	MI	\$69,882,551	1,804	\$17,047,647	889	\$2,700,033	\$2,684,246	\$1,200,124	\$6,934,743	\$100,449,344	2,693
272	Hendrick Chrysler Dodge Jeep Ram	Hendrick Automotive Group	Hoover	AL	\$49,098,606	1,200	\$30,352,335	1,287	\$7,091,055	\$3,307,374	\$3,333,003	\$6,869,345	\$100,051,718	2,487

© Copyright 2020, WardsAuto, a division of Informa. Redistribution prohibited. Note: Data are operating results for calendar year 2019. * Revenue does not include wholesale or fleet sales.

Source: WardsAuto Dealer Business.



WARDSAUTO DEALER 500



Rank	Dealership	Owner/Principals	City	ST	New Revenue	New Units	Used Revenue	Used Units	Finance & Insurance Revenue	Service Revenue	Body Shop Revenue	Parts & Accessories Revenue	* Total Revenue	Total Units
273	Larry H. Miller Toyota Scion Albuquerque	Karen Gail Miller/Larry H. Miller Dealerships	Albuquerque	NM	\$61,003,210	1,758	\$21,675,221	1,036	\$3,741,891	\$6,496,695	–	\$6,997,933	\$99,914,950	2,794
274	Honda of Rochester	Richard J. Garber	Rochester	NY	\$59,053,670	2,097	\$25,326,368	1,221	\$4,194,948	\$4,269,104	\$2,449,342	\$4,619,405	\$99,912,837	3,318
275	Capitol Honda	Penske Automotive Group	San Jose	CA	\$61,245,686	2,324	\$16,092,788	828	\$4,046,277	\$9,230,201	–	\$8,934,988	\$99,549,940	3,152
276	Hendrick Buick GMC Cadillac	Hendrick Automotive Group	Cary	NC	\$65,664,382	1,175	\$21,911,770	750	\$5,901,133	\$2,772,727	–	\$3,280,578	\$99,530,590	1,925
277	Mercedes-Benz of Honolulu	Fletcher Jones	Honolulu	HI	\$52,003,153	928	\$24,710,865	751	\$3,764,140	\$8,727,150	–	\$9,724,282	\$98,929,590	1,679
278	Honda of Turnersville	Penske Automotive Group	Turnersville	NJ	\$60,960,391	2,212	\$27,389,170	1,586	\$2,613,297	\$3,941,588	–	\$3,831,645	\$98,736,091	3,798
279	Suburban Motors Company	David Fischer, Jr./The Suburban Collection	Troy	MI	\$64,273,802	1,247	\$13,169,567	524	\$2,754,183	\$4,414,974	–	\$13,954,714	\$98,567,240	1,771
280	Rick Hendrick Chrysler Dodge Jeep Ram Duluth	Hendrick Automotive Group	Duluth	GA	\$57,146,394	1,396	\$25,830,305	1,092	\$7,150,718	\$3,887,703	–	\$4,387,955	\$98,403,075	2,488
281	CarSense – Chester Springs	Penske Automotive Group	Chester Springs	PA	–	–	\$89,485,774	4,007	\$4,826,529	\$2,100,528	\$20,131	\$1,900,312	\$98,333,274	4,007
282	Earnhardt Avondale	Hal J. Earnhardt	Avondale	AZ	\$63,505,680	4,027	\$18,142,882	1,811	\$3,781,763	\$6,170,329	–	\$6,481,952	\$98,082,606	5,838
283	Green Brook Buick GMC	David Ferraez	Green Brook	NJ	\$66,056,595	1,541	\$21,063,226	706	\$3,784,264	\$3,847,294	–	\$3,308,122	\$98,059,501	2,247
284	Mac Haik Toyota	Mac Haik	League City	TX	\$57,857,183	1,651	\$23,411,556	1,205	\$2,832,646	\$4,296,752	\$2,098,516	\$6,900,755	\$97,397,408	2,856
285	Hendrick Honda of Charleston	Hendrick Automotive Group	Charleston	SC	\$47,317,785	1,616	\$30,518,303	1,572	\$6,867,165	\$4,657,992	–	\$8,003,375	\$97,364,620	3,188
286	Oakbrook Toyota–Scion in Westmont	Robert V. Rohrman	Westmont	IL	\$54,715,685	1,614	\$30,009,363	1,440	\$2,990,437	\$5,080,988	–	\$4,353,298	\$97,149,771	3,054
287	Terry Labonte Chevrolet	Hendrick Automotive Group	Greensboro	NC	\$52,977,759	1,272	\$21,328,885	966	\$6,502,443	\$3,159,735	\$4,994,264	\$8,035,093	\$96,998,179	2,238
288	Larry H. Miller Chevrolet Murray	Karen Gail Miller/Larry H. Miller Dealerships	Murray	UT	\$42,692,549	928	\$27,988,784	1,179	\$2,952,428	\$5,078,229	\$3,566,534	\$14,524,168	\$96,802,692	2,107
289	Jim Koons – Lexus of Wilmington	Jim Koons	Wilmington	DE	\$52,176,899	1,075	\$26,632,030	1,056	\$5,291,191	\$5,749,843	–	\$6,851,444	\$96,701,407	2,131
290	Victory Honda of San Bruno	Jeffrey E. Cappo/Victory Automotive Group	San Bruno	CA	\$68,636,293	2,603	\$17,900,624	939	\$3,794,280	\$3,645,630	–	\$2,571,971	\$96,548,798	3,542
291	Toyota of Turnersville	Penske Automotive Group	Turnersville	NJ	\$56,702,805	1,766	\$28,633,926	1,465	\$4,266,309	\$3,647,176	–	\$3,211,251	\$96,461,467	3,231
292	Rick Hendrick Buick GMC Duluth	Hendrick Automotive Group	Duluth	GA	\$63,919,366	1,274	\$21,962,363	827	\$5,197,885	\$2,722,986	–	\$2,209,853	\$96,012,453	2,101
293	Kuni Honda	Melinda Holman	Centennial	CO	\$57,110,630	1,897	\$20,060,242	1,174	\$2,889,894	\$6,664,889	\$3,703,805	\$5,580,945	\$96,010,405	3,071
294	Stevenson Hendrick Toyota Jacksonville	Hendrick Automotive Group	Jacksonville	NC	\$58,936,158	1,735	\$22,360,258	1,022	\$7,417,582	\$3,392,396	–	\$3,811,020	\$95,917,414	2,757
295	Kearny Mesa Toyota	Penske Automotive Group	San Diego	CA	\$61,433,135	1,989	\$19,251,691	1,028	\$3,350,042	\$6,808,445	–	\$5,052,256	\$95,895,569	3,017
296	Wilde East Towne Honda	Jorge F Hidalgo; Patrick J. Donahue; Mark H. Wilde; Sharon A. Bloom/Wilde Automotive Group	Madison	WI	\$48,168,317	1,663	\$33,220,532	1,815	\$3,243,070	\$5,133,912	–	\$5,987,507	\$95,753,338	3,478
297	Rick Hendrick Chevrolet	Hendrick Automotive Group	Charleston	SC	\$52,407,355	1,134	\$27,247,102	1,049	\$6,021,478	\$3,922,793	–	\$6,065,752	\$95,664,480	2,183
298	Mercedes-Benz of Chantilly	Penske Automotive Group	Chantilly	VA	\$48,486,068	853	\$29,206,676	1,013	\$2,846,547	\$6,419,940	–	\$8,535,206	\$95,494,437	1,866
299	Ray Skillman Westside Imports	Ray Skillman; Justin Bunte; Bill Skillman	Indianapolis	IN	\$47,545,688	1,800	\$27,670,063	2,018	\$4,159,778	\$5,748,964	\$1,556,408	\$8,798,562	\$95,479,463	3,818
300	Honda Mall of Georgia	Penske Automotive Group	Buford	GA	\$49,566,287	1,715	\$33,773,367	1,862	\$3,127,335	\$4,153,904	–	\$4,846,145	\$95,467,038	3,577
301	Audi Fletcher Jones	Fletcher Jones	Costa Mesa	CA	\$56,763,070	1,062	\$24,077,217	775	\$2,762,868	\$6,452,717	–	\$5,349,459	\$95,405,331	1,837
302	Ray Skillman Chevrolet	Ray Skillman; Jonathan Skillman	Indianapolis	IN	\$42,706,390	1,121	\$38,234,087	1,955	\$5,656,650	\$4,545,441	–	\$4,083,119	\$95,225,687	3,076
303	Garber Chevrolet	Richard J. Garber	Midland	MI	\$61,207,379	1,601	\$22,706,563	943	\$2,777,485	\$2,783,530	\$1,265,661	\$4,456,061	\$95,196,679	2,544
304	Mark Miller Subaru Midtown	Mark Carleson Miller	Salt Lake City	UT	\$51,233,184	1,657	\$23,885,093	1,371	\$3,461,656	\$5,940,590	\$3,117,758	\$7,356,381	\$94,994,662	3,028
305	Gold Coast Cadillac	Keith Harvey/Serra Automotive	Oakhurst	NJ	\$66,005,192	1,053	\$20,257,402	885	\$1,992,694	\$3,731,351	–	\$2,942,268	\$94,928,907	1,938
306	Serra Chevrolet – Southfield	Greg Brown/Serra Automotive	Southfield	MI	\$69,173,390	2,180	\$14,494,658	958	\$3,253,493	\$4,418,255	–	\$3,400,573	\$94,740,369	3,138
307	Suburban Cadillac of Plymouth	David T. Fischer Jr./The Suburban Collection	Plymouth	MI	\$60,970,109	1,174	\$17,682,036	722	\$2,947,409	\$5,237,552	–	\$7,899,593	\$94,736,699	1,896
308	Hendrick Lexus Charleston	Hendrick Automotive Group	Charleston	SC	\$46,901,200	857	\$30,661,652	1,008	\$5,763,152	\$5,294,664	–	\$5,939,282	\$94,559,950	1,865
309	Herb Chambers Toyota of Auburn	Herbert G. Chambers	Auburn	MA	\$54,804,002	1,678	\$23,668,293	1,082	\$5,593,098	\$5,446,685	–	\$4,971,553	\$94,483,631	2,760
310	Mercedes-Benz of Henderson	Fletcher Jones	Henderson	NV	\$42,331,874	653	\$28,865,659	866	\$3,383,586	\$8,655,125	–	\$11,102,164	\$94,338,408	1,519
311	Freeway Toyota	Jeffrey E. Cappo/Victory Automotive Group	Hanford	CA	\$58,681,099	1,908	\$21,766,997	1,097	\$6,864,723	\$4,286,196	–	\$2,674,798	\$94,273,813	3,005
312	Temple Mac Haik Dodge Chrysler Jeep Ram	Mac Haik	Temple	TX	\$56,080,710	1,320	\$24,821,821	1,145	\$4,521,124	\$2,918,071	\$701,445	\$5,113,017	\$94,156,188	2,465
313	Porsche San Diego	Melinda Holman	San Diego	CA	\$50,436,990	501	\$26,533,472	442	\$1,729,873	\$6,328,022	–	\$7,883,571	\$92,911,928	943
314	Desoto Mac Haik Ford	Mac Haik	DeSoto	TX	\$54,399,691	1,269	\$23,899,178	956	\$3,499,386	\$3,410,488	\$1,060,174	\$6,531,948	\$92,800,865	2,225
315	Audi Fort Washington	Melinda Holman	Fort Washington	PA	\$50,117,597	957	\$28,795,482	1,113	\$2,360,378	\$5,914,398	–	\$5,370,142	\$92,557,997	2,070
316	Hendrick Honda Bradenton	Hendrick Automotive Group	Bradenton	FL	\$53,951,521	1,882	\$23,396,360	1,281	\$6,211,277	\$4,087,128	–	\$4,871,974	\$92,518,260	3,163
317	Chapman Ford	John H. Chapman	Scottsdale	AZ	\$49,527,966	1,315	\$19,445,140	833	\$6,144,262	\$7,875,499	–	\$9,303,251	\$92,296,118	2,148
318	Ray Catena Audi Freehold	Raymond Catena	Freehold	NJ	\$63,882,668	1,224	\$17,871,391	533	\$1,027,826	\$4,926,610	–	\$4,509,226	\$92,217,721	1,757

© Copyright 2020, WardsAuto, a division of Informa. Redistribution prohibited. Note: Data are operating results for calendar year 2019. * Revenue does not include wholesale or fleet sales.

Source: WardsAuto Dealer Business.



Rank	Dealership	Owner/Principals	City	ST	New Revenue	New Units	Used Revenue	Used Units	Finance & Insurance Revenue	Service Revenue	Body Shop Revenue	Parts & Accessories Revenue	* Total Revenue	Total Units
319	Larry H. Miller Ford Lakewood	Karen Gail Miller/Larry H. Miller Dealerships	Lakewood	CO	\$48,073,824	1,024	\$21,677,056	963	\$2,582,330	\$6,659,361	–	\$13,215,369	\$92,207,940	1,987
320	Rolls Royce Motorcars Ft. Lauderdale	Melinda Holman	Ft. Lauderdale	FL	\$59,481,580	236	\$22,264,797	159	\$959,893	\$4,176,532	–	\$5,193,648	\$92,076,450	395
321	Land Rover Denver	Melinda Holman	Littleton	CO	\$50,539,301	595	\$21,746,491	539	\$2,315,042	\$6,655,347	–	\$10,671,823	\$91,928,004	1,134
322	Rodeo Ford	Hal J. Earnhardt	Goodyear	AZ	\$55,317,920	1,324	\$17,853,607	798	\$3,979,433	\$6,854,908	–	\$7,897,777	\$91,903,645	2,122
323	Freedom Chrysler Dodge Jeep Ram by Ed Morse	Edward J. Morse III/Ed Morse Automotive Group	Duncanville	TX	\$55,421,700	1,512	\$16,923,771	811	\$8,166,618	\$4,126,136	–	\$7,116,609	\$91,754,834	2,323
324	Holman Ford/Lincoln Turnersville	Melinda Holman	Turnersville	NJ	\$41,595,068	1,007	\$25,226,841	1,280	\$3,284,200	\$4,271,250	–	\$17,299,551	\$91,676,910	2,287
325	Gillman Chrysler Jeep Dodge South	Stacey Gillman Wimbish; Jason R. Gillman	Houston	TX	\$52,573,428	1,307	\$21,371,041	1,137	\$3,744,965	\$3,970,636	\$3,738,647	\$6,271,565	\$91,670,282	2,444
326	Toyota of Cleveland	Nelson E. Bowers, II; Bradley B Cobb/Bowers Automotive Group	McDonald	TN	\$53,689,876	1,451	\$24,799,735	1,333	\$4,522,592	\$4,238,929	–	\$4,282,547	\$91,533,679	2,784
327	Ray Catena MB Freehold	Raymond Catena	Freehold	NJ	\$58,885,892	1,000	\$19,443,977	461	\$689,050	\$6,081,921	–	\$6,242,357	\$91,343,197	1,461
328	Dale Earnhardt Jr. Chevrolet	Hendrick Automotive Group	Tallahassee	FL	\$43,705,023	1,107	\$30,252,160	1,325	\$6,281,729	\$2,405,525	\$2,594,488	\$6,091,162	\$91,330,087	2,432
329	Princeton BMW	Melinda Holman	Hamilton Township	NJ	\$36,519,089	639	\$34,910,303	1,079	\$2,411,022	\$7,540,705	–	\$9,663,755	\$91,044,874	1,718
330	Bommarito Nissan	Frank J. Bommarito; John J. Bommarito; Jerry Eickel	Hazelwood	MO	\$53,240,898	1,707	\$21,751,174	1,038	\$4,537,709	\$4,080,612	–	\$7,336,199	\$90,946,592	2,745
331	Downtown Ford	Jeffrey E. Cappo/Victory Automotive Group	Sacramento	CA	\$66,834,424	1,977	\$11,626,178	553	\$1,024,592	\$4,767,365	–	\$6,478,428	\$90,730,987	2,530
332	Toyota of Fayetteville	Penske Automotive Group	Fayetteville	AR	\$52,572,491	1,489	\$28,814,892	1,481	\$3,253,843	\$3,000,705	–	\$2,880,770	\$90,522,701	2,970
333	Larry H. Miller Honda Boise	Karen Gail Miller/Larry H. Miller Dealerships	Boise	ID	\$47,997,695	1,582	\$27,017,042	1,571	\$4,165,638	\$4,538,261	–	\$5,551,995	\$89,270,631	3,153
334	Champion Chevrolet	John P. Stanko	Reno	NV	\$49,818,392	1,102	\$22,185,332	762	\$5,439,967	\$4,102,875	\$960,133	\$6,635,277	\$89,141,976	1,864
335	Earnhardt Lexus	Jim Babe Earnhardt/Earnhardt Auto Centers	Phoenix	AZ	\$49,828,691	882	\$25,805,419	884	\$1,410,205	\$5,128,215	–	\$6,882,174	\$89,054,704	1,766
336	Fox Grand Traverse	Daniel G. DeVos/Fox Motors	Traverse City	MI	\$41,242,268	997	\$32,070,689	1,746	\$3,720,965	\$3,395,834	\$2,066,450	\$6,448,243	\$88,944,449	2,743
337	Rick Hendrick Dodge Chrysler Jeep Ram	Hendrick Automotive Group	Charleston	SC	\$51,872,001	1,204	\$19,867,847	844	\$4,838,016	\$3,809,283	–	\$8,527,142	\$88,914,289	2,048
338	Mullinax Ford of New Smyrna Beach	Lawrence E. Mullinax; Gerald Mullinax	New Smyrna Beach	FL	\$41,857,556	1,051	\$37,645,340	1,871	\$2,572,000	\$2,885,295	–	\$3,948,922	\$88,909,113	2,922
339	Gillman Subaru Southwest	Stacey Gillman Wimbish; Jason R. Gillman	Houston	TX	\$55,936,307	1,779	\$19,265,469	1,189	\$3,674,029	\$4,480,187	–	\$5,378,385	\$88,734,377	2,968
340	Voss Chevrolet	John Voss; Craig Voss; Brad Voss/Voss Auto Network	Centerville	OH	\$45,103,540	1,195	\$23,870,805	1,265	\$3,109,877	\$3,184,677	\$9,767,647	\$3,678,551	\$88,715,097	2,460
341	Bridgewater Chevrolet	David Ferraez; Bryan Ferraez	Bridgewater	NJ	\$62,026,130	1,579	\$16,667,779	462	\$3,239,608	\$3,243,725	–	\$3,326,184	\$88,503,426	2,041
342	Hendrick Volkswagen Frisco	Hendrick Automotive Group	Frisco	TX	\$49,349,551	1,642	\$25,063,977	1,479	\$5,534,182	\$4,018,542	–	\$4,529,720	\$88,495,972	3,121
343	Bommarito Nissan West County	John J. Bommarito; Jerry Eickel	Ballwin	MO	\$53,301,456	1,645	\$23,390,650	1,054	\$3,219,059	\$3,386,805	–	\$5,159,212	\$88,457,182	2,699
344	Mullinax Ford of Olympia	Gerald Mullinax; Chris Baron/Mullinax Automotive	Olympia	WA	\$43,652,766	1,035	\$30,575,759	1,635	\$3,440,739	\$4,418,259	–	\$6,236,081	\$88,323,604	2,670
345	Larry H. Miller Chrysler Jeep Dodge Ram Surprise	Karen Gail Miller/Larry H. Miller Dealerships	Surprise	AZ	\$58,732,681	1,469	\$14,910,771	735	\$4,227,650	\$4,997,278	–	\$5,313,701	\$88,182,081	2,204
346	I-10 Mac Haik CDJR	Mac Haik	Houston	TX	\$53,139,182	1,275	\$25,763,401	1,271	\$3,706,231	\$2,121,989	–	\$3,420,985	\$88,151,788	2,546
347	Suburban Jaguar Land Rover Troy	David T. Fischer, Jr./The Suburban Collection	Troy	MI	\$66,152,800	1,719	\$12,559,184	616	\$2,090,869	\$3,233,083	–	\$3,711,682	\$87,747,618	2,335
348	Tex Chevrolet, dba Earnhardt Chevrolet	Earnhardt Auto Centers	Chandler	AZ	\$53,600,505	1,492	\$16,904,161	901	\$3,245,159	\$3,644,572	\$1,690,071	\$8,598,295	\$87,682,763	2,393
349	Larry H. Miller Subaru Boise	Karen Gail Miller/Larry H. Miller Dealerships	Boise	ID	\$44,707,260	1,391	\$25,671,179	1,336	\$4,577,780	\$5,647,303	–	\$6,912,916	\$87,516,438	2,727
350	Wilde Honda of Sarasota	Mark H. Wilde; Dean Palmer/Wilde Automotive Group	Sarasota	FL	\$47,899,571	1,769	\$28,710,758	1,722	\$2,575,729	\$4,457,822	–	\$3,578,288	\$87,222,168	3,491
351	Rick Hendrick Chevrolet Naples	Hendrick Automotive Group	Naples	FL	\$56,113,058	1,205	\$19,240,719	746	\$5,068,214	\$3,002,525	–	\$3,507,450	\$86,931,966	1,951
352	Pompano Ford Lincoln	Melinda Holman	Pompano Beach	FL	\$51,669,164	1,129	\$19,122,327	786	\$1,802,060	\$5,783,795	\$3,106,627	\$5,395,390	\$86,879,363	1,915
353	Audi South Austin	Hendrick Automotive Group	Austin	TX	\$49,642,807	799	\$22,098,629	670	\$3,770,397	\$4,679,542	–	\$6,349,022	\$86,540,397	1,469
354	Mac Haik Jackson Ford	Mac Haik	Jackson	MS	\$47,256,974	952	\$21,845,074	857	\$6,316,111	\$3,270,676	–	\$7,787,969	\$86,476,804	1,809
355	Fort Wayne Toyota-Lexus-Kia	Robert V. Rohrman	Fort Wayne	IN	\$44,245,098	1,338	\$27,322,139	1,566	\$4,134,617	\$4,522,547	–	\$6,175,090	\$86,399,491	2,904
356	Arlington Acura in Palatine	Robert V. Rohrman	Palatine	IL	\$60,822,834	1,023	\$15,295,414	744	\$2,025,722	\$4,227,344	–	\$3,846,790	\$86,218,104	1,767
357	Porsche of Beachwood	Penske Automotive Group	Beachwood	OH	\$42,455,090	433	\$36,466,942	640	\$2,024,192	\$1,726,059	–	\$3,496,425	\$86,168,708	1,073
358	Hendrick Honda Hickory	Hendrick Automotive Group	Hickory	NC	\$48,828,689	1,633	\$23,107,355	1,159	\$6,382,552	\$3,151,765	–	\$4,685,731	\$86,156,092	2,792
359	Hendrick Chevrolet Shawnee Mission	Hendrick Automotive Group	Merriam	KS	\$32,808,840	787	\$21,455,822	1,041	\$5,229,118	\$4,233,012	\$5,098,061	\$17,305,189	\$86,130,042	1,828
360	Chapman Chrysler Jeep	John H. Chapman	Henderson	NV	\$43,648,145	1,134	\$22,962,490	1,069	\$6,388,881	\$5,831,923	–	\$6,927,797	\$85,759,236	2,203
361	Frisco Chrysler Dodge Jeep Ram	Carl Atkinson; Frank Rodriguez; Conrad Letson/Greenway Automotive	Frisco	TX	\$49,362,377	1,112	\$18,445,409	753	\$3,990,558	\$6,499,646	–	\$6,482,485	\$84,780,475	1,865
362	Bommarito Honda	John J. Bommarito; Jerry Eickel	Hazelwood	MO	\$48,171,234	1,662	\$22,082,276	1,265	\$4,435,242	\$4,012,506	–	\$5,600,213	\$84,301,471	2,927

© Copyright 2020, WardsAuto, a division of Informa. Redistribution prohibited. Note: Data are operating results for calendar year 2019. * Revenue does not include wholesale or fleet sales.

Source: WardsAuto Dealer Business.



WARDSAUTO DEALER 500



Rank	Dealership	Owner/Principals	City	ST	New Revenue	New Units	Used Revenue	Used Units	Finance & Insurance Revenue	Service Revenue	Body Shop Revenue	Parts & Accessories Revenue	* Total Revenue	Total Units
363	Audi Northlake	Hendrick Automotive Group	Charlotte	NC	\$44,374,072	709	\$24,809,220	705	\$3,662,974	\$4,997,180	–	\$6,414,494	\$84,257,940	1,414
364	Zeigler Chrysler Dodge Jeep – Downers Grove	Aaron J. Zeigler; Harold J. Zeigler	Downers Grove	IL	\$45,771,880	1,233	\$22,304,377	1,103	\$7,641,778	\$4,272,341	–	\$3,800,469	\$83,790,845	2,336
365	Jaguar Land Rover Charlotte	Hendrick Automotive Group	Charlotte	NC	\$48,390,286	548	\$20,868,603	467	\$2,812,189	\$4,445,942	–	\$6,854,262	\$83,371,282	1,015
366	Honda of Spring	Penske Automotive Group	Houston	TX	\$51,583,599	1,890	\$19,929,272	1,247	\$2,871,148	\$4,144,580	\$11,194	\$4,809,394	\$83,349,187	3,137
367	Audi Chantilly	Penske Automotive Group	Chantilly	VA	\$47,021,710	824	\$23,526,926	961	\$2,293,362	\$5,639,072	–	\$4,746,429	\$83,227,499	1,785
368	Niello BMW	Richard L. Niello/The Niello Company	Sacramento	CA	\$27,915,183	465	\$34,536,631	1,155	\$4,904,733	\$6,660,618	–	\$9,202,757	\$83,219,922	1,620
369	Hendrick Honda Woodbridge	Hendrick Automotive Group	Woodbridge	VA	\$47,884,058	1,668	\$16,264,209	896	\$7,120,441	\$5,634,395	–	\$6,229,251	\$83,132,354	2,564
370	Audi Fremont	Fletcher Jones	Fremont	CA	\$55,433,769	1,070	\$14,822,975	525	\$3,453,590	\$5,297,593	–	\$4,122,795	\$83,130,722	1,595
371	Ray Catena Lexus of Larchmont	Raymond Catena	Larchmont	NY	\$66,421,547	1,383	\$6,228,999	190	\$601,378	\$5,945,933	–	\$3,481,237	\$82,679,094	1,573
372	Larry H. Miller Toyota Lemon Grove	Karen Gail Miller/Larry H. Miller Dealerships	Lemon Grove	CA	\$47,815,493	1,518	\$17,849,199	867	\$4,008,633	\$6,104,545	–	\$6,880,990	\$82,658,860	2,385
373	CarSense – Hatfield	Penske Automotive Group	Chester Springs	PA	–	–	\$75,762,543	3,489	\$4,285,247	\$1,210,411	\$1,077	\$1,241,198	\$82,500,476	3,489
374	Honda Cars of Rock Hill	Hendrick Automotive Group	Rock Hill	SC	\$47,975,003	1,572	\$18,398,156	935	\$4,928,813	\$3,488,034	\$2,440,204	\$5,188,059	\$82,418,269	2,507
375	Fox Plainfield	Daniel G. DeVos/Fox Motors	Grand Rapids	MI	\$36,152,144	825	\$23,845,629	1,238	\$2,963,860	\$2,838,859	\$827,533	\$15,516,595	\$82,144,620	2,063
376	Harold Zeigler Ford – Plainwell	Aaron J. Zeigler	Plainwell	MI	\$39,812,241	802	\$34,750,138	1,524	\$4,928,908	\$1,272,958	–	\$1,349,738	\$82,113,983	2,326
377	Herb Chambers Chrysler Jeep Dodge Ram Fiat of Danvers	Herbert G. Chambers	Danvers	MA	\$59,389,742	1,452	\$13,017,658	515	\$1,708,066	\$3,553,827	–	\$4,041,113	\$81,710,406	1,967
378	Fred Anderson Toyota of Columbia	Fred H. Anderson	West Columbia	NC	\$43,233,459	1,337	\$23,506,395	1,149	\$4,361,846	\$4,282,908	–	\$6,286,934	\$81,671,542	2,486
379	Hendrick Honda Pompano Beach	Hendrick Automotive Group	Pompano Beach	FL	\$49,948,747	1,827	\$18,704,055	1,038	\$4,686,168	\$2,822,837	–	\$5,004,549	\$81,166,356	2,865
380	Audi Fairfield	Penske Automotive Group	Fairfield	CT	\$45,672,079	863	\$22,797,007	662	\$1,431,538	\$5,817,265	–	\$5,329,133	\$81,047,022	1,525
381	Ford of Orange	David W. Wilson	Orange	CA	\$52,514,414	1,385	\$16,876,926	629	\$2,168,772	\$4,298,870	–	\$5,171,972	\$81,030,954	2,014
382	Larry H. Miller Toyota Scion Colorado Springs	Karen Gail Miller/Larry H. Miller Dealerships	Colorado Springs	CO	\$50,721,199	1,438	\$17,450,706	850	\$2,838,907	\$3,981,176	–	\$5,424,233	\$80,416,221	2,288
383	Niello Acura Roseville	Richard L. Niello/The Niello Company	Roseville	CA	\$33,487,562	824	\$31,359,317	1,263	\$3,310,793	\$6,276,841	–	\$5,955,012	\$80,389,525	2,087
384	Lexus of Seattle	Melinda Holman	Lynnwood	WA	\$41,585,012	817	\$22,623,503	831	\$1,845,126	\$7,454,935	–	\$6,815,852	\$80,324,428	1,648
385	Larry H. Miller Downtown Toyota Spokane	Karen Gail Miller/Larry H. Miller Dealerships	Spokane	WA	\$43,503,393	1,191	\$20,326,894	1,175	\$3,410,456	\$4,981,126	–	\$7,541,006	\$79,762,875	2,366
386	Suburban Buick GMC Cadillac	David T. Fischer Jr./The Suburban Collection	Costa Mesa	CA	\$49,116,763	853	\$20,070,707	675	\$3,043,332	\$3,842,557	–	\$3,624,539	\$79,697,898	1,528
387	Honda North	Penske Automotive Group	Clovis	CA	\$50,293,835	1,857	\$18,942,691	1,030	\$3,337,563	\$3,628,078	–	\$3,490,717	\$79,692,884	2,887
388	Mercedes-Benz of Northlake	Hendrick Automotive Group	Charlotte	NC	\$31,986,396	439	\$31,013,607	841	\$3,393,691	\$5,198,022	–	\$8,065,040	\$79,656,756	1,280
389	Larry H. Miller Hyundai Peoria	Karen Gail Miller/Larry H. Miller Dealerships	Peoria	AZ	\$49,345,427	1,678	\$16,153,743	932	\$4,497,685	\$3,969,600	–	\$5,513,496	\$79,479,951	2,610
390	Rick Hendrick Jeep Chrysler Dodge Ram Fiat	Hendrick Automotive Group	Charleston	SC	\$43,131,938	1,064	\$25,396,509	1,057	\$5,460,665	\$2,376,773	–	\$2,953,037	\$79,318,922	2,121
391	Bob Rohrman Lincoln–Mercury–Hyundai–Subaru	Robert V. Rohrman	Lafayette	IN	\$49,923,345	1,618	\$18,174,428	1,098	\$5,268,841	\$2,461,593	–	\$3,470,023	\$79,298,230	2,716
392	Scottsdale Ferrari	Penske Automotive Group	Scottsdale	AZ	\$26,177,162	122	\$46,703,602	274	\$506,558	\$2,426,287	–	\$3,060,202	\$78,873,811	396
393	Germain Mercedes-Benz of Easton	Steve Germain/German Motor Company; Germain Automotive Partnership	Columbus	OH	\$35,286,195	533	\$30,196,176	876	\$2,629,836	\$4,458,970	–	\$6,080,546	\$78,651,723	1,409
394	Piercey Honda	William R. Piercey	Milpitas	CA	\$54,571,111	2,021	\$7,264,356	437	\$1,748,500	\$7,614,368	–	\$7,450,206	\$78,648,541	2,458
395	Suburban Ford of Ferndale	David T. Fischer, Jr./The Suburban Collection	Ferndale	MI	\$43,694,111	1,135	\$25,495,832	1,479	\$1,828,290	\$3,218,417	–	\$4,383,962	\$78,620,612	2,614
396	Hendrick Subaru Southpoint	Hendrick Automotive Group	Durham	NC	\$44,443,681	1,365	\$19,330,411	934	\$4,637,295	\$4,531,311	–	\$5,454,619	\$78,397,317	2,299
397	Indy Honda	Robert V. Rohrman	Indianapolis	IN	\$45,723,355	1,619	\$20,850,372	1,245	\$2,764,261	\$2,981,489	–	\$5,957,851	\$78,277,328	2,864
398	Darrell Waltrip Buick GMC	Hendrick Automotive Group	Franklin	TN	\$45,687,935	884	\$21,489,747	926	\$5,063,800	\$3,002,235	–	\$2,737,542	\$77,981,259	1,810
399	Serra Honda O'Fallon	Ben Brown/Serra Automotive	O'Fallon	IL	\$44,733,436	1,500	\$17,331,367	1,180	\$5,158,445	\$4,823,380	–	\$5,858,789	\$77,905,417	2,680
400	Community Toyota Scion	Roger A. Elswick	Baytown	TX	\$46,598,249	1,360	\$17,415,993	836	\$5,494,145	\$3,427,591	\$1,396,255	\$3,554,584	\$77,886,817	2,196
401	Garber Chevrolet Buick GMC	Richard J. Garber	Green Cove Springs	FL	\$42,693,391	1,203	\$26,228,721	904	\$3,322,429	\$2,706,379	–	\$2,756,640	\$77,707,560	2,107
402	Honda of Mentor	Penske Automotive Group	Mentor	OH	\$46,606,965	1,717	\$21,964,134	1,461	\$2,134,955	\$2,953,437	\$626,481	\$3,273,076	\$77,559,048	3,178
403	Mercedes-Benz of Fairfield	Penske Automotive Group	Fairfield	CT	\$39,357,459	688	\$22,342,075	665	\$1,985,934	\$5,923,904	–	\$7,623,577	\$77,232,949	1,353
404	Warren Henry Infiniti	Warren Henry Zinn	North Miami	FL	\$52,235,019	1,286	\$12,935,310	389	\$1,258,325	\$3,242,795	–	\$7,530,194	\$77,201,643	1,675
405	Mullinax Ford of Osceola County	Chris Baron; Lawrence E. Mullinax; Gerald Mullinax	Kissimmee	FL	\$35,194,992	930	\$30,559,496	1,532	\$2,501,797	\$3,447,039	–	\$5,326,570	\$77,029,894	2,462
406	Germain Honda of Naples	Steve Germain	Naples	FL	\$42,814,256	1,469	\$21,074,766	1,084	\$5,226,329	\$3,342,680	–	\$4,479,535	\$76,937,566	2,553

© Copyright 2020, WardsAuto, a division of Informa. Redistribution prohibited. Note: Data are operating results for calendar year 2019. * Revenue does not include wholesale or fleet sales.

Source: WardsAuto Dealer Business.



Rank	Dealership	Owner/Principals	City	ST	New Revenue	New Units	Used Revenue	Used Units	Finance & Insurance Revenue	Service Revenue	Body Shop Revenue	Parts & Accessories Revenue	* Total Revenue	Total Units
407	Porsche Tysons Corner	Penske Automotive Group	Vienna	VA	\$39,585,926	440	\$27,585,646	481	\$1,661,607	\$3,386,050	–	\$4,695,344	\$76,914,573	921
408	Suburban Cadillac Buick Troy	David T. Fischer, Jr./The Suburban Collection	Troy	MI	\$51,750,224	672	\$16,887,905	412	\$1,181,260	\$2,542,659	–	\$4,519,696	\$76,881,744	1,084
409	Mark Miller Subaru South Towne	Mark Carleson Miller	Sandy	UT	\$43,619,569	1,428	\$19,565,893	1,151	\$3,380,223	\$4,948,442	–	\$5,206,241	\$76,720,368	2,579
410	BMW of Greenwich	Penske Automotive Group	Greenwich	CT	\$45,504,055	731	\$28,941,067	849	\$2,121,708	–	–	–	\$76,566,830	1,580
411	Zeigler Chrysler Dodge Jeep – Grandville	Aaron J. Zeigler; Harold J. Zeigler	Grandville	MI	\$34,333,513	799	\$19,141,950	865	\$3,453,790	\$2,904,983	–	\$16,476,758	\$76,310,994	1,664
412	Bob Moore Ford	P. Mark Moore/Bob Moore Auto Group	Oklahoma City	OK	\$39,169,348	797	\$22,450,880	847	\$4,618,052	\$9,796,147	–	–	\$76,034,427	1,644
413	Stockton #12 Honda	John Stockton/Larry H. Miller Dealerships	Sandy	UT	\$43,890,429	1,477	\$16,852,943	866	\$2,862,969	\$4,486,266	–	\$7,863,935	\$75,956,542	2,343
414	Bob Moore Audi	Mark Moore/Bob Moore Auto Group	Oklahoma City	OK	\$30,757,695	427	\$30,216,958	1,231	\$5,920,466	\$9,029,236	–	–	\$75,924,355	1,658
415	Bommarito Chevrolet–Mazda	Frank J. Bommarito; John J. Bommarito	St. Louis County	MO	\$43,485,397	1,359	\$18,732,059	1,022	\$4,015,244	\$4,197,190	–	\$4,951,201	\$75,381,091	2,381
416	Weir Canyon Honda	David W. Wilson	Anaheim	CA	\$46,049,736	1,755	\$18,561,706	879	\$2,325,903	\$4,703,573	–	\$3,655,781	\$75,296,699	2,634
417	Honda of Danbury	Penske Automotive Group	Danbury	CT	\$43,811,315	1,562	\$19,359,587	1,094	\$2,004,732	\$4,833,661	–	\$4,998,442	\$75,007,737	2,656
418	Red River Motor Company	George Patton Fritze; Alvin Stander Olsan	Bossier City	LA	\$38,379,468	832	\$24,049,707	1,147	\$3,397,361	\$3,895,506	–	\$5,244,923	\$74,966,965	1,979
419	Criswell Honda	Harry E. Criswell	Germantown	MD	\$47,665,774	1,745	\$12,886,023	737	\$4,755,060	\$4,685,309	–	\$4,934,823	\$74,926,989	2,482
420	Porsche Stevens Creek	Penske Automotive Group	Santa Clara	CA	\$46,291,303	473	\$16,291,055	298	\$1,064,952	\$4,451,411	–	\$6,741,479	\$74,840,200	771
421	Airport Marina Honda	Norris J. Bishton; Norris J. Bishton, III/Noarus Auto Group	Los Angeles	CA	\$47,390,752	1,832	\$14,292,441	801	\$3,421,059	\$3,375,019	\$720,980	\$5,602,503	\$74,802,754	2,633
422	Orlando Kia East	Carl Atkinson; Frank Rodriguez; Azmir Jusic/Greenway Automotive	Orlando	FL	\$40,557,971	1,494	\$19,159,846	1,306	\$5,991,187	\$3,831,918	–	\$4,962,907	\$74,503,829	2,800
423	Earnhardt Buick GMC	Hal J. Earnhardt	Mesa	AZ	\$51,662,068	1,098	\$14,808,884	577	\$2,561,034	\$2,670,378	–	\$2,732,665	\$74,435,029	1,675
424	Jaguar Land Rover Darien	Penske Automotive Group	Darien	CT	\$39,928,010	467	\$21,627,967	448	\$2,095,879	\$4,856,253	–	\$5,742,005	\$74,250,114	915
425	Chapman Bell Road Imports	John H. Chapman	Phoenix	AZ	\$41,987,249	1,488	\$16,158,284	1,411	\$5,738,126	\$3,900,956	\$835,304	\$5,590,564	\$74,210,483	2,899
426	Niello Audi	Richard L. Niello	Sacramento	CA	\$29,139,612	508	\$28,736,206	955	\$4,643,013	\$5,611,634	–	\$5,963,328	\$74,093,793	1,463
427	Ray Catena Porsche	Raymond Catena	Edison	NJ	\$51,929,373	585	\$16,367,745	219	\$840,164	\$2,197,006	–	\$2,719,600	\$74,053,888	804
428	Ocean Honda of Port Richey	Jeffrey E. Cappo/Victory Automotive Group	Port Richey	FL	\$44,746,832	1,654	\$18,946,248	998	\$2,920,320	\$3,798,433	–	\$3,504,983	\$73,916,816	2,652
429	Chapman Chevrolet Chandler	John H. Chapman	Chandler	AZ	\$39,156,059	1,114	\$16,741,177	845	\$6,701,980	\$6,321,592	–	\$4,721,149	\$73,641,957	1,959
430	Bommarito Toyota	John J. Bommarito; Jerry Eickel	Hazelwood	MO	\$35,423,453	1,047	\$25,732,548	1,232	\$4,881,334	\$2,960,318	–	\$4,389,105	\$73,386,758	2,279
431	Hendrick Chrysler Jeep Fiat	Hendrick Automotive Group	Fayetteville	NC	\$42,311,784	1,118	\$19,928,304	905	\$4,947,694	\$2,085,506	–	\$4,046,222	\$73,319,510	2,023
432	Sunrise Chevrolet	Richard J. Garber	Glendale Heights	IL	\$35,865,194	1,048	\$22,332,921	1,095	\$4,711,528	\$4,530,759	–	\$5,874,375	\$73,314,777	2,143
433	Bob Moore Subaru	P. Mark Moore/Bob Moore Auto Group	Oklahoma City	OK	\$41,296,685	1,175	\$18,159,813	964	\$5,727,826	\$7,843,618	–	–	\$73,027,942	2,139
434	Hendrick Acura	Hendrick Automotive Group	Charlotte	NC	\$34,761,945	789	\$23,605,899	869	\$3,485,515	\$4,719,659	–	\$6,295,120	\$72,868,138	1,658
435	Lamborghini Broward	Warren Henry Zinn/Motorcars Management	Davie	FL	\$38,512,055	138	\$31,275,443	200	\$864,428	\$850,964	–	\$1,328,064	\$72,830,954	338
436	Ed Morse Cadillac – Tampa	Edward J. Morse, III	Tampa	FL	\$36,119,688	632	\$19,889,324	721	\$2,637,654	\$5,545,932	\$1,728,543	\$6,702,748	\$72,623,889	1,353
437	Jim Koons – Kia of Woodbridge	Jim Koons	Woodbridge	VA	\$38,999,163	1,273	\$22,995,077	1,242	\$5,364,586	\$2,307,272	–	\$2,660,485	\$72,326,583	2,515
438	Ray Catena Infiniti	Raymond Catena	Edison	NJ	\$55,925,109	1,196	\$7,385,257	236	\$1,097,985	\$3,256,874	–	\$4,546,404	\$72,211,629	1,432
439	Freedom Honda	William R. Piercey; Bret Peterson/Freedom Honda	Colorado Springs	CO	\$46,247,212	1,517	\$14,598,980	832	\$1,711,822	\$4,736,616	–	\$4,586,107	\$71,880,737	2,349
440	Holman Infiniti	Melinda Holman	Maple Shade	NJ	\$33,750,125	743	\$26,012,641	1,148	\$2,097,549	\$4,281,523	–	\$5,505,354	\$71,647,192	1,891
441	Ocean Honda of North Hollywood	Jeffrey E. Cappo/Victory Automotive Group	North Hollywood	CA	\$44,463,887	1,729	\$13,586,630	786	\$3,128,641	\$4,507,671	–	\$5,543,939	\$71,230,768	2,515
442	Zeigler Chevrolet Schaumburg	Aaron J. Zeigler	Schaumburg	IL	\$35,644,096	1,081	\$21,651,695	1,016	\$7,550,550	\$2,939,561	–	\$3,429,746	\$71,215,648	2,097
443	Toyota of Surprise	Penske Automotive Group	Surprise	AZ	\$45,815,851	1,374	\$18,031,123	890	\$1,859,762	\$2,770,335	–	\$2,639,542	\$71,116,613	2,264
444	Ed Morse Honda	Edward J. Morse, III	Riviera Beach	FL	\$47,177,127	1,865	\$9,261,514	652	\$955,459	\$5,075,127	\$1,422,143	\$7,056,266	\$70,947,636	2,517
445	Herb Chambers Honda	The Herb Chambers Companies	Dorchester	MA	\$44,551,581	1,732	\$16,516,095	1,020	\$3,160,415	\$3,720,146	–	\$2,953,453	\$70,901,690	2,752
446	Round Rock Hyundai	David Tamburro/Penske Automotive Group	Round Rock	TX	\$47,719,554	1,757	\$12,872,607	978	\$2,616,345	\$3,602,887	–	\$4,066,090	\$70,877,483	2,735
447	Chevrolet/Cadillac of Turnersville	Penske Automotive Group	Turnersville	NJ	\$42,638,401	1,059	\$20,868,096	1,030	\$1,776,300	\$2,671,811	–	\$2,798,156	\$70,752,764	2,089
448	Veterans Ford	Frank Rodriguez; Carl Atkinson; Lorenzo Pena/Greenway Automotive	Tampa	FL	\$25,188,198	624	\$33,500,116	1,639	\$4,842,163	\$4,240,091	–	\$2,892,350	\$70,662,918	2,263
449	Serra Honda Grandville	Rick Clift/Serra Automotive	Grandville	MI	\$37,136,848	1,230	\$23,089,408	1,588	\$2,231,115	\$3,891,890	–	\$4,257,393	\$70,606,654	2,818
450	Bommarito VW of Hazelwood	John J. Bommarito; Jerry Eickel	Hazelwood	MO	\$19,841,860	683	\$37,655,137	924	\$1,456,305	\$3,835,139	\$1,718,392	\$5,953,570	\$70,460,403	1,607
451	Herb Chambers Cadillac	Herbert G. Chambers	Warwick	RI	\$23,923,701	419	\$38,543,358	537	\$1,853,557	\$2,869,217	–	\$2,944,688	\$70,134,521	956
452	Larry H. Miller Mercedes Benz Lindon	Karen Gail Miller/Larry H. Miller Dealerships	Lindon	UT	\$34,282,180	465	\$23,666,676	672	\$1,307,309	\$3,898,261	–	\$6,797,924	\$69,952,350	1,137
453	Desert Hyundai	Hal J. Earnhardt; Jim Babe Earnhardt	Scottsdale	AZ	\$49,659,417	1,670	\$10,397,317	613	\$1,996,322	\$3,046,479	–	\$4,595,835	\$69,695,370	2,283

© Copyright 2020, WardsAuto, a division of Informa. Redistribution prohibited. Note: Data are operating results for calendar year 2019. * Revenue does not include wholesale or fleet sales.

Source: WardsAuto Dealer Business.



Rank	Dealership	Owner/Principals	City	ST	New Revenue	New Units	Used Revenue	Used Units	Finance & Insurance Revenue	Service Revenue	Body Shop Revenue	Parts & Accessories Revenue	* Total Revenue	Total Units
454	Kuni Chevrolet Cadillac	Melinda Holman	Sacramento	CA	\$32,878,088	767	\$25,503,765	1,085	\$3,761,653	\$3,906,319	–	\$3,594,795	\$69,644,620	1,852
455	Boucher Chevrolet	Gordon Boucher; Frank Boucher	Waukesha	WI	\$31,533,000	779	\$21,434,000	910	\$3,416,000	\$4,092,000	\$1,554,000	\$6,972,000	\$69,001,000	1,689
456	Fred Anderson Nissan of Asheville	Fred H. Anderson	Asheville	NC	\$34,540,103	1,143	\$21,450,491	1,176	\$4,248,313	\$4,059,270	–	\$4,696,797	\$68,994,974	2,319
457	Hendrick Chevrolet Cadillac	Hendrick Automotive Group	Monroe	NC	\$39,438,237	818	\$20,034,687	772	\$5,486,049	\$1,592,527	–	\$2,310,454	\$68,861,954	1,590
458	Zeigler Chrysler Dodge Jeep Plainwell	Aaron J. Zeigler	Plainwell	MI	\$29,022,724	656	\$31,459,088	1,438	\$5,519,315	\$1,205,583	–	\$1,552,355	\$68,759,065	2,094
459	Phil Long Mercedes Benz	Gerald Cimino/Phil Long Dealerships	Colorado Springs	CO	\$35,475,830	535	\$21,917,539	586	\$1,739,980	\$4,388,433	–	\$5,188,432	\$68,710,214	1,121
460	Delray Buick GMC	Richard J. Garber	Delray Beach	FL	\$35,924,815	869	\$21,040,035	524	\$2,693,991	\$3,090,284	\$1,877,925	\$3,985,999	\$68,613,049	1,393
461	BMAG Luxury 1	Mark Moore/Bob Moore Auto Group	Oklahoma City	OK	\$27,562,869	322	\$26,332,613	729	\$4,102,269	\$10,510,509	–	–	\$68,508,260	1,051
462	Zeigler Buick GMC Cadillac Lincolnwood	Aaron J. Zeigler	Lincolnwood	IL	\$41,651,254	847	\$17,992,658	757	\$3,950,603	\$2,672,205	–	\$2,220,199	\$68,486,919	1,604
463	Victoria Mac Haik Ford	Mac Haik	Victoria	TX	\$41,489,270	941	\$14,758,125	675	\$2,417,494	\$2,990,498	\$1,308,041	\$5,504,196	\$68,467,624	1,616
464	Fred Anderson Nissan of Raleigh	Fred H. Anderson	Raleigh	NC	\$29,481,115	1,045	\$24,227,068	1,297	\$4,444,163	\$4,629,259	–	\$5,587,809	\$68,369,414	2,342
465	Mall of Georgia Mazda	Hendrick Automotive Group	Buford	GA	\$26,948,419	841	\$31,810,156	1,094	\$5,193,762	\$1,609,216	–	\$2,684,689	\$68,246,242	1,935
466	Sunland Park Chrysler Dodge Jeep Ram	Frank Rodriguez; Carl Atkinson; Conrad Letson/Greenway Automotive	El Paso	TX	\$43,169,457	1,074	\$15,457,247	763	\$3,930,647	\$2,615,319	–	\$2,840,873	\$68,013,543	1,837
467	BMW of Mamaroneck	Penske Automotive Group	Mamaroneck	NY	\$39,745,145	687	\$26,172,907	753	\$2,061,208	–	–	–	\$67,979,260	1,440
468	Hyundai of Central Florida	Gerald Mullinax; Lawrence E. Mullinax	Cermont	FL	\$42,140,201	1,614	\$18,473,573	1,333	\$3,308,759	\$1,500,316	–	\$2,232,359	\$67,655,208	2,947
469	Hendrick Honda Easley	Hendrick Automotive Group	Easley	SC	\$35,260,863	1,189	\$20,607,947	1,099	\$5,172,073	\$2,194,922	–	\$4,379,880	\$67,615,685	2,288
470	Fox Subaru	Daniel G. DeVos/Fox Motors	Grand Rapids	MI	\$45,748,346	1,505	\$10,691,928	528	\$2,435,593	\$3,390,320	–	\$5,196,498	\$67,462,685	2,033
471	Honda of Newnan	Hendrick Automotive Group	Newnan	GA	\$40,600,765	1,367	\$17,467,890	871	\$4,624,207	\$2,370,431	–	\$2,384,613	\$67,447,906	2,238
472	Chapman Mercedes Benz of Tucson	Ted R. Chapman	Tucson	AZ	\$30,292,300	474	\$22,315,403	668	\$2,622,789	\$4,920,219	–	\$7,268,530	\$67,419,241	1,142
473	Orlando Kia West	Carl Atkinson; Frank Rodriguez; Azmir Jusic/Greenway Automotive	Orlando	FL	\$38,148,457	1,464	\$15,980,164	1,139	\$5,569,664	\$3,442,577	–	\$4,207,559	\$67,348,421	2,603
474	Herb Chambers Honda of Burlington	Herbert G. Chambers	Burlington	MA	\$39,750,054	1,460	\$14,880,401	789	\$2,600,944	\$4,734,387	–	\$5,261,220	\$67,227,006	2,249
475	Larry H. Miller Honda Murray	Karen Gail Miller/Larry H. Miller Dealerships	Murray	UT	\$37,331,586	1,270	\$15,302,691	886	\$2,536,776	\$5,292,697	–	\$6,572,464	\$67,036,214	2,156
476	Chevrolet of Fayetteville	Penske Automotive Group	Fayetteville	AZ	\$38,527,292	898	\$21,797,108	977	\$2,301,553	\$1,712,540	–	\$2,402,992	\$66,741,485	1,875
477	Gordie Boucher Ford Lincoln Mazda of Janesville	Gordon Boucher; Frank Boucher	Janesville	WI	\$33,275,000	781	\$19,840,000	897	\$2,944,000	\$4,199,000	\$1,473,000	\$4,961,000	\$66,692,000	1,678
478	Larry H. Miller Chrysler Jeep Tucson	Karen Gail Miller/Larry H. Miller Dealerships	Tucson	AZ	\$42,713,140	1,205	\$12,601,371	657	\$2,864,691	\$4,046,864	–	\$4,453,256	\$66,679,322	1,862
479	Airport Marina Ford	Norris J. Bishton; Norris J. Bishton, III/Noarus Auto Group	Los Angeles	CA	\$35,492,696	1,007	\$14,946,160	716	\$2,631,849	\$4,805,548	\$480,970	\$8,225,501	\$66,582,724	1,723
480	Voss Honda	John Voss; Craig Voss; Brad Voss	Tipp City	OH	\$37,844,105	1,337	\$20,484,597	1,153	\$1,677,010	\$2,864,505	–	\$3,398,440	\$66,268,657	2,490
481	San Tan Hyundai	Hal J. Earnhardt	Gilbert	AZ	\$42,072,473	1,513	\$10,910,852	667	\$3,220,335	\$3,990,657	–	\$5,884,721	\$66,079,038	2,180
482	Bob Rohrman Toyota	Robert V. Rohrman	Lafayette	IN	\$37,692,306	1,104	\$19,355,724	1,109	\$3,134,232	\$2,636,344	–	\$3,239,026	\$66,057,632	2,213
483	East Tennessee Dodge	Jeffrey E. Cappel/Victory Automotive Group	Crossville	TN	\$30,785,689	712	\$27,085,327	1,142	\$1,679,226	\$3,011,445	–	\$3,394,298	\$65,955,985	1,854
484	Toyota of the Shoals	Carl Atkinson; Frank Rodriguez/Greenway Automotive	Tuscumbia	AL	\$42,924,318	1,286	\$14,866,470	723	\$4,298,677	\$1,854,691	–	\$1,878,636	\$65,822,792	2,009
485	Winter Haven Honda	Frank Rodriguez; Carl Atkinson; Joe Wagner/Greenway Automotive	Winter Haven	FL	\$32,188,750	1,180	\$22,058,560	1,308	\$5,323,598	\$3,443,116	–	\$2,721,305	\$65,735,329	2,488
486	Mercedes-Benz of Warwick	Penske Automotive Group	Warwick	RI	\$28,928,476	507	\$23,182,608	791	\$1,954,962	\$4,226,687	–	\$7,397,360	\$65,690,093	1,298
487	Ocean Honda	Jeffrey E. Cappel/Victory Automotive Group	Soquel	CA	\$37,173,756	1,353	\$15,567,631	834	\$2,477,161	\$4,689,953	–	\$5,680,022	\$65,588,523	2,187
488	BMW Elk Grove	Richard L. Niello/	Elk Grove	CA	\$25,374,297	439	\$26,368,052	870	\$3,671,066	\$4,639,641	–	\$5,281,904	\$65,334,960	1,309
489	Audi Bedford	Penske Automotive Group	Bedford	OH	\$38,496,157	669	\$18,863,321	754	\$2,076,709	\$2,678,617	–	\$3,200,985	\$65,315,789	1,423
490	Herb Chambers Ford of Braintree	Herbert G. Chambers	Braintree	MA	\$32,990,537	757	\$13,615,311	557	\$1,671,259	\$4,399,886	\$4,670,209	\$7,792,539	\$65,139,741	1,314
491	Toyota of Bedford	Penske Automotive Group	Bedford	OH	\$40,600,476	1,230	\$16,929,936	970	\$2,174,858	\$2,978,863	–	\$2,337,544	\$65,021,677	2,200
492	Honda of Fayetteville	Penske Automotive Group	Fayetteville	AR	\$41,378,200	1,460	\$17,846,371	1,065	\$1,985,687	\$1,689,192	–	\$2,105,342	\$65,004,792	2,525
493	Ocean Honda of Weymouth	Jeffrey L. Cappel/Victory Automotive Group	Weymouth	MA	\$42,048,376	1,534	\$13,947,565	767	\$2,085,295	\$3,017,490	–	\$3,882,142	\$64,980,868	2,301
494	Garber Buick	Richard J. Garber	Saginaw	MI	\$24,929,269	726	\$24,642,587	1,202	\$3,084,411	\$2,640,210	\$1,988,070	\$7,552,390	\$64,836,937	1,928
495	Audi Eatontown	Penske Automotive Group	Eatontown	NJ	\$40,298,253	745	\$16,540,431	592	\$1,227,275	\$3,132,868	–	\$3,593,962	\$64,792,789	1,337
496	Toyota of Whittier	Jeffrey Cappel/Victory Automotive Group	Whittier	CA	\$40,069,008	1,296	\$13,408,862	675	\$4,839,323	\$3,297,212	–	\$3,007,931	\$64,622,336	1,971
497	San Leandro Honda	Jerry G. Brassfield/AutoFocus	San Leandro	CA	\$39,117,690	1,426	\$11,153,815	528	\$2,915,918	\$5,741,261	–	\$5,667,266	\$64,595,950	1,954
498	San Francisco Honda	Jeffrey E. Cappel/Victory Automotive Group	San Francisco	CA	\$35,336,493	1,381	\$9,972,969	565	\$2,428,894	\$8,269,042	–	\$8,444,929	\$64,452,327	1,946
499	Herb Chambers Chevrolet	Herbert G. Chambers	Danvers	MA	\$34,405,481	852	\$15,507,527	535	\$3,550,150	\$3,253,820	\$1,659,405	\$5,851,682	\$64,228,065	1,387
500	Kelly Chrysler, Dodge, Jeep	Gregory H. Kelly	Emmaus	PA	\$34,961,146	972	\$18,133,986	1,010	\$3,044,840	\$2,982,079	\$1,298,162	\$3,600,597	\$64,020,810	1,982

© Copyright 2020, WardsAuto, a division of Informa. Redistribution prohibited. Note: Data are operating results for calendar year 2019. * Revenue does not include wholesale or fleet sales.

Source: WardsAuto Dealer Business.